

IP Telephony

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Attachment C  
 Cost Tables  
 LOT 1  
 IP Telephony

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
410000	NEC Spherical Access License (SAL)	Each	III.4	\$ 199.00	12.6%	\$ 173.93	N/Q	N/Q
410001	NEC Spherical Trunk License (TAL)	Each	III.4	\$ 149.00	12.6%	\$ 130.23	N/Q	N/Q
410002	NEC Spherical Call Recording License (SRL)	Each	III.4	\$ 299.00	12.6%	\$ 261.33	N/Q	N/Q
400000	NEC Spherical COHub	Each	III.4	\$ 3,995.00	12.6%	\$ 3,491.63	N/Q	N/Q
400001	NEC Spherical BranchHub	Each	III.4	\$ 3,995.00	12.6%	\$ 3,491.63	N/Q	N/Q
400003	NEC Spherical 2430 PhoneHub (24 port)	Each	III.4	\$ 3,995.00	12.5%	\$ 3,495.00	N/Q	N/Q
400004	NEC Spherical MeetingHub	Each	III.4	\$ 9,995.00	12.6%	\$ 8,735.63	N/Q	N/Q
0221234	NEC Spherical Standard Server	Each	III.4	\$ 3,975.00	12.6%	\$ 3,474.15	N/Q	N/Q
2200-12330-A25	Analog telephone	Each	III.4	\$ 45.00	12.6%	\$ 39.33	N/Q	N/Q
2200-12330-025	IP330 telephone	Each	III.4	\$ 179.00	12.6%	\$ 156.45	N/Q	N/Q
2200-12550-001	IP550 telephone	Each	III.4	\$ 369.00	12.6%	\$ 322.51	N/Q	N/Q
2200-12651-001	IP650 telephone	Each	III.4	\$ 449.00	12.6%	\$ 392.43	N/Q	N/Q
#REF!	Annual SAL Software Assurance (APS)	Each	III.4	\$ 30.00	0.0%	\$ 30.00	N/Q	N/Q
#REF!	Annual TAL Software Assurance (APS)	Each	III.4	\$ 30.00	0.0%	\$ 30.00	N/Q	N/Q
#REF!	Annual SRL Software Assurance (APS)	Each	III.4	\$ 22.00	0.0%	\$ 22.00	N/Q	N/Q
600-330	NEC Spherical Certification & Installation Training	Each	III.4	\$ 45.00	0.0%	\$ 45.00	N/Q	N/Q
SP-INSTALL	Installation and Certification Training, T&M Not Included	Day	III.4	\$ 1,995.00	0.0%	\$ 1,995.00	N/A	N/A
SP-INSTALL-MGMT	Installation Management and Support, T&M Not Included	Day	III.4	\$ 1,800.00	0.0%	\$ 1,800.00	N/A	N/A

H3C Area NW HwSw

New York State Office of General Services  
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 Cost Tables  
 LOT 2  
 Area Networking Hardware & Software

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
RT-MSR2011-AC-OVS-H3	H3C MSR 20-11 Router Host(AC), 1 FE, 4 LSW, 1SA, 1 DSIC, Overseas Version	Each	IV.1	\$ 1,100.00	25%	\$ 825.00	N/Q	N/Q
RT-MSR2012-AC-OVS-H3	H3C MSR 20-12 Router Host(AC), 1 FE, 4 LSW, 1 E1, 1 DSIC, Overseas Version	Each	IV.1	\$ 1,550.00	25%	\$ 1,162.50	N/Q	N/Q
RT-MSR2012-AC-OVS-W-H3	H3C MSR 20-12 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 E1, 1 DSIC, Overseas Version	Each	IV.1	\$ 1,850.00	25%	\$ 1,387.50	N/Q	N/Q
RT-MSR2012-T-AC-OVS-H3	H3C MSR 20-12 Router Host(AC), 1 FE, 4 LSW, 1 T1, 1 DSIC, Overseas Version	Each	IV.1	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-MSR2012-T-AC-OVS-W-H3	H3C MSR 20-12 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 T1, 1 DSIC, Overseas Version	Each	IV.1	\$ 1,860.00	25%	\$ 1,395.00	N/Q	N/Q
RT-MSR2013-AC-OVS-H3	H3C MSR 20-13 Router Host(AC), 1 FE, 4 LSW, 1 G.SHDSL(4-wire), ISDN BRI S/T Backup, 1 DSIC, Overseas Version	Each	IV.1	\$ 1,650.00	25%	\$ 1,237.50	N/Q	N/Q
RT-MSR2013-AC-OVS-W-H3	H3C MSR 20-13 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 G.SHDSL(4-wire), ISDN BRI S/T Backup, 1 DSIC, Overseas Version	Each	IV.1	\$ 1,950.00	25%	\$ 1,462.50	N/Q	N/Q
RT-MSR2015-AC-OVS-I-H3	H3C MSR 20-15 Router Host(AC), 1 FE, 4 LSW, 1 ADSLoPOTS, ISDN BRI S/T Backup, 1 DSIC, Overseas Version	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-MSR2015-AC-OVS-IW-H3	H3C MSR 20-15 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 ADSLoPOTS, ISDN BRI S/T Backup, 1 DSIC, Overseas Version	Each	IV.1	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
RT-MSR2015-AC-OVS-A-H3	H3C MSR 20-15 Router Host(AC), 1 FE, 4 LSW, 1 ADSLoPOTS, V.92 Analog Modem Backup, 1 DSIC, Overseas Version	Each	IV.1	\$ 1,468.00	25%	\$ 1,101.00	N/Q	N/Q
RT-MSR2015-AC-OVS-AW-H3	H3C MSR 20-15 Router Host(AC) with 802.11b/g, 1 FE, 4 LSW, 1 ADSLoPOTS, V.92 Analog Modem Backup, 1 DSIC, Overseas Version	Each	IV.1	\$ 1,768.00	25%	\$ 1,326.00	N/Q	N/Q
RT-MSR2020-AC-OVS-H3	H3C MSR 20-20 Router Host (AC), 2FE, 2SIC, 256F/128D, Overseas Version	Each	IV.1	\$ 1,400.00	25%	\$ 1,050.00	N/Q	N/Q
RT-MSR2021-AC-OVS-H3	H3C MSR 20-21 Router Host (AC), 2FE, 2SIC, 8LSW, 256F/128D, Overseas Version	Each	IV.1	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
RT-MSR2040-AC-OVS-H3	H3C MSR 20-40 Router Host (AC), 2FE, 4SIC, 256F/128D, Overseas Version	Each	IV.1	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
RT-MSR2020-AC-OVS-S-H3	H3C MSR 20-20 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-MSR2021-AC-OVS-S-H3	H3C MSR 20-21 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 3,300.00	25%	\$ 2,475.00	N/Q	N/Q
RT-MSR2040-AC-OVS-S-H3	H3C MSR 20-40 Security Bundle w/SNDE Module, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 3,600.00	25%	\$ 2,700.00	N/Q	N/Q
RT-Z+M-3	H3C MSR 20-40 Voice Bundle w/VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
RT-Z+M-4	H3C MSR 20-40 Secure Voice Bundle w/SNDE+VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 5,250.00	25%	\$ 3,937.50	N/Q	N/Q
RT-Z+M-29	H3C MSR 20-20 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	IV.1	\$ 1,700.00	25%	\$ 1,275.00	N/Q	N/Q

H3C Area NW HwSw

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 Area Networking Hardware & Software

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
RT-Z+M-30	H3C MSR 20-21 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	IV.1	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-Z+M-31	H3C MSR 20-40 Broadband Bundle w/ADSLoPOTS Module, Overseas Version	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LIS-MSR20-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SDRAM-128M	128MB SDRAM SODIMM	Each	IV.1	\$ 190.00	25%	\$ 142.50	N/Q	N/Q
SDRAM-256M	256M SDRAM SODIMM	Each	IV.1	\$ 245.00	25%	\$ 183.75	N/Q	N/Q
CF-256M-I	Industrial Compact Flash Card 256MB	Each	IV.1	\$ 140.00	25%	\$ 105.00	N/Q	N/Q
CF-512M	Compact Flash 512MB	Each	IV.1	\$ 175.00	25%	\$ 131.25	N/Q	N/Q
CF-1G	Compact Flash 1G	Each	IV.1	\$ 330.00	25%	\$ 247.50	N/Q	N/Q
RT-ESM-ANDE-H3	Advanced Network Data Encryption ESM Module	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-ESM-SNDE-H3	Standard Network Data Encryption ESM Module	Each	IV.1	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
RT-VCPM-H3	Voice Co-processing Module	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-VPM32-H3	32-Channel Voice Processing Module	Each	IV.1	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-VPM24-H3	24-Channel Voice Processing Module	Each	IV.1	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
RT-VPM16-H3	16-Channel Voice Processing Module	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-VPM8-H3	8-Channel Voice Processing Module	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
RT-SIC-1GEC-H3	1-Port 10M/100M/1000M Combo Ethernet Interface SIC Module	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-SIC-4FSW-H3	4-Port 10M/100M Ethernet L2 Switch Module(RJ45)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
RT-DSIC-9FSW-H3	9-Port 10M/100M Ethernet L2 Switch Module(RJ45)	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1VE1-H3	1-Port E1 Voice SIC Interface Module	Each	IV.1	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-SIC-1VT1-H3	1-Port T1 Voice SIC Interface Module	Each	IV.1	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-SIC-2FXS1FXO-H3	2FXS+1FXO Voice Interface SIC Module	Each	IV.1	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-SIC-1AM-V3-H3	1-Port Analog Modem Interface Module	Each	IV.1	\$ 495.00	25%	\$ 371.25	N/Q	N/Q
RT-SIC-2AM-V3-H3	2-Port Analog Modem Interface Module	Each	IV.1	\$ 795.00	25%	\$ 596.25	N/Q	N/Q
RT-SIC-1ADSL-1-H3	1-Port ADSL over ISDN Interface Module	Each	IV.1	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
RT-SIC-1ADSL-H3	1-Port ADSL over POTS Interface Module	Each	IV.1	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
RT-SIC-1SAE-H3	1-Port Enhanced Sync/Async Interface Card	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
RT-SIC-1T1-F-V2-H3	1-Port T1 & Fractional T1 Interface Module	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-SIC-EPRI-H3	1-Port E1/CE1/PRI Interface Card	Each	IV.1	\$ 1,770.00	25%	\$ 1,327.50	N/Q	N/Q
RT-SIC-1E1-F-H3	1-Port E1 Interface Card-Fractional	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-SIC-1FXO-V2-H3	1-Port Analog Trunk Interface Card,FXO-V2	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-2FXO-V2-H3	2-Port Analog Trunk Interface Card,FXO-V2	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1FXS-V2-H3	1-Port Analog Line Interface Card,FXS-V2	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-2FXS-V2-H3	2-Port Analog Line Interface Card,FXS-V2	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1BS-V2-H3	1-Port ISDN-S/T Interface SIC Module	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-1BU-V2-H3	1-Port ISDN-U Interface SIC Module	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
RT-SIC-1BSV-H3	1-Port ISDN-S/T Voice Interface SIC Module	Each	IV.1	\$ 767.00	25%	\$ 575.25	N/Q	N/Q
RT-SIC-1FEF-H3	1-Port 100M SFP Interface SIC Module	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q

H3C Area NW HwSw

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 Cost Tables  
 LOT 2  
 Area Networking Hardware & Software

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
RT-SIC-1FEA-H3	1-Port 10/100M Ethernet Electrical Interface Board(RJ45)	Each	IV.1	\$ 1,260.00	25%	\$ 945.00	N/Q	N/Q
CAB-AUX	Aux Cable-3m (D25 Male)	Each	IV.1	\$ 18.00	25%	\$ 13.50	N/Q	N/Q
CAB-Tra-0.5m-RJ45	Single Cable, Transit Cable, 0.5m (RJ45)	Each	IV.1	\$ 15.00	25%	\$ 11.25	N/Q	N/Q
CAB-Tra-D25F-RJ45	Single Cable, Transit Plug, D25F, MP8(S)-	Each	IV.1	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
CAB-V24DTE(DB28)	V.24 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-V24DCE(DB28)	V.24 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-V35DTE(DB28)	V.35 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 72.00	25%	\$ 54.00	N/Q	N/Q
CAB-V35DCE(DB28)	V.35 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 72.00	25%	\$ 54.00	N/Q	N/Q
CAB-X.21DTE(DB28)	X.21 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-X.21DCE(DB28)	X.21 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS449DTE(DB28)	RS449 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS449DCE(DB28)	RS449 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS530DTE(DB28)	RS530 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS530DCE(DB28)	RS530 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-E1-120ohm-3m-RJ45	E1 Cable 3m-DB15 Male/RJ45 (120 ohm)	Each	IV.1	\$ 90.00	25%	\$ 67.50	N/Q	N/Q
CAB-E1-120ohm-20m-RJ45	E1 Cable 20m-DB15 Male/RJ45 (120 ohm)	Each	IV.1	\$ 110.00	25%	\$ 82.50	N/Q	N/Q
CAB-E1-120ohm-40m-RJ45	E1 Cable 40m-DB15 Male/RJ45 (120 ohm)	Each	IV.1	\$ 120.00	25%	\$ 90.00	N/Q	N/Q
CAB-E1/2*BNC-75-3m	E1 Cable 3m-DB15 Male/2*BNC (75 ohm)	Each	IV.1	\$ 90.00	25%	\$ 67.50	N/Q	N/Q
CAB-E1/2*BNC-75-20m	E1 Cable 20m-DB15 Male/2*BNC (75 ohm)	Each	IV.1	\$ 110.00	25%	\$ 82.50	N/Q	N/Q
CAB-E1/2*BNC-75-40m	E1 Cable 40m-DB15 Male/2*BNC (75 ohm)	Each	IV.1	\$ 120.00	25%	\$ 90.00	N/Q	N/Q
CAB-BNC-75	Coaxial Connector, BNC, 75ohm, Dual Female	Each	IV.1	\$ 5.00	25%	\$ 3.75	N/Q	N/Q
CAB-E1/75-120 Convert	Refiner Converter Cable (With BNC Connector Jack)	Each	IV.1	\$ 55.00	25%	\$ 41.25	N/Q	N/Q
CAB-T1-3m	T1VI Cable with DB15 Male/RJ45-3m	Each	IV.1	\$ 13.00	25%	\$ 9.75	N/Q	N/Q
CAB-FE/T1/2*RJ45	Connector for T1VI and E1 RJ45 Interface	Each	IV.1	\$ 8.00	25%	\$ 6.00	N/Q	N/Q
CAB-FE/T1	T1 Cable RJ45/RJ45-3m	Each	IV.1	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
OP-LC/PC-LC/PC-5-S	Fiber Connector-LC/PC-LC/PC-2mm-5m, Single Mode	Each	IV.1	\$ 29.00	25%	\$ 21.75	N/Q	N/Q
OP-LC/PC-LC/PC-10-S	Fiber Connector-LC/PC-LC/PC-2mm-10m, Single Mode	Each	IV.1	\$ 63.00	25%	\$ 47.25	N/Q	N/Q
OP-LC/PC-LC/PC-5-M	Fiber Connector-LC/PC-LC/PC-2mm-5m, Multi-Mode	Each	IV.1	\$ 33.00	25%	\$ 24.75	N/Q	N/Q
OP-LC/PC-LC/PC-10-M	Fiber Connector-LC/PC-LC/PC-2mm-10m, Multi-Mode	Each	IV.1	\$ 67.00	25%	\$ 50.25	N/Q	N/Q
Mount Angle Components	Mount Angle Components,1Uchassis with 300mm Width	Each	IV.1	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
RT-MSR3016-AC-OVS-H3	H3C MSR 30-16 Router Host(AC),Overseas Version	Each	IV.1	\$ 2,850.00	25%	\$ 2,137.50	N/Q	N/Q
RT-MSR3020-AC-OVS-H3	H3C MSR 30-20 Router Host (AC), 2GE, 2MIM, 4SIC, 256F/256D, Overseas Version	Each	IV.1	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q

H3C Area NW HwSw

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RT-MSR3040-AC-OVS-H3	H3C MSR 30-40 Router Host (AC), 2GE (Combo), 4MIM, 4SIC, 256F/256D, Overseas Version	Each	IV.1	\$ 3,900.00	25%	\$ 2,925.00	N/Q	N/Q
RT-MSR3060-AC-OVS-H3	H3C MSR 30-60 Router Host (AC), 2GE (Combo), 6MIM, 4SIC, 256F/256D, Overseas Version	Each	IV.1	\$ 5,300.00	25%	\$ 3,975.00	N/Q	N/Q
RT-MSR3020-DC-OVS-H3	H3C MSR 30-20 Router Host(DC),Overseas Version	Each	IV.1	\$ 4,300.00	25%	\$ 3,225.00	N/Q	N/Q
RT-MSR3040-DC-OVS-H3	H3C MSR 30-40 Router Host(DC),Overseas Version	Each	IV.1	\$ 5,350.00	25%	\$ 4,012.50	N/Q	N/Q
RT-MSR3060-DC-OVS-H3	H3C MSR 30-60 Router Host(DC),Overseas Version	Each	IV.1	\$ 6,750.00	25%	\$ 5,062.50	N/Q	N/Q
RT-MSR3016-AC-POE-OVS-H3	H3C MSR 30-16 Router Host(POE),Overseas Version	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-MSR3020-AC-POE-OVS-H3	H3C MSR 30-20 Router Host(POE),Overseas Version	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
RT-MSR3040-AC-POE-OVS-H3	H3C MSR 30-40 Router Host(POE),Overseas Version	Each	IV.1	\$ 5,450.00	25%	\$ 4,087.50	N/Q	N/Q
RT-MSR3060-AC-POE-OVS-H3	H3C MSR 30-60 Router Host(POE),Overseas Version	Each	IV.1	\$ 6,850.00	25%	\$ 5,137.50	N/Q	N/Q
RT-MSR3020-AC-OVS-AS-H3	H3C MSR 30-20 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 4,100.00	25%	\$ 3,075.00	N/Q	N/Q
RT-MSR3040-AC-OVS-AS-H3	H3C MSR 30-40 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
RT-MSR3060-AC-OVS-AS-H3	H3C MSR 30-60 Security Bundle w/ANDE Module, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 6,900.00	25%	\$ 5,175.00	N/Q	N/Q
RT-Z+M-7	H3C MSR 30-20 Voice Bundle w/VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
RT-Z+M-11	H3C MSR 30-40 Voice Bundle w/VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-Z+M-15	H3C MSR 30-60 Voice Bundle w/VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
RT-Z+M-8	H3C MSR 30-20 Secure Voice Bundle w/ANDE+VCPM+VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 6,200.00	25%	\$ 4,650.00	N/Q	N/Q
RT-Z+M-12	H3C MSR 30-40 Secure Voice Bundle w/ANDE+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 8,350.00	25%	\$ 6,262.50	N/Q	N/Q
RT-Z+M-16	H3C MSR 30-60 Secure Voice Bundle w/ANDE+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
LIS-MSR30-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
DDR SDRAM-256MB-333	256MB DDR Memory	Each	IV.1	\$ 230.00	25%	\$ 172.50	N/Q	N/Q
DDR SDRAM-512MB-333	512MB DDR Memory	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
CF-256M-I	Industrial Compact Flash Card 256MB	Each	IV.1	\$ 140.00	25%	\$ 105.00	N/Q	N/Q
CF-512M	Compact Flash 512MB	Each	IV.1	\$ 175.00	25%	\$ 131.25	N/Q	N/Q
CF-1G	Compact Flash 1G	Each	IV.1	\$ 330.00	25%	\$ 247.50	N/Q	N/Q
AC-RPS500-A3	RPS500-A3 Power with 125W/12V output and 375W/48V output	Each	IV.1	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
CAB-RPS-1m-AR2921	Single Cable,RPS Power Cable,1m,H2X7(4.20),18UL2464(14C),H2X7(4.20),AR2921	Each	IV.1	\$ 38.00	25%	\$ 28.50	N/Q	N/Q
RT-ESM-ANDE-H3	Advanced Network Data Encryption ESM Module	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q

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RT-ESM-SNDE-H3	Standard Network Data Encryption ESM Module	Each	IV.1	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
RT-VCPM-H3	Voice Co-processing Module	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-VPM32-H3	32-Channel Voice Processing Module	Each	IV.1	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-VPM24-H3	24-Channel Voice Processing Module	Each	IV.1	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
RT-VPM16-H3	16-Channel Voice Processing Module	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-VPM8-H3	8-Channel Voice Processing Module	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
RT-SIC-1GEC-H3	1-Port 10M/100M/1000M Combo Ethernet Interface SIC Module	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-SIC-4FSW-H3	4-Port 10M/100M Ethernet L2 Switch Module(RJ45)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
RT-DSIC-9FSW-H3	9-Port 10M/100M Ethernet L2 Switch Module(RJ45)	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-4FSW-POE-H3	4-Port 10M/100M Ethernet L2 Switch Module(RJ45,WITH POE)	Each	IV.1	\$ 575.00	25%	\$ 431.25	N/Q	N/Q
RT-DSIC-9FSW-POE-H3	9-Port 10M/100M Ethernet L2 Switch Module(RJ45,WITH POE)	Each	IV.1	\$ 1,080.00	25%	\$ 810.00	N/Q	N/Q
RT-SIC-1VE1-H3	1-Port E1 Voice SIC Interface Module	Each	IV.1	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-SIC-1VT1-H3	1-Port T1 Voice SIC Interface Module	Each	IV.1	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-SIC-2FXS1FXO-H3	2FXS+1FXO Voice Interface SIC Module	Each	IV.1	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-SIC-1AM-V3-H3	1-Port Analog Modem Interface Module	Each	IV.1	\$ 495.00	25%	\$ 371.25	N/Q	N/Q
RT-SIC-2AM-V3-H3	2-Port Analog Modem Interface Module	Each	IV.1	\$ 795.00	25%	\$ 596.25	N/Q	N/Q
RT-SIC-1ADSL-I-H3	1-Port ADSL over ISDN Interface Module	Each	IV.1	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
RT-SIC-1ADSL-H3	1-Port ADSL over POTS Interface Module	Each	IV.1	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
RT-SIC-1SAE-H3	1-Port Enhanced Sync/Async Interface Card	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
RT-SIC-1T1-F-V2-H3	1-Port T1 & Fractional T1 Interface Module	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-SIC-EPRI-H3	1-Port E1/CE1/PRI Interface Card	Each	IV.1	\$ 1,770.00	25%	\$ 1,327.50	N/Q	N/Q
RT-SIC-1E1-F-H3	1-Port E1 Interface Card-Fractional	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-SIC-1FXO-V2-H3	1-Port Analog Trunk Interface Card,FXO-V2	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-2FXO-V2-H3	2-Port Analog Trunk Interface Card,FXO-V2	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1FXS-V2-H3	1-Port Analog Line Interface Card,FXS-V2	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-2FXS-V2-H3	2-Port Analog Line Interface Card,FXS-V2	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1BS-V2-H3	1-Port ISDN-S/T Interface SIC Module	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-1BU-V2-H3	1-Port ISDN-U Interface SIC Module	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
RT-SIC-1BSV-H3	1-Port ISDN-S/T Voice Interface SIC Module	Each	IV.1	\$ 767.00	25%	\$ 575.25	N/Q	N/Q
RT-SIC-1FEF-H3	1-Port 100M SFP Interface SIC Module	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-SIC-1FEA-H3	1-Port 10/100M Ethernet Electrical Interface Board(RJ45)	Each	IV.1	\$ 1,260.00	25%	\$ 945.00	N/Q	N/Q
RT-MIM-1VE1-H3	1-Port E1 Voice MIM Interface Module	Each	IV.1	\$ 1,440.00	25%	\$ 1,080.00	N/Q	N/Q
RT-MIM-1VT1-H3	1-Port T1 Voice MIM Interface Module	Each	IV.1	\$ 1,440.00	25%	\$ 1,080.00	N/Q	N/Q
RT-MIM-2VE1-H3	2-Port E1 Voice MIM Interface Module	Each	IV.1	\$ 2,250.00	25%	\$ 1,687.50	N/Q	N/Q
RT-MIM-2VT1-H3	2-Port T1 Voice MIM Interface Module	Each	IV.1	\$ 2,250.00	25%	\$ 1,687.50	N/Q	N/Q
RT-MIM-16FSW-H3	16-Port 10M/100M Ethernet L2 Switch MIM Interface Module	Each	IV.1	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
RT-DMIM-24FSW-H3	24-Port 10M/100M and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch MIM Interface Module	Each	IV.1	\$ 2,600.00	25%	\$ 1,950.00	N/Q	N/Q
RT-MIM-16FSW-POE-H3	16-Port 10M/100M(With PoE) Ethernet L2 Switch MIM Interface Module	Each	IV.1	\$ 2,457.00	25%	\$ 1,842.75	N/Q	N/Q

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RT-DMIM-24FSW-POE-H3	24-Port 10M/100M(With PoE) and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch MIM Interface Module	Each	IV.1	\$ 3,465.00	25%	\$ 2,598.75	N/Q	N/Q
RT-MIM-1FE-V2-H3	1-Port 10M/100M Ethernet Electrical Interface MIM Module(RJ45)	Each	IV.1	\$ 1,805.00	25%	\$ 1,353.75	N/Q	N/Q
RT-MIM-2FE-V2-H3	2-Port 10M/100M Ethernet Electrical Interface MIM Module(RJ45)	Each	IV.1	\$ 2,919.00	25%	\$ 2,189.25	N/Q	N/Q
NS-MIM-4FE-H3	4-port 10/100BASE-TX Module(RJ45)	Each	IV.1	\$ 3,495.00	25%	\$ 2,621.25	N/Q	N/Q
RT-MIM-1POS-H3	1-Port Packet over SDH/SONET Interface Module	Each	IV.1	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
RT-MIM-1CPOS(E)-H3	1-Port Channelized POS 155M to E1 Interface Module (SFP)	Each	IV.1	\$ 35,700.00	25%	\$ 26,775.00	N/Q	N/Q
RT-MIM-1GBE-H3	1-Port 10/100/1000BASE-T Ethernet Electrical Interface Module,RJ45	Each	IV.1	\$ 4,200.00	25%	\$ 3,150.00	N/Q	N/Q
RT-MIM-2GBE-H3	2-Port 10/100/1000BASE-T Ethernet Electrical Interface Module, RJ45	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
RT-MIM-1GEF-H3	1-Port 1000BASE-X Optical Interface Module (SFP, LC)	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-MIM-2GEF-H3	2-Port 1000BASE-X Optical Interface Module (SFP, LC)	Each	IV.1	\$ 5,250.00	25%	\$ 3,937.50	N/Q	N/Q
RT-MIM-8ASE-H3	8-Port Asynchronous Serial Interface Module,RJ45	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
RT-MIM-16ASE-H3	16-Port Asynchronous Serial Interface Module,RJ45	Each	IV.1	\$ 2,300.00	25%	\$ 1,725.00	N/Q	N/Q
RT-MIM-2SAE-H3	2-Port Enhanced Sync/Async Interface Module	Each	IV.1	\$ 653.00	25%	\$ 489.75	N/Q	N/Q
RT-MIM-4SAE-H3	4-Port Enhanced Sync/Async Interface Module	Each	IV.1	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-MIM-8SAE-H3	8-Port Enhanced Sync/Async Interface Module	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-MIM-4BSE-H3	4-Port Enhanced ISDN-BRI Module, S/T	Each	IV.1	\$ 1,104.00	25%	\$ 828.00	N/Q	N/Q
RT-MIM-1E1-V2-H3	1-Port CE1/PRI Interface Module	Each	IV.1	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-MIM-1E1-F-V2-H3	1-Port E1 & Fractional E1 Interface Module	Each	IV.1	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-MIM-2E1-V2-H3	2-Port CE1/PRI Interface Module	Each	IV.1	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-MIM-2E1-F-V2-H3	2-Port E1 & Fractional E1 Interface Module	Each	IV.1	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-MIM-4E1-V2-H3	4-Port CE1/PRI Interface Module	Each	IV.1	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-MIM-4E1-F-V2-H3	4-Port E1 & Fractional E1 Interface Module	Each	IV.1	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q
RT-MIM-8E1(75)-H3	8-port E1/CE1/PRI Module (75ohm)	Each	IV.1	\$ 8,300.00	25%	\$ 6,225.00	N/Q	N/Q
RT-MIM-8E1(75)-F-H3	8-Port E1 Module-Fractional (75ohm)	Each	IV.1	\$ 4,990.00	25%	\$ 3,742.50	N/Q	N/Q
RT-MIM-2T1-F-V2-H3	2-Port T1 & Fractional T1 Interface Module	Each	IV.1	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-MIM-4T1-F-V2-H3	4-Port T1 & Fractional T1 Interface Module	Each	IV.1	\$ 3,200.00	25%	\$ 2,400.00	N/Q	N/Q
RT-MIM-1CE3-H3	1-Port E3/CE3 Interface Module	Each	IV.1	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
RT-MIM-1CT3-H3	1-Port T3/CT3 Interface Module	Each	IV.1	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
RT-MIM-1SHL-4W-H3	1-Port Four Wire G.SHDSL Interface Module	Each	IV.1	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
RT-MIM-1G.SHDSL-H3	1-Port G.SHDSL Interface Module,RJ11	Each	IV.1	\$ 850.00	25%	\$ 637.50	N/Q	N/Q
RT-MIM-1AMM-H3	1-Port OC-3 ATM Module (Multi-Mode, SC, 2km )	Each	IV.1	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-MIM-1ASM-H3	1-Port OC-3 ATM Module(Single Mode,SC,15km)	Each	IV.1	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
RT-MIM-1ASL-H3	1-Port OC-3 ATM Module (Single Mode, SC, 30km)	Each	IV.1	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
RT-MIM-IMA-4E1(75)-H3	4-Port E1 ATM IMA Interface Module (75ohm)	Each	IV.1	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
RT-MIM-IMA-8E1(75)-H3	8-Port E1 ATM IMA Interface Module(75ohm)	Each	IV.1	\$ 8,200.00	25%	\$ 6,150.00	N/Q	N/Q
RT-MIM-HNDE-H3	High Performance Network Data Encryption Module	Each	IV.1	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-MIM-2FXS-V2-H3	2-Port Analog Line Interface Module,FXS-V2	Each	IV.1	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-MIM-4FXS-V2-H3	4-Port Analog Line Interface Module,FXS-V2	Each	IV.1	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q

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RT-MIM-2FXO-V2-H3	2-Port Analog Trunk Interface Module,FXO-V2	Each	IV.1	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-MIM-4FXO-V2-H3	4-Port Analog Trunk Interface Module, FXO-V2	Each	IV.1	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q
RT-MIM-4EM-H3	4-Port Analog Trunk Interface Module,E&M	Each	IV.1	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
RT-MIM-4BSV-H3	4-Port ISDN BRI S/T-interface Voice Module	Each	IV.1	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
CAB-AUX	Aux Cable-3m (D25 Male)	Each	IV.1	\$ 18.00	25%	\$ 13.50	N/Q	N/Q
CAB-Tra-0.5m-RJ45	Single Cable, Transit Cable, 0.5m (RJ45)	Each	IV.1	\$ 15.00	25%	\$ 11.25	N/Q	N/Q
CAB-Tra-D25F-RJ45	Single Cable, Transit Plug, D25F, MP8(S)-	Each	IV.1	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
CAB-V24DTE(DB28)	V.24 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-V24DCE(DB28)	V.24 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-V35DTE(DB28)	V.35 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 72.00	25%	\$ 54.00	N/Q	N/Q
CAB-V35DCE(DB28)	V.35 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 72.00	25%	\$ 54.00	N/Q	N/Q
CAB-X.21DTE(DB28)	X.21 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-X.21DCE(DB28)	X.21 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS449DTE(DB28)	RS449 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS449DCE(DB28)	RS449 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS530DTE(DB28)	RS530 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS530DCE(DB28)	RS530 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-DS3-15m	E3/T3 Cable 15m-BNC75 (ohm) Straight Male/SFYZ-75-2-1/SMB75 (ohm) Straight Female	Each	IV.1	\$ 19.00	25%	\$ 14.25	N/Q	N/Q
CAB-E3-30	E3/T3 Cable 30m-BNC75 (ohm) Straight Male/SFYZ-75-2-1/SMB75 (ohm) Straight Female	Each	IV.1	\$ 21.00	25%	\$ 15.75	N/Q	N/Q
CAB-E1-120ohm-3m-RJ45	E1 Cable 3m-DB15 Male/RJ45 (120 ohm)	Each	IV.1	\$ 90.00	25%	\$ 67.50	N/Q	N/Q
CAB-E1-120ohm-20m-RJ45	E1 Cable 20m-DB15 Male/RJ45 (120 ohm)	Each	IV.1	\$ 110.00	25%	\$ 82.50	N/Q	N/Q
CAB-E1-120ohm-40m-RJ45	E1 Cable 40m-DB15 Male/RJ45 (120 ohm)	Each	IV.1	\$ 120.00	25%	\$ 90.00	N/Q	N/Q
CAB-E1/2*BNC-75-3m	E1 Cable 3m-DB15 Male/2*BNC (75 ohm)	Each	IV.1	\$ 90.00	25%	\$ 67.50	N/Q	N/Q
CAB-E1/2*BNC-75-20m	E1 Cable 20m-DB15 Male/2*BNC (75 ohm)	Each	IV.1	\$ 110.00	25%	\$ 82.50	N/Q	N/Q
CAB-E1/2*BNC-75-40m	E1 Cable 40m-DB15 Male/2*BNC (75 ohm)	Each	IV.1	\$ 120.00	25%	\$ 90.00	N/Q	N/Q
CAB-BNC-75	Coaxial Connector, BNC, 75ohm, Dual Female	Each	IV.1	\$ 5.00	25%	\$ 3.75	N/Q	N/Q
CAB-E1/75-120 Convert	Refiner Converter Cable (With BNC Connector Jack)	Each	IV.1	\$ 55.00	25%	\$ 41.25	N/Q	N/Q
CAB-T1-3m	T1VI Cable with DB15 Male/RJ45-3m	Each	IV.1	\$ 13.00	25%	\$ 9.75	N/Q	N/Q
CAB-FE/T1/2*RJ45	Connector for T1VI and E1 RJ45 Interface	Each	IV.1	\$ 8.00	25%	\$ 6.00	N/Q	N/Q
CAB-FE/T1	T1 Cable RJ45/RJ45-3m	Each	IV.1	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
CAB-75ohm 8E1-3m-BNC-IMA	8-port E1 ATM IMA Cable, 8 BNC, 3m, 75ohm	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
CAB-120ohm 8E1-3m-RJ45-IMA	8-port E1 ATM IMA Cable, 8 RJ45, 3m, 120ohm	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
CAB-8T1-3m-RJ45	8-port T1 Cable, 8 RJ45, 3m	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
OP-LC/PC-LC/PC-5-S	Fiber Connector-LC/PC-LC/PC-2mm-5m, Single Mode	Each	IV.1	\$ 29.00	25%	\$ 21.75	N/Q	N/Q
OP-LC/PC-LC/PC-10-S	Fiber Connector-LC/PC-LC/PC-2mm-10m, Single Mode	Each	IV.1	\$ 63.00	25%	\$ 47.25	N/Q	N/Q
OP-LC/PC-LC/PC-5-M	Fiber Connector-LC/PC-LC/PC-2mm-5m, Multi-Mode	Each	IV.1	\$ 33.00	25%	\$ 24.75	N/Q	N/Q
OP-LC/PC-LC/PC-10-M	Fiber Connector-LC/PC-LC/PC-2mm-10m, Multi-Mode	Each	IV.1	\$ 67.00	25%	\$ 50.25	N/Q	N/Q

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 Attachment C  
 Cost Tables  
 LOT 2  
 Area Networking Hardware & Software

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
SFP-FE-SX-MM1310-A	100BASE-FX SFP Transceiver, Multi-Mode (1310nm, 2km, LC)	Each	IV.1	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
SFP-FE-LX-SM1310-A	100BASE-LX SFP Transceiver, Single Mode (1310nm, 15km, LC)	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SFP-FE-LH40-SM1310	100BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
SFP-FE-LH80-SM1550	100BASE-LH80 SFP Transceiver, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 3,150.00	25%	\$ 2,362.50	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
RT-MSR5040-AC-OVS-H3	H3C MSR 50-40 Router Chassis (w/One AC Power), 4FIC, Overseas Version	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-MSR5060-AC-OVS-H3	H3C MSR 50-60 Router Chassis (w/One AC Power), 6FIC, Overseas Version	Each	IV.1	\$ 6,500.00	25%	\$ 4,875.00	N/Q	N/Q
RT-MSR5040-DC-OVS-H3	H3C MSR 50-40 Router Host(DC), 4FIC, Overseas Version	Each	IV.1	\$ 3,750.00	25%	\$ 2,812.50	N/Q	N/Q
RT-MSR5060-DC-OVS-H3	H3C MSR 50-60 Router Host(DC), 6FIC, Overseas Version	Each	IV.1	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
RT-MPUF-H3	H3C MSR 50 Main Processing Unit, 2GE (Combo), 4SIC, 256F/512D	Each	IV.1	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
RT-MSCA-H3	H3C MSR 50-60 Multi-Service Module	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
AC-PSR350-A10-OVS-H3	H3C MSR 50-60 Router AC Power Module,PSR350,Overseas Version	Each	IV.1	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
DC-PSR350-D10-H3	H3C MSR 50-60 Router DC Power Module,PSR350	Each	IV.1	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
POE-PSL500A-OVS-H3	Router PoE Power Module,PSL500A,Overseas Version	Each	IV.1	\$ 1,430.00	25%	\$ 1,072.50	N/Q	N/Q
RT-Z+M-25	H3C MSR 50-40 Security Bundle w/MPUF+MSCA+ANDE Modules, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 11,600.00	25%	\$ 8,700.00	N/Q	N/Q
RT-Z+M-26	H3C MSR 50-60 Security Bundle w/MPUF+MSCA+ANDE Modules, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 15,900.00	25%	\$ 11,925.00	N/Q	N/Q
RT-Z+M-23	H3C MSR 50-40 Voice Bundle w/MPUF+MSCA+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 11,800.00	25%	\$ 8,850.00	N/Q	N/Q
RT-Z+M-24	H3C MSR 50-60 Voice Bundle w/MPUF+MSCA+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 15,300.00	25%	\$ 11,475.00	N/Q	N/Q
RT-Z+M-27	H3C MSR 50-40 Secure Voice Bundle w/MPUF+MSCA+ANDE+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 15,000.00	25%	\$ 11,250.00	N/Q	N/Q
RT-Z+M-28	H3C MSR 50-60 Secure Voice Bundle w/MPUF+MSCA+ANDE+VCPM+2*VPM32+SIC-1VE1 Modules, Comware V5 Standard, Overseas Version	Each	IV.1	\$ 18,100.00	25%	\$ 13,575.00	N/Q	N/Q
LIS-MSR50-STANDARD-H3	License of H3C MSR Series Routers Software Standard Version	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
DDR SDRAM-256MB-333	256MB DDR Memory	Each	IV.1	\$ 230.00	25%	\$ 172.50	N/Q	N/Q
DDR SDRAM-512MB-333	512MB DDR Memory	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
CF-256M-I	Industrial Compact Flash Card 256MB	Each	IV.1	\$ 140.00	25%	\$ 105.00	N/Q	N/Q
CF-512M	Compact Flash 512MB	Each	IV.1	\$ 175.00	25%	\$ 131.25	N/Q	N/Q
CF-1G	Compact Flash 1G	Each	IV.1	\$ 330.00	25%	\$ 247.50	N/Q	N/Q
RT-ESM-ANDE-H3	Advanced Network Data Encryption ESM Module	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q

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RT-ESM-SNDE-H3	Standard Network Data Encryption ESM Module	Each	IV.1	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
RT-VCPCM-H3	Voice Co-processing Module	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-VPM32-H3	32-Channel Voice Processing Module	Each	IV.1	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-VPM24-H3	24-Channel Voice Processing Module	Each	IV.1	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
RT-VPM16-H3	16-Channel Voice Processing Module	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-VPM8-H3	8-Channel Voice Processing Module	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
RT-SIC-1GEC-H3	1-Port 10M/100M/1000M Combo Ethernet Interface SIC Module	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
RT-SIC-4FSW-H3	4-Port 10M/100M Ethernet L2 Switch Module(RJ45)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
RT-DSIC-9FSW-H3	9-Port 10M/100M Ethernet L2 Switch Module(RJ45)	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-4FSW-POE-H3	4-Port 10M/100M Ethernet L2 Switch Module(RJ45,WITH POE)	Each	IV.1	\$ 575.00	25%	\$ 431.25	N/Q	N/Q
RT-DSIC-9FSW-POE-H3	9-Port 10M/100M Ethernet L2 Switch Module(RJ45,WITH POE)	Each	IV.1	\$ 1,080.00	25%	\$ 810.00	N/Q	N/Q
RT-SIC-1VE1-H3	1-Port E1 Voice SIC Interface Module	Each	IV.1	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-SIC-1VT1-H3	1-Port T1 Voice SIC Interface Module	Each	IV.1	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
RT-SIC-2FXS1FXO-H3	2FXS+1FXO Voice Interface SIC Module	Each	IV.1	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
RT-SIC-1AM-V3-H3	1-Port Analog Modem Interface Module	Each	IV.1	\$ 495.00	25%	\$ 371.25	N/Q	N/Q
RT-SIC-2AM-V3-H3	2-Port Analog Modem Interface Module	Each	IV.1	\$ 795.00	25%	\$ 596.25	N/Q	N/Q
RT-SIC-1ADSL-I-H3	1-Port ADSL over ISDN Interface Module	Each	IV.1	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
RT-SIC-1ADSL-H3	1-Port ADSL over POTS Interface Module	Each	IV.1	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
RT-SIC-1SAE-H3	1-Port Enhanced Sync/Async Interface Card	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
RT-SIC-1T1-F-V2-H3	1-Port T1 & Fractional T1 Interface Module	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-SIC-EPRI-H3	1-Port E1/CE1/PRI Interface Card	Each	IV.1	\$ 1,770.00	25%	\$ 1,327.50	N/Q	N/Q
RT-SIC-1E1-F-H3	1-Port E1 Interface Card-Fractional	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-SIC-1FXO-V2-H3	1-Port Analog Trunk Interface Card,FXO-V2	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-2FXO-V2-H3	2-Port Analog Trunk Interface Card,FXO-V2	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1FXS-V2-H3	1-Port Analog Line Interface Card,FXS-V2	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-2FXS-V2-H3	2-Port Analog Line Interface Card,FXS-V2	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
RT-SIC-1BS-V2-H3	1-Port ISDN-S/T Interface SIC Module	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
RT-SIC-1BU-V2-H3	1-Port ISDN-U Interface SIC Module	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
RT-SIC-1BSV-H3	1-Port ISDN-S/T Voice Interface SIC Module	Each	IV.1	\$ 767.00	25%	\$ 575.25	N/Q	N/Q
RT-SIC-1FEF-H3	1-Port 100M SFP Interface SIC Module	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-SIC-1FEA-H3	1-Port 10/100M Ethernet Electrical Interface Board(RJ45)	Each	IV.1	\$ 1,260.00	25%	\$ 945.00	N/Q	N/Q
RT-FIC-1VE1-H3	1-Port E1 Voice FIC Interface Module	Each	IV.1	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-FIC-1VT1-H3	1-Port T1 Voice FIC Interface Module	Each	IV.1	\$ 1,600.00	25%	\$ 1,200.00	N/Q	N/Q
RT-FIC-2VE1-H3	2-Port E1 Voice FIC Interface Module	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-FIC-2VT1-H3	2-Port T1 Voice FIC Interface Module	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
RT-FIC-16FSW-H3	16-Port 10M/100M and 1-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch FIC Interface Module	Each	IV.1	\$ 1,900.00	25%	\$ 1,425.00	N/Q	N/Q
RT-DFIC-24FSW-H3	24-Port 10M/100M and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch FIC Interface Module	Each	IV.1	\$ 2,850.00	25%	\$ 2,137.50	N/Q	N/Q

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RT-FIC-16FSW-POE-H3	16-Port 10M/100M(With PoE) and 1-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch FIC Interface Module	Each	IV.1	\$ 2,730.00	25%	\$ 2,047.50	N/Q	N/Q
RT-DFIC-24FSW-POE-H3	24-Port 10M/100M(With PoE) and 2-Port 1000BASE-T/1000BASE-X(COMBO) Ethernet L2 Switch FIC Interface Module	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
RT-FIC-1FE-V2-H3	1-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	IV.1	\$ 2,166.00	25%	\$ 1,624.50	N/Q	N/Q
RT-FIC-2FE-V2-H3	2-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	IV.1	\$ 3,503.00	25%	\$ 2,627.25	N/Q	N/Q
RT-FIC-4FE-H3	4-Port 10M/100M Ethernet Electrical Interface FIC Module(RJ45)	Each	IV.1	\$ 3,845.00	25%	\$ 2,883.75	N/Q	N/Q
RT-FIC-1GBE-V2-H3	1-Port 1000M Ethernet Electrical Interface FIC Module(RJ45)	Each	IV.1	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
RT-FIC-2GBE-V2-H3	2-Port 1000M Ethernet Electrical Interface FIC Module(RJ45)	Each	IV.1	\$ 5,295.00	25%	\$ 3,971.25	N/Q	N/Q
RT-FIC-1GEF-V2-H3	1-Port 1000M Ethernet Optical Interface FIC Module	Each	IV.1	\$ 3,800.00	25%	\$ 2,850.00	N/Q	N/Q
RT-FIC-2GEF-V2-H3	2-Port 1000M Ethernet Optical Interface FIC Module	Each	IV.1	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
RT-FIC-2SAE-V2-H3	2-Port Enhanced Sync/Async Serial Interface FIC Module	Each	IV.1	\$ 914.00	25%	\$ 685.50	N/Q	N/Q
RT-FIC-4SAE-V2-H3	4-Port Enhanced Sync/Async Serial Interface FIC Module	Each	IV.1	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-8SAE-V2-H3	8-Port Enhanced Sync/Async Serial Interface FIC Module	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
RT-FIC-8ASE-V2-H3	8-Port Asynchronous Serial Interface FIC Module(RJ45)	Each	IV.1	\$ 1,658.00	25%	\$ 1,243.50	N/Q	N/Q
RT-FIC-16ASE-V2-H3	16-Port Asynchronous Serial Interface FIC Module(RJ45)	Each	IV.1	\$ 2,760.00	25%	\$ 2,070.00	N/Q	N/Q
RT-FIC-1G.SHDSL-V3-H3	1-Port G.SHDSL(ATM Mode) Interface FIC Module	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-1E1-V3-H3	1-Port E1/CE1/PRI Interface FIC Module	Each	IV.1	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-FIC-2E1-V3-H3	2-Port E1/CE1/PRI Interface FIC Module	Each	IV.1	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-FIC-4E1-V3-H3	4-Port E1/CE1/PRI Interface FIC Module	Each	IV.1	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-FIC-8E1(75)-V2-H3	8-Port E1/CE1/PRI Interface FIC Module(75ohm)	Each	IV.1	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
RT-FIC-1E1-F-V3-H3	1-Port Fractional E1 Interface FIC Module	Each	IV.1	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-2E1-F-V3-H3	2-Port Fractional E1 Interface FIC Module	Each	IV.1	\$ 2,520.00	25%	\$ 1,890.00	N/Q	N/Q
RT-FIC-4E1-F-V3-H3	4-Port Fractional E1 Interface FIC Module	Each	IV.1	\$ 3,840.00	25%	\$ 2,880.00	N/Q	N/Q
RT-FIC-8E1(75)-F-V2-H3	8-Port Fractional E1 Interface FIC Module(75ohm)	Each	IV.1	\$ 6,300.00	25%	\$ 4,725.00	N/Q	N/Q
RT-FIC-1T1-V3-H3	1-Port T1/CT1/PRI Interface FIC Module	Each	IV.1	\$ 2,526.00	25%	\$ 1,894.50	N/Q	N/Q
RT-FIC-2T1-V3-H3	2-Port T1/CT1/PRI Interface FIC Module	Each	IV.1	\$ 4,079.00	25%	\$ 3,059.25	N/Q	N/Q
RT-FIC-4T1-V3-H3	4-Port T1/CT1/PRI Interface FIC Module	Each	IV.1	\$ 6,119.00	25%	\$ 4,589.25	N/Q	N/Q
RT-FIC-8T1-V2-H3	8-Port T1/CT1/PRI Interface FIC Module	Each	IV.1	\$ 10,500.00	25%	\$ 7,875.00	N/Q	N/Q
RT-FIC-1T1-F-V3-H3	1-Port Fractional T1 Interface FIC Module	Each	IV.1	\$ 1,560.00	25%	\$ 1,170.00	N/Q	N/Q
RT-FIC-2T1-F-V3-H3	2-Port Fractional T1 Interface FIC Module	Each	IV.1	\$ 2,520.00	25%	\$ 1,890.00	N/Q	N/Q
RT-FIC-4T1-F-V3-H3	4-Port Fractional T1 Interface FIC Module	Each	IV.1	\$ 3,840.00	25%	\$ 2,880.00	N/Q	N/Q
RT-FIC-8T1-F-V2-H3	8-Port Fractional T1 Interface FIC Module	Each	IV.1	\$ 6,300.00	25%	\$ 4,725.00	N/Q	N/Q
RT-FIC-4BSE-V2-H3	4-Port Enhanced ISDN-S/T Interface FIC Module	Each	IV.1	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
RT-FIC-1CE3-V2-H3	1-Port E3/CE3 Interface FIC Module	Each	IV.1	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
RT-FIC-1CT3-V2-H3	1-Port T3/CT3 Interface FIC Module	Each	IV.1	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
RT-FIC-2FXS-V3-H3	2-Port Analog Line Interface FIC Module(FXS)	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
RT-FIC-4FXS-V3-H3	4-Port Analog Line Interface FIC Module(FXS)	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-2FXO-V3-H3	2-Port Analog Trunk Interface FIC Module(FXO)	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q

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RT-FIC-4FXO-V3-H3	4-Port Analog Trunk Interface FIC Module(FXO)	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
RT-FIC-4BSV-V2-H3	4-Port ISDN BRI S/T Voice Interface FIC Module	Each	IV.1	\$ 1,898.00	25%	\$ 1,423.50	N/Q	N/Q
RT-FIC-HNDE-V2-H3	High Performance Network Data Encryption FIC Module	Each	IV.1	\$ 2,095.00	25%	\$ 1,571.25	N/Q	N/Q
RT-FIC-2EM-V2-H3	2-Port Analog Trunk Interface FIC Module (E&M)	Each	IV.1	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
RT-FIC-4EM-V2-H3	4-Port Analog Trunk Interface FIC Module (E&M)	Each	IV.1	\$ 2,100.00	25%	\$ 1,575.00	N/Q	N/Q
RT-FIC-1AE3-V2-H3	1-Port ATM over E3 Interface FIC Module	Each	IV.1	\$ 5,900.00	25%	\$ 4,425.00	N/Q	N/Q
RT-FIC-1AT3-V2-H3	1-Port ATM over T3 Interface FIC Module	Each	IV.1	\$ 5,900.00	25%	\$ 4,425.00	N/Q	N/Q
RT-FIC-1ATM-OC3MM-V2-H3	1-Port OC-3 ATM FIC Module (Multi-Mode, SC, 2km)	Each	IV.1	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1ATM-OC3SM-V2-H3	1-Port OC-3 ATM FIC Module (Single Mode, SC, 15km)	Each	IV.1	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
RT-FIC-1ATM-OC3SML-V2-H3	1-Port OC-3 ATM FIC Module (Single Mode, SC, 30km)	Each	IV.1	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
RT-FIC-IMA-4E1(75)-V2-H3	4-Port E1 ATM IMA Interface FIC Module (75ohm)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
RT-FIC-IMA-8E1(75)-V2-H3	8-Port E1 ATM IMA Interface FIC Module (75ohm)	Each	IV.1	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1POS-V2-H3	1-Port Packet over SDH/SONET Interface FIC Module	Each	IV.1	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
RT-FIC-1CPOS(T)-V2-H3	1-Port Channelized POS 155M to T1 Interface Module (SFP, LC)	Each	IV.1	\$ 36,000.00	25%	\$ 27,000.00	N/Q	N/Q
RT-FIC-1CPOS(E)-V2-H3	1-Port Channelized POS 155M to E1 Interface Module (SFP, LC)	Each	IV.1	\$ 36,000.00	25%	\$ 27,000.00	N/Q	N/Q
CAB-AUX	Aux Cable-3m (D25 Male)	Each	IV.1	\$ 18.00	25%	\$ 13.50	N/Q	N/Q
CAB-Tra-0.5m-RJ45	Single Cable, Transit Cable, 0.5m (RJ45)	Each	IV.1	\$ 15.00	25%	\$ 11.25	N/Q	N/Q
CAB-Tra-D25F-RJ45	Single Cable, Transit Plug, D25F, MP8(S)-	Each	IV.1	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
CAB-V24DTE(DB28)	V.24 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-V24DCE(DB28)	V.24 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-V35DTE(DB28)	V.35 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 72.00	25%	\$ 54.00	N/Q	N/Q
CAB-V35DCE(DB28)	V.35 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 72.00	25%	\$ 54.00	N/Q	N/Q
CAB-X.21DTE(DB28)	X.21 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-X.21DCE(DB28)	X.21 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS449DTE(DB28)	RS449 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS449DCE(DB28)	RS449 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS530DTE(DB28)	RS530 Serial Port Cable, DTE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-RS530DCE(DB28)	RS530 Serial Port Cable, DCE, 3m	Each	IV.1	\$ 48.00	25%	\$ 36.00	N/Q	N/Q
CAB-DS3-15m	E3/T3 Cable 15m-BNC75 (ohm) Straight Male/SFYZ-75-2-1/SMB75 (ohm) Straight Female	Each	IV.1	\$ 19.00	25%	\$ 14.25	N/Q	N/Q
CAB-E3-30	E3/T3 Cable 30m-BNC75 (ohm) Straight Male/SFYZ-75-2-1/SMB75 (ohm) Straight Female	Each	IV.1	\$ 21.00	25%	\$ 15.75	N/Q	N/Q
CAB-E1-120ohm-3m-RJ45	E1 Cable 3m-DB15 Male/RJ45 (120 ohm)	Each	IV.1	\$ 90.00	25%	\$ 67.50	N/Q	N/Q
CAB-E1-120ohm-20m-RJ45	E1 Cable 20m-DB15 Male/RJ45 (120 ohm)	Each	IV.1	\$ 110.00	25%	\$ 82.50	N/Q	N/Q
CAB-E1-120ohm-40m-RJ45	E1 Cable 40m-DB15 Male/RJ45 (120 ohm)	Each	IV.1	\$ 120.00	25%	\$ 90.00	N/Q	N/Q
CAB-E1/2*BNC-75-3m	E1 Cable 3m-DB15 Male/2*BNC (75 ohm)	Each	IV.1	\$ 90.00	25%	\$ 67.50	N/Q	N/Q
CAB-E1/2*BNC-75-20m	E1 Cable 20m-DB15 Male/2*BNC (75 ohm)	Each	IV.1	\$ 110.00	25%	\$ 82.50	N/Q	N/Q
CAB-E1/2*BNC-75-40m	E1 Cable 40m-DB15 Male/2*BNC (75 ohm)	Each	IV.1	\$ 120.00	25%	\$ 90.00	N/Q	N/Q
CAB-BNC-75	Coaxial Connector, BNC, 75ohm, Dual Female	Each	IV.1	\$ 5.00	25%	\$ 3.75	N/Q	N/Q

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 Cost Tables  
 LOT 2  
 Area Networking Hardware & Software

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CAB-E1/75-120 Convert	Refiner Converter Cable (With BNC Connector Jack)	Each	IV.1	\$ 55.00	25%	\$ 41.25	N/Q	N/Q
CAB-T1-3m	T1VI Cable with DB15 Male/RJ45-3m	Each	IV.1	\$ 13.00	25%	\$ 9.75	N/Q	N/Q
CAB-FE/T1/2*RJ45	Connector for T1VI and E1 RJ45 Interface	Each	IV.1	\$ 8.00	25%	\$ 6.00	N/Q	N/Q
CAB-FE/T1	T1 Cable RJ45/RJ45-3m	Each	IV.1	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
CAB-75ohm 8E1-3m-BNC-IMA	8-port E1 ATM IMA Cable, 8 BNC, 3m, 75ohm	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
CAB-120ohm 8E1-3m-RJ45-IMA	8-port E1 ATM IMA Cable, 8 RJ45, 3m, 120ohm	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
CAB-8T1-3m-RJ45	8-port T1 Cable, 8 RJ45, 3m	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
OP-LC/PC-LC/PC-5-S	Fiber Connector-LC/PC-LC/PC-2mm-5m, Single Mode	Each	IV.1	\$ 29.00	25%	\$ 21.75	N/Q	N/Q
OP-LC/PC-LC/PC-10-S	Fiber Connector-LC/PC-LC/PC-2mm-10m, Single Mode	Each	IV.1	\$ 63.00	25%	\$ 47.25	N/Q	N/Q
OP-LC/PC-LC/PC-5-M	Fiber Connector-LC/PC-LC/PC-2mm-5m, Multi-Mode	Each	IV.1	\$ 33.00	25%	\$ 24.75	N/Q	N/Q
OP-LC/PC-LC/PC-10-M	Fiber Connector-LC/PC-LC/PC-2mm-10m, Multi-Mode	Each	IV.1	\$ 67.00	25%	\$ 50.25	N/Q	N/Q
SFP-FE-SX-MM1310-A	100BASE-FX SFP Transceiver, Multi-Mode (1310nm, 2km, LC)	Each	IV.1	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
SFP-FE-LX-SM1310-A	100BASE-LX SFP Transceiver, Single Mode (1310nm, 15km, LC)	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SFP-FE-LH40-SM1310	100BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
SFP-FE-LH80-SM1550	100BASE-LH80 SFP Transceiver, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 3,150.00	25%	\$ 2,362.50	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
RT-AR1821-AC-OVS-H3	H3C AR 18-21 Router, 1 10/100BASE-TX WAN Port(RJ45) and 4 10/100BASE-TX LAN Ports(RJ45), 100-240VAC	Each	IV.1	\$ 649.00	25%	\$ 486.75	N/Q	N/Q
RT-AR1822-AC-OVS-H3	H3C AR 18-22 Router, 2 10/100BASE-TX WAN Ports(RJ45) and 4 10/100BASE-TX LAN Ports(RJ45), 100-240VAC	Each	IV.1	\$ 749.00	25%	\$ 561.75	N/Q	N/Q
RT-AR1822S8-AC-OVS-H3	H3C AR 18-22S-8 Router, 2 10/100BASE-TX WAN Ports(RJ45) and 8 10/100BASE-TX LAN Ports(RJ45), 100-240VAC	Each	IV.1	\$ 1,095.00	25%	\$ 821.25	N/Q	N/Q
RT-AR1821A-AC-OVS-H3	H3C AR18-21A Router, 1 10/100BASE-TX WAN Port (RJ45), 1 ADSL2+ over POTS WAN Port (RJ11) and 4 10/100BASE-TX LAN Ports (RJ45), 100-240VAC	Each	IV.1	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
RT-AR1830E-AC-OVS-H3	H3C AR18-30E Router, 1 ADSL2+ over POTS WAN Port (RJ11) and 4 10/100BASE-TX LAN Ports (RJ45), 100-240VAC	Each	IV.1	\$ 649.00	25%	\$ 486.75	N/Q	N/Q
RT-AR1831E-AC-OVS-H3	H3C AR18-31E Router, 1 ADSL2+ over POTS WAN Port (RJ11), 1 ISDN-BRI S/T WAN Port (RJ45) and 4 10/100BASE-TX LAN Ports (RJ45), 100-240VAC	Each	IV.1	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
RT-AR1833-AC-OVS-H3	H3C AR 18-33 Router, 1 Two-Wire G.SHDSL WAN Port (RJ11) and 4 10/100BASE-TX LAN Ports (RJ45), 100-240VAC	Each	IV.1	\$ 749.00	25%	\$ 561.75	N/Q	N/Q
RT-AR1833E-AC-OVS-H3	H3C AR 18-33E Router, 1 Four-Wire G.SHDSL WAN Port (RJ11) and 4 10/100BASE-TX LAN Ports (RJ45), 100-240VAC	Each	IV.1	\$ 849.00	25%	\$ 636.75	N/Q	N/Q

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RT-AR1834-AC-OVS-H3	H3C AR 18-34 Router,1 Two-Wire G.SHDSL WAN Port (RJ11),1 ISDN-BRI S/T WAN Port (RJ45) and 4 10/100BASE-TX LAN Ports (RJ45),100-240VAC	Each	IV.1	\$ 879.00	25%	\$ 659.25	N/Q	N/Q
RT-AR1834E-AC-OVS-H3	H3C AR 18-34E Router,1 Four-Wire G.SHDSL WAN Port (RJ11),1 ISDN-BRI S/T WAN Port (RJ45) and 4 10/100BASE-TX LAN Ports (RJ45),100-240VAC	Each	IV.1	\$ 1,049.00	25%	\$ 786.75	N/Q	N/Q
RT-AR1835E-AC-OVS-H3	H3C AR18-35E Router, 1 ADSL2+ over ISDN WAN Port (RJ11), 1 ISDN-BRI S/T WAN Port (RJ45) and 4 10/100BASE-TX LAN Ports (RJ45), 100-240VAC	Each	IV.1	\$ 779.00	25%	\$ 584.25	N/Q	N/Q
CAB-AUX	Aux Cable-3m (D25 Male)	Each	IV.1	\$ 18.00	25%	\$ 13.50	N/Q	N/Q
CAB-HDSL-2.5m-2*RJ11	Single cable-Phone line-2.5m	Each	IV.1	\$ 17.00	25%	\$ 12.75	N/Q	N/Q
CAB-HDSL-2.5m-RJ11	Single cable-SHDSL cable-2.5m	Each	IV.1	\$ 14.00	25%	\$ 10.50	N/Q	N/Q
FSP015-1AD203A	Power Supply Adapter	Each	IV.1	\$ 29.00	25%	\$ 21.75	N/Q	N/Q
LS-9502-OVS-H3	H3C S9502 Routing-Switch Chassis	Each	IV.1	\$ 3,100.00	25%	\$ 2,325.00	N/Q	N/Q
LS-9505-OVS-H3	H3C S9505 Routing Switch Chassis	Each	IV.1	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
LS-9508-OVS-H3	H3C S9508 Routing Switch Chassis	Each	IV.1	\$ 7,000.00	25%	\$ 5,250.00	N/Q	N/Q
LS-9508V-OVS-H3	H3C S9508V Routing-Switch Chassis	Each	IV.1	\$ 7,500.00	25%	\$ 5,625.00	N/Q	N/Q
LS-9512-OVS-H3	H3C S9512 Routing Switch Chassis	Each	IV.1	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
LSBM9POWERH	AC P/S 90-264V (Max 600W)	Each	IV.1	\$ 1,480.00	25%	\$ 1,110.00	N/Q	N/Q
LSBM5POWERH	DC P/S 36-75V (Max 600W)	Each	IV.1	\$ 1,580.00	25%	\$ 1,185.00	N/Q	N/Q
LSBM7POWERH	AC P/S 90-264V (Max 1200W)	Each	IV.1	\$ 1,580.00	25%	\$ 1,185.00	N/Q	N/Q
LSBM2POWERH	DC P/S 36-75V (Max 1200W)	Each	IV.1	\$ 2,380.00	25%	\$ 1,785.00	N/Q	N/Q
LSBM8POWERH	AC P/S 90-264V (Max 2000W)	Each	IV.1	\$ 2,980.00	25%	\$ 2,235.00	N/Q	N/Q
LSBM4POWERH	DC P/S 36-75V (Max 2000W)	Each	IV.1	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LSBM1SRP1M1	H3C S9502 Routing Switch Processing Board	Each	IV.1	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM2SRP1N6	H3C S9505 Routing Switch Processing Board	Each	IV.1	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM2SRP1N5	H3C S9508 Routing Switch Processing Board	Each	IV.1	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM2SRP1N4	H3C S9512 Routing Switch Processing Board	Each	IV.1	\$ 20,980.00	25%	\$ 15,735.00	N/Q	N/Q
LSBM2SRP1N7	H3C S9500 Routing Switch Processing Board,Clock Module	Each	IV.1	\$ 27,980.00	25%	\$ 20,985.00	N/Q	N/Q
LSBM1SRP2N4	H3C S9512 Routing Switch Processing Board(XRCoreEngine II)	Each	IV.1	\$ 27,980.00	25%	\$ 20,985.00	N/Q	N/Q
LSBM1SRP2N5	H3C S9508 Routing Switch Processing Board(XRCoreEngine II)	Each	IV.1	\$ 22,980.00	25%	\$ 17,235.00	N/Q	N/Q
LSBM1SRP2N6	H3C S9505 Routing Switch Processing Board(XRCoreEngine II)	Each	IV.1	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSBM1SRP2N7	H3C S9500 Routing Switch Processing Board(XRCoreEngine II), Clock Module	Each	IV.1	\$ 32,980.00	25%	\$ 24,735.00	N/Q	N/Q
LIS-H3C-S9502-OVS	H3C S9502 Host Software Charge	Each	IV.1	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S9505-OVS	H3C S9505 Host Software Charge	Each	IV.1	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S9508-OVS	H3C S9508 Host Software Charge	Each	IV.1	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S9512-OVS	H3C S9512 Host Software Charge	Each	IV.1	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LSBM1FP20B1	20-Port 100BASE-FX Interface Module(B),(SFP,LC)	Each	IV.1	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM1XP4B1	4-Port 10GBASE-R/W Interface Module(B),(XFP,LC)	Each	IV.1	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q

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LSBM1F32GB1	32-Port 10/100BASE-TX(RJ45) and 4-Port 1000BASE-X(SFP,LC) Interface Module(B)	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1FT48B1	48-Port 10/100BASE-TX Interface Module(B),(RJ45)	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1GP12DB1	12-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	IV.1	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSBM2GT24DB1	24-Port 10/100/1000BASE-T Interface Module(DB),(RJ45)	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM2GV48DB1	48-Port 10/100/1000BASE-T Interface Module(DB),(PoE,RJ45)	Each	IV.1	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM2GP24DB1	24-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	IV.1	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM1GP48DB1	48-Port 1000BASE-X Interface Module(DB),(SFP,LC)	Each	IV.1	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSBM1GT48LDB1	48-Port 10/100/1000BASE-T Interface Service Card(DB),(RJ45)	Each	IV.1	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q
LSBM1XK1DB1	1-Port 10GBASE-R Interface Module(DB),(XENPAK,SC)	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSBM1XP2DB1	2-Port 10GBASE-R/W Interface Module(DB),(XFP,LC)	Each	IV.1	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1XP4DB1	4-Port 10Gigabit Ethernet Optical Interface Card(DB), (XFP,LC)	Each	IV.1	\$ 19,980.00	25%	\$ 14,985.00	N/Q	N/Q
LSBM1XP4TDB1	4-Port 10GBase-R/W Ethernet Optical Interface Service Card(DB),(XFP,LC)	Each	IV.1	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM1GP48LDB1	48-Port Gigabit Ethernet Optical Interface Card(DB),(SFP,LC)	Each	IV.1	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM2FT48CA1	48-Port 10/100BASE-TX Interface Module(CA),(RJ45)	Each	IV.1	\$ 25,480.00	25%	\$ 19,110.00	N/Q	N/Q
LSBM1FP20CA1	20-Port 100BASE-FX Interface Module(CA),(SFP,LC)	Each	IV.1	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1GP12CA1	12-Port 1000BASE-X Interface Module(CA),(SFP,LC)	Each	IV.1	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
LSBM1GP24CA1	24-Port 1000BASE-X Interface Module(CA),(SFP,LC)	Each	IV.1	\$ 22,480.00	25%	\$ 16,860.00	N/Q	N/Q
LSBM1GT24CA1	24-Port 10/100/1000BASE-T Interface Module(CA),(RJ45)	Each	IV.1	\$ 19,480.00	25%	\$ 14,610.00	N/Q	N/Q
LSBM1XK1CA1	1-Port 10GBASE-R Interface Module(CA),(XENPAK,SC)	Each	IV.1	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSBM1XP2CA1	2-Port 10GBASE-R/W Interface Module(CA),(XFP,LC)	Each	IV.1	\$ 23,980.00	25%	\$ 17,985.00	N/Q	N/Q
LSBM1XP4CA1	4-Port 10GBASE-R/W Interface Module(CA),(XFP,LC)	Each	IV.1	\$ 29,980.00	25%	\$ 22,485.00	N/Q	N/Q
LSBM1F32GCA1	32-Port 10/100BASE-TX(RJ45) and 4-Port 1000BASE-X(SFP,LC) Interface Module(CA)	Each	IV.1	\$ 20,980.00	25%	\$ 15,735.00	N/Q	N/Q
LSBM1P4G8CA1	4-Port OC-3c POS(SFP,LC) and 8-Port 1000BASE-X(SFP,LC) Interface Module(CA)	Each	IV.1	\$ 41,980.00	25%	\$ 31,485.00	N/Q	N/Q
LSBM1SP4CA1	4-Port OC-48c POS Interface Module(CA),(SFP,LC)	Each	IV.1	\$ 69,980.00	25%	\$ 52,485.00	N/Q	N/Q
LSBM1UP1CA1	1-Port OC-192c POS Interface Module(CA),(XFP,LC)	Each	IV.1	\$ 54,980.00	25%	\$ 41,235.00	N/Q	N/Q
LSBM1VP2CA1	2-Port OC-192c RPR Interface Module(CA),(XFP,LC)	Each	IV.1	\$ 79,980.00	25%	\$ 59,985.00	N/Q	N/Q
LSBM1RSP2CA1	2-Port OC-48c RPR Interface Module(CA),(SFP,LC)	Each	IV.1	\$ 55,980.00	25%	\$ 41,985.00	N/Q	N/Q
LSBM1RGP2GDB1	2-Port GE RPR and 8-Port GE Optical Interface Service Card(DB)	Each	IV.1	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSBM1RGP4GDB1	4-Port GE RPR(SFP,LC) and 8-Port GE Optical Interface(SFP,LC) Service Card(DB)	Each	IV.1	\$ 24,980.00	25%	\$ 18,735.00	N/Q	N/Q
LSBM2GV48DB1	48-Port 10/100/1000BASE-T Interface Module(DB),(PoE,RJ45)	Each	IV.1	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSBM1POEDIMMH	DIMM for PoE Master and Slave Power Management	Each	IV.1	\$ 1,980.00	25%	\$ 1,485.00	N/Q	N/Q
LSBM9POEH	PoE Power Supply2(External PoE Power System + 1*POE Power Supply Unit,Max 2500W)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
LSBM7POEH	PoE Power Supply Unit (220V-2500W, 110V-1250W) module	Each	IV.1	\$ 2,310.00	25%	\$ 1,732.50	N/Q	N/Q
LSBM2GV48DB1	48-Port 10/100/1000BASE-T Interface Module(DB),(PoE,RJ45)	Each	IV.1	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q

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 Area Networking Hardware & Software

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
LSBM1POEDIMMH	DIMM for PoE Master and Slave Power Management	Each	IV.1	\$ 1,980.00	25%	\$ 1,485.00	N/Q	N/Q
LSBM6POEH	PoE Power Supply1(External PoE Power System + 1*POE Power Supply Unit,Max 2500W)	Each	IV.1	\$ 4,080.00	25%	\$ 3,060.00	N/Q	N/Q
LSBM7POEH	PoE Power Supply Unit (220V-2500W, 110V-1250W) module	Each	IV.1	\$ 2,310.00	25%	\$ 1,732.50	N/Q	N/Q
LSBM3POEH	PoE Entry Module	Each	IV.1	\$ 650.00	25%	\$ 487.50	N/Q	N/Q
LSBM4POEH	Cabinet Spare Parts of PoE	Each	IV.1	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
LSBM1NATB1	NAT Service Module	Each	IV.1	\$ 29,980.00	25%	\$ 22,485.00	N/Q	N/Q
LSBM1VPNB1	VPLS Service Module	Each	IV.1	\$ 43,980.00	25%	\$ 32,985.00	N/Q	N/Q
LSBM1NAMB1	Network Analysis Service Module	Each	IV.1	\$ 17,980.00	25%	\$ 13,485.00	N/Q	N/Q
SFP-FE-SX-MM1310-A	100BASE-FX SFP Transceiver, Multi-Mode (1310nm, 2km, LC)	Each	IV.1	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
SFP-FE-LX-SM1310-A	100BASE-LX SFP Transceiver, Single Mode (1310nm, 15km, LC)	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SFP-FE-LH40-SM1310	100BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
SFP-FE-LH80-SM1550	100BASE-LH80 SFP Transceiver, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 3,150.00	25%	\$ 2,362.50	N/Q	N/Q
SFP-FE-LX-SM1310-BIDI	100BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1550, 15km, LC)	Each	IV.1	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
SFP-FE-LX-SM1550-BIDI	100BASE-LX BIDI SFP Transceiver, Single Mode (TX1550/RX1310, 15km, LC)	Each	IV.1	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
SFP-GE-LH100-SM1550	1000BASE-LH100 SFP Transceiver, Single Mode (1550nm, 100km, LC)	Each	IV.1	\$ 4,900.00	25%	\$ 3,675.00	N/Q	N/Q
SFP-GE-T	1000BASE-T SFP	Each	IV.1	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-GE-LX-SM1310-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1490, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LX-SM1490-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1490/RX1310, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LH70-SM1470-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1470nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1490-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1490nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1510-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1510nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1530-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1530nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1550-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1570-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1570nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1590-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1590nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1610-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1610nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-2.5G-LX-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 2km, LC)	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
SFP-2.5G-LH15-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 15km, LC)	Each	IV.1	\$ 2,950.00	25%	\$ 2,212.50	N/Q	N/Q
SFP-2.5G-LH40-SM1310	OC-48c (2.5G) POS SFP Module, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 4,600.00	25%	\$ 3,450.00	N/Q	N/Q

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SFP-2.5G-LH80-SM1550	OC-48c (2.5G) POS SFP Module, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 7,800.00	25%	\$ 5,850.00	N/Q	N/Q
XENPAK-SX-MM850	10GBASE-SR XENPAK Module, Multi-Mode (850nm, 300m, SC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XENPAK-LX-SM1310	10GBASE-LR XENPAK Module, Single Mode (1310nm, 10km, SC)	Each	IV.1	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
XENPAK-LH40-SM1550	10GBASE-ER XENPAK Module, Single Mode (1550nm, 40km, SC)	Each	IV.1	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
XENPAK-LH80-SM1550	10GBASE-ZR XENPAK Module, Single Mode (1550nm, 80km, SC)	Each	IV.1	\$ 21,000.00	25%	\$ 15,750.00	N/Q	N/Q
XFP-SX-MM850	10GBASE-SR XFP Module, Multi-Mode (850nm, 300m, LC)	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
XFP-LX-SM1310	10GBASE-LR/LW XFP Module, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XFP-LH40-SM1550	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q
XFP-LH80-SM1550	10GBASE-ZR XFP Module, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 19,000.00	25%	\$ 14,250.00	N/Q	N/Q
XFP-POS-LH10-SM1310	OC-192c (10G) POS XFP Module, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
LSBM7HLANH	Spare Fan For S9508	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSBM4HLANH	Spare Fan For S9505/S9512, S9512 Needs Two	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSBM8HLANH	Spare Fan Module For S9508V	Each	IV.1	\$ 600.00	25%	\$ 450.00	N/Q	N/Q
LSBM1SDRAMH	1GB SDRAM Memory	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
LS-Z+M2-2	H3C S7502E Chassis+Single Master Process Module +12-Port Enhanced 1000BASE-X Ethernet Optical Interface Module	Each	IV.1	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q
LS-Z+M2-1	H3C S7503E Chassis+Single Salience VI-Turbo+12-Port 1000BASE-X Ethernet Optical Interface Module(SFP,LC)(SC)	Each	IV.1	\$ 19,800.00	25%	\$ 14,850.00	N/Q	N/Q
LS-7510E	H3C S7510E Ethernet Switch Chassis with Fan	Each	IV.1	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LS-7506E	H3C S7506E Ethernet Switch Chassis with Fan	Each	IV.1	\$ 8,200.00	25%	\$ 6,150.00	N/Q	N/Q
LS-7506E-V	H3C S7506E-V Ethernet Switch Chassis with Fan	Each	IV.1	\$ 10,200.00	25%	\$ 7,650.00	N/Q	N/Q
LS-7503E	H3C S7503E Ethernet Switch Chassis with Fan	Each	IV.1	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS-7502E	H3C S7502E Ethernet Switch Chassis with Fan	Each	IV.1	\$ 980.00	25%	\$ 735.00	N/Q	N/Q
LSQM2AC2800	H3C S7500E AC Power Supply Module, 2800W(PoE),Overseas Version	Each	IV.1	\$ 4,400.00	25%	\$ 3,300.00	N/Q	N/Q
LSQM2AC1400	H3C S7500E AC Power Supply Module,1400W	Each	IV.1	\$ 2,200.00	25%	\$ 1,650.00	N/Q	N/Q
LSQM1DC1400	H3C S7500E DC Power Supply Module,1400W.Support PoE	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LSQM1PWRSPA	H3C S7500E Ethernet Switch Share Power Adapter Module	Each	IV.1	\$ 300.00	25%	\$ 225.00	N/Q	N/Q
LSQM2AC650	H3C PSR650A,AC Power Supply Module,650W	Each	IV.1	\$ 1,300.00	25%	\$ 975.00	N/Q	N/Q
LSQM1DC650	H3C PSR650A,DC Power Supply Module,650W	Each	IV.1	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
LSQM1SRP1CB0	H3C S7500E Salience VI-Turbo Switch and Route Processing Unit	Each	IV.1	\$ 15,980.00	25%	\$ 11,985.00	N/Q	N/Q
LSQM1SRP2XB0	H3C S7500E Salience VI-10G Switch and Route Processing Unit,with 2 XFP Interfaces	Each	IV.1	\$ 18,980.00	25%	\$ 14,235.00	N/Q	N/Q
LSQM1SRPB0	H3C S7500E Salience VI Switch and Route Processing Unit	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSQM1MPUB0	H3C S7500E Salience VI-Lite Switch and Route Processing Unit	Each	IV.1	\$ 10,480.00	25%	\$ 7,860.00	N/Q	N/Q
LSQM1MPUA0	H3C S7502E Main Control Unit	Each	IV.1	\$ 5,800.00	25%	\$ 4,350.00	N/Q	N/Q
LSQM1FV48SA0	H3C S7500E 48-Port 10/100BASE-TX Ethernet Interface Module(RJ45),Upgradeable to PoE	Each	IV.1	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
LSQM1FP48SA0	H3C S7500E 48-Port 100BASE-FX Ethernet Optical Interface Module,SFP Req.	Each	IV.1	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q

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LSQM1GV48SA0	H3C S7500E 48-Port 10/100/1000BASE-TX Ethernet Interface Module(RJ45),Upgradeable to PoE	Each	IV.1	\$ 8,600.00	25%	\$ 6,450.00	N/Q	N/Q
LSQM1GT24SC0	H3C S7500E 24-Port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	IV.1	\$ 8,500.00	25%	\$ 6,375.00	N/Q	N/Q
LSQM1GV48SC0	H3C S7500E 48-Port 10/100/1000BASE-T Ethernet Interface Module(RJ45),Upgradeable to PoE	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LSQM1GP12SC0	H3C S7500E 12-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP Req.	Each	IV.1	\$ 7,980.00	25%	\$ 5,985.00	N/Q	N/Q
LSQM1GP24SC0	H3C S7500E 24-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP Req.	Each	IV.1	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSQM1GP48SC0	H3C S7500E 48-Port 1000BASE-X/100BASE-FX Ethernet Optical Interface Module,SFP Req.	Each	IV.1	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q
LSQM1TGX2SC0	H3C S7500E 2-Port 10GBASE Ethernet Optical Interface Module,XFP Req.	Each	IV.1	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LSQM1T24XGSC0	H3C S7500E 24-Port 10/100/1000BASE-T RJ45 and 2-Port 10GE XFP(XFP Req.) Interface Module	Each	IV.1	\$ 15,580.00	25%	\$ 11,685.00	N/Q	N/Q
LSQM1P24XGSC0	H3C S7500E 24-Port 1000BASE-X/100BASE-FX SFP(SFP Req.) and 2-Port 10GE XFP(XFP Req.) Interface Module	Each	IV.1	\$ 16,980.00	25%	\$ 12,735.00	N/Q	N/Q
LSQM1GP12EA0	H3C S7500E 12-Port Enhanced 1000BASE-X Ethernet Optical Interface Module, SFP Req.	Each	IV.1	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LSQM1TGX1EA0	H3C S7500E 1-Port Enhanced 10GBASE Ethernet Optical Interface Module, XFP Req.	Each	IV.1	\$ 13,300.00	25%	\$ 9,975.00	N/Q	N/Q
LSBM1POEDIMMH	DIMM for PoE Master and Slave Power Management	Each	IV.1	\$ 1,980.00	25%	\$ 1,485.00	N/Q	N/Q
LS8M3POEPWRH	External PoE Power (220V-2500W, 110V-1250W) Rack (with 1 PoE PSU)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
LSBM7POEH	PoE Power Supply Unit (220V-2500W, 110V-1250W) module	Each	IV.1	\$ 2,310.00	25%	\$ 1,732.50	N/Q	N/Q
SFP-FE-SX-MM1310-A	100BASE-FX SFP Transceiver, Multi-Mode (1310nm, 2km, LC)	Each	IV.1	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
SFP-FE-LX-SM1310-A	100BASE-LX SFP Transceiver, Single Mode (1310nm, 15km, LC)	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SFP-FE-LH40-SM1310	100BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
SFP-FE-LH80-SM1550	100BASE-LH80 SFP Transceiver, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 3,150.00	25%	\$ 2,362.50	N/Q	N/Q
SFP-GE-T	1000BASE-T SFP	Each	IV.1	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
SFP-GE-LH100-SM1550	1000BASE-LH100 SFP Transceiver, Single Mode (1550nm, 100km, LC)	Each	IV.1	\$ 4,900.00	25%	\$ 3,675.00	N/Q	N/Q
SFP-GE-LX-SM1310-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1490, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LX-SM1490-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1490/RX1310, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
XFP-SX-MM850	10GBASE-SR XFP Module, Multi-Mode (850nm, 300m, LC)	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q

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XFP-LX-SM1310	10GBASE-LR/LW XFP Module, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XFP-LH40-SM1550-F1	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q
XFP-LH80-SM1550	10GBASE-ZR XFP Module, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 19,000.00	25%	\$ 14,250.00	N/Q	N/Q
SFP-GE-LH70-SM1550-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1570-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1570nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1590-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1590nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1610-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1610nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1470-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1470nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1490-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1490nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1510-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1510nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1530-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1530nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
CF-256M-I	Industrial Compact Flash Card 256MB	Each	IV.1	\$ 140.00	25%	\$ 105.00	N/Q	N/Q
CF-512M	Compact Flash 512MB	Each	IV.1	\$ 175.00	25%	\$ 131.25	N/Q	N/Q
CF-1G	Compact Flash 1G	Each	IV.1	\$ 330.00	25%	\$ 247.50	N/Q	N/Q
LSQM17510EFAN	Spare Fan For H3C S7510E	Each	IV.1	\$ 820.00	25%	\$ 615.00	N/Q	N/Q
LSQM17506EFAN	Spare Fan For H3C S7506E	Each	IV.1	\$ 640.00	25%	\$ 480.00	N/Q	N/Q
LSQM17506EVFAN	Spare Fan For H3C S7506E-V	Each	IV.1	\$ 700.00	25%	\$ 525.00	N/Q	N/Q
LSQM17503EFAN	Spare Fan For H3C S7503E	Each	IV.1	\$ 480.00	25%	\$ 360.00	N/Q	N/Q
LSQM17502EFAN	Spare Fan For H3C S7502E	Each	IV.1	\$ 320.00	25%	\$ 240.00	N/Q	N/Q
LS-7503-AC-XG-OVS	H3C S7503 Ethernet Switch Chassis (AC 110/220V) with fan, 1 AC power and documents, support PoE and XGBUS, 2 power cord inputs, Comware incl.	Each	IV.1	\$ 3,950.00	25%	\$ 2,962.50	N/Q	N/Q
LS-7503-DC-XG-OVS	H3C S7503 Ethernet Switch Chassis (DC 48V) with fan, 1 DC power and documents, support PoE and XGBUS, 2 power cord inputs, Comware incl.	Each	IV.1	\$ 4,370.00	25%	\$ 3,277.50	N/Q	N/Q
LS-7506-AC-XG-OVS	H3C S7506 Ethernet Switch Chassis (AC 110/220V) with fan, 2 AC powers and documents, support PoE and XGBUS, 2 power cord inputs	Each	IV.1	\$ 6,730.00	25%	\$ 5,047.50	N/Q	N/Q
LS-7506-DC-XG-OVS	H3C S7506 Ethernet Switch Chassis (DC 48V) with fan, 2 DC powers and documents, support PoE and XGBUS, 2 power cord inputs	Each	IV.1	\$ 7,480.00	25%	\$ 5,610.00	N/Q	N/Q
LS-7506R-AC-XG-OVS	H3C S7506R Ethernet Switch Chassis (AC 110/220V) with fan, 2 AC powers and documents, support PoE and XGBUS, 2 power cord inputs	Each	IV.1	\$ 10,570.00	25%	\$ 7,927.50	N/Q	N/Q
LS-7506R-DC-XG-OVS	H3C S7506R Ethernet Switch Chassis (DC 48V) with fan, 2 DC powers and documents, support PoE and XGBUS, 2 power cord inputs	Each	IV.1	\$ 11,700.00	25%	\$ 8,775.00	N/Q	N/Q
LS-7502-XG-OVS	H3C S7502 Ethernet Switch Chassis with fan and documents, support PoE and XGBUS, 2 power cord inputs, no power module, Comware incl.	Each	IV.1	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS8M1AC220PWR	H3C S7500 AC Power Supply Module, for S7503, S7506 and S7506R	Each	IV.1	\$ 1,230.00	25%	\$ 922.50	N/Q	N/Q
LS8M1DC48PWR	H3C S7500 DC Power Supply Module, for S7503, S7506 and S7506R	Each	IV.1	\$ 1,410.00	25%	\$ 1,057.50	N/Q	N/Q
LS8M3AC220PWR	H3C S7502 AC Power Supply Module, only for S7502	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
LS8M2DC48PWR	H3C S7502 DC Power Supply Module, only for S7502	Each	IV.1	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
LS8M3POEPWRH	External PoE Power (220V-2500W, 110V-1250W) Rack (with 1 PoE PSU)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q

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LSBM7POEH	PoE Power Supply Unit (220V-2500W, 110V-1250W) module	Each	IV.1	\$ 2,310.00	25%	\$ 1,732.50	N/Q	N/Q
LS8M4SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Salience III Edge-96G with 4 1000BASE-X interface, SFP Req.	Each	IV.1	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q
LS8M1SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Salience III-384G, with 4 1000BASE-X interface, SFP Req.	Each	IV.1	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LS8M2SRPGH	H3C S7503, S7506 and S7506R: Switch and Route Processing Module, Salience III Plus-768G	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LS8M1T12PEH	H3C S7502 Switch and Route Processing Module with 12-port 10/100/1000BASE-T RJ-45 and 4-port 1000BASE-X SFP,SFP Req.	Each	IV.1	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1P12TEH	H3C S7502 Switch and Route Processing Module with 12-port 1000BASE-X SFP and 4-port 10/100/1000BASE-T RJ-45,SFP Req.	Each	IV.1	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1GP48H-XG	H3C S7500 48-port 1000BASE-X Ethernet Optical Interface Module with XGBUS uplink, SFP Req.	Each	IV.1	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LS8M1GT48BH-XG	H3C S7500 48-port 10/100/1000BASE-T Ethernet Interface Module with XGBUS uplink, RJ45	Each	IV.1	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LS8M1T16PH-XG	H3C S7500 16-port 10/100/1000BASE-T RJ45 and 8-port 1000BASE-X SFP with XGBUS uplink,SFP Req.	Each	IV.1	\$ 7,980.00	25%	\$ 5,985.00	N/Q	N/Q
LS8M1T32PH-XG	H3C S7500 32-port 10/100/1000BASE-T RJ45 and 16-port 1000BASE-X SFP with XGBUS uplink,SFP Req.	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LS8M1TGX2H-XG	H3C S7500 2-port 10GE Interface Module with XGBUS uplink, XFP Req.	Each	IV.1	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
LS8M1TGX4H-XG	H3C S7500 4-port 10GE Interface Module with XGBUS uplink, XFP Req.	Each	IV.1	\$ 20,000.00	25%	\$ 15,000.00	N/Q	N/Q
LIS-H3C-S7506-OVS	S7506 Comware Network Operating System (Host Software)	Each	IV.1	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LIS-H3C-S7506R-OVS	S7506R Comware Network Operating System (Host Software)	Each	IV.1	\$ 6,020.00	25%	\$ 4,515.00	N/Q	N/Q
LS8M1FT48EH	H3C S7500 48-port 10/100BASE-TX Ethernet Interface Module, RJ45	Each	IV.1	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1FP48H	H3C S7500 48-port 100BASE-FX Ethernet Optical Interface Module, SFP Req.	Each	IV.1	\$ 4,980.00	25%	\$ 3,735.00	N/Q	N/Q
LS8M1GT20AH	H3C S7500 Enhanced 20-port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	IV.1	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1GT48H	H3C S7500 48-port 10/100/1000BASE-T Enhanced Ethernet Interface Module, RJ45	Each	IV.1	\$ 5,480.00	25%	\$ 4,110.00	N/Q	N/Q
LS8M1GT8UEH	H3C S7500 8-port 10/100/1000BASE-T Ethernet Interface Module, RJ45	Each	IV.1	\$ 5,180.00	25%	\$ 3,885.00	N/Q	N/Q
LS8M1GT48BH-XG	H3C S7500 48-port 10/100/1000BASE-T Ethernet Interface Module with XGBUS uplink, RJ45	Each	IV.1	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LS8M1GP20AH	H3C S7500 Enhanced 20-port 1000BASE-X Ethernet Optical Interface Module, SFP Req.	Each	IV.1	\$ 4,480.00	25%	\$ 3,360.00	N/Q	N/Q
LS8M1GP8UBH	H3C S7500 8-port 1000BASE-X Ethernet Optical Interface Module, SFP Req.	Each	IV.1	\$ 4,680.00	25%	\$ 3,510.00	N/Q	N/Q
LS8M1GP48H-XG	H3C S7500 48-port 1000BASE-X Ethernet Optical Interface Module with XGBUS uplink, SFP Req.	Each	IV.1	\$ 11,980.00	25%	\$ 8,985.00	N/Q	N/Q
LS8M1TGX1CH	H3C S7500 Enhanced 1-port 10GE Interface Module, Xenpak Req.	Each	IV.1	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
LS8M1TGX2H-XG	H3C S7500 2-port 10GE Interface Module with XGBUS uplink, XFP Req.	Each	IV.1	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q

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LS8M1TGX4H-XG	H3C S7500 4-port 10GE Interface Module with XGBUS uplink, XFP Req.	Each	IV.1	\$ 20,000.00	25%	\$ 15,000.00	N/Q	N/Q
LS8M1GT48AH	H3C S7500 48-port 10/100/1000BASE-T Ethernet Interface Module, RJ45 (PoE)	Each	IV.1	\$ 7,480.00	25%	\$ 5,610.00	N/Q	N/Q
LS8M1FT48FH	H3C S7500 48-port 10/100BASE-TX Ethernet Interface Module, RJ45 (PoE)	Each	IV.1	\$ 5,980.00	25%	\$ 4,485.00	N/Q	N/Q
LS8M1T12PH	H3C S7500 12-port 10/100/1000BASE-T RJ45 and 4-port 1000BASE-X SFP,SFP Req.	Each	IV.1	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1P12TH	H3C S7500 12-port 1000BASE-X SFP and 4-port 10/100/1000BASE-T RJ45,SFP Req.	Each	IV.1	\$ 3,980.00	25%	\$ 2,985.00	N/Q	N/Q
LS8M1T16PH-XG	H3C S7500 16-port 10/100/1000BASE-T RJ45 and 8-port 1000BASE-X SFP with XGBUS uplink,SFP Req.	Each	IV.1	\$ 7,980.00	25%	\$ 5,985.00	N/Q	N/Q
LS8M1T32PH-XG	H3C S7500 32-port 10/100/1000BASE-T RJ45 and 16-port 1000BASE-X SFP with XGBUS uplink,SFP Req.	Each	IV.1	\$ 12,980.00	25%	\$ 9,735.00	N/Q	N/Q
LS8M1VSNPH	H3C S7500 Versatile Network Processing Service Module (PBR/NAT/NetStream) with XGBUS uplink	Each	IV.1	\$ 14,980.00	25%	\$ 11,235.00	N/Q	N/Q
SFP-FE-SX-MM1310-A	100BASE-FX SFP Transceiver, Multi-Mode (1310nm, 2km, LC)	Each	IV.1	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
SFP-FE-LX-SM1310-A	100BASE-LX SFP Transceiver, Single Mode (1310nm, 15km, LC)	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SFP-FE-LH40-SM1310	100BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
SFP-FE-LH80-SM1550	100BASE-LH80 SFP Transceiver, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 3,150.00	25%	\$ 2,362.50	N/Q	N/Q
SFP-FE-LX-SM1310-BIDI	100BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1550, 15km, LC)	Each	IV.1	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
SFP-FE-LX-SM1550-BIDI	100BASE-LX BIDI SFP Transceiver, Single Mode (TX1550/RX1310, 15km, LC)	Each	IV.1	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
SFP-GE-T	1000BASE-T SFP	Each	IV.1	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
SFP-GE-LH100-SM1550	1000BASE-LH100 SFP Transceiver, Single Mode (1550nm, 100km, LC)	Each	IV.1	\$ 4,900.00	25%	\$ 3,675.00	N/Q	N/Q
SFP-GE-LX-SM1310-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1490, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LX-SM1490-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1490/RX1310, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LH70-SM1530-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1530nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1510-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1510nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1490-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1490nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1470-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1470nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1610-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1610nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1590-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1590nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q

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SFP-GE-LH70-SM1570-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1570nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1550-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
XENPAK-SX-MM850	10GBASE-SR XENPAK Module, Multi-Mode (850nm, 300m, SC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XENPAK-LX-SM1310	10GBASE-LR XENPAK Module, Single Mode (1310nm, 10km, SC)	Each	IV.1	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
XENPAK-LH40-SM1550	10GBASE-ER XENPAK Module, Single Mode (1550nm, 40km, SC)	Each	IV.1	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
XENPAK-LH80-SM1550	10GBASE-ZR XENPAK Module, Single Mode (1550nm, 80km, SC)	Each	IV.1	\$ 21,000.00	25%	\$ 15,750.00	N/Q	N/Q
XFP-LX-SM1310	10GBASE-LR/LW XFP Module, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XFP-SX-MM850	10GBASE-SR XFP Module, Multi-Mode (850nm, 300m, LC)	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
XFP-LH40-SM1550	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q
XFP-LH80-SM1550	10GBASE-ZR XFP Module, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 19,000.00	25%	\$ 14,250.00	N/Q	N/Q
MCP-2LC/PC-2LC/PC-1.5-S/M	Mode Conditioning Patch Cord,2LC,2LC,Single Mode/Multi Mode,3mm,Multi Mode(62.5/125)/Multi Mode(62.5/125),3mm,1.5m	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
MCP-2SC/PC-2SC/PC-1.5-S/M	Mode Conditioning Patch Cord,2SC,2SC,Single Mode/Multi Mode,3mm,Multi Mode(62.5/125)/Multi Mode(62.5/125),3mm,1.5m	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
LS8M17502FAN	Spare Fan For S7502	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS8M17503FAN	Spare Fan For S7503	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS8M17506FAN	Spare Fan For S7506	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS8M17506RFAN	Spare Fan For S7506R	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LS-5100-8P-EI-OVS-H3	H3C S5100-8P-EI Ethernet Switch with 8 10/100/1000BASE-T ports and 2 1000BASE-X ports (SFP Req.) (AC 110/220V)	Each	IV.1	\$ 1,590.00	25%	\$ 1,192.50	N/Q	N/Q
LS-5100-16P-EI-OVS-H3	H3C S5100-16P-EI Ethernet Switch with 16 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (COMBO)(AC 110/220V)	Each	IV.1	\$ 2,390.00	25%	\$ 1,792.50	N/Q	N/Q
LS-5100-24P-EI-OVS	H3C S5100-24P-EI Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (Combo) (AC 110/220V, DC -48V)	Each	IV.1	\$ 3,090.00	25%	\$ 2,317.50	N/Q	N/Q
LS-5100-48P-EI-OVS	H3C S5100-48P-EI Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (Combo) (AC 110/220V, DC -48V)	Each	IV.1	\$ 5,590.00	25%	\$ 4,192.50	N/Q	N/Q
LS-5100-8P-PWR-EI-OVS	H3C S5100-8P-PWR-EI L2 Ethernet Switch with 8 10/100/1000BASE-T ports and 2 1000BASE-X or 1000BASE-X ports (SFP Req.), support PoE(AC 110/220V)	Each	IV.1	\$ 1,990.00	25%	\$ 1,492.50	N/Q	N/Q
LS-5100-16P-PWR-EI-OVS	H3C S5100-16P-PWR-EI L2 Ethernet Switch with 16 10/100/1000BASE-T and 4 1000BASE-X or 1000BASE-X(SFP Req.)(Combo), support PoE(AC 110/220V)	Each	IV.1	\$ 2,990.00	25%	\$ 2,242.50	N/Q	N/Q
LS-5100-8P-SI-OVS-H3	H3C S5100-8P-SI Ethernet Switch with 8 10/100/1000BASE-T ports and 2 1000BASE-X ports (SFP Req.) (AC 110/220V)	Each	IV.1	\$ 1,150.00	25%	\$ 862.50	N/Q	N/Q
LS-5100-16P-SI-OVS-H3	H3C S5100-16P-SI Ethernet Switch with 16 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (COMBO)(AC 110/220V)	Each	IV.1	\$ 1,750.00	25%	\$ 1,312.50	N/Q	N/Q
LS-5100-24P-SI-OVS-H3	H3C S5100-24P-SI Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (Combo) (AC 110/220V)	Each	IV.1	\$ 2,290.00	25%	\$ 1,717.50	N/Q	N/Q

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LS-5100-48P-SI-OVS-H3	H3C S5100-48P-SI Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (Combo) (AC 110/220V)	Each	IV.1	\$ 4,290.00	25%	\$ 3,217.50	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
SFP-GE-LX-SM1310-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1490, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LX-SM1490-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1490/RX1310, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
LS5-FL-A	Mount Angle Components	Each	IV.1	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS5-FL-B	Mount Angle Components	Each	IV.1	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS5-IM-A	Magnet	Each	IV.1	\$ 7.00	25%	\$ 5.25	N/Q	N/Q
LS-5100-26C-EI-OVS	H3C S5100-26C-EI Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (Combo), 2 10GE module slots(AC 110/220V, DC - 48V)	Each	IV.1	\$ 3,490.00	25%	\$ 2,617.50	N/Q	N/Q
LS-5100-50C-EI-OVS	H3C S5100-50C-EI Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (Combo), 2 10GE module slots(AC 110/220V, DC - 48V)	Each	IV.1	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-5100-26C-PWR-EI-OVS	H3C S5100-26C-PWR-EI L2 Ethernet Switch with 24 10/100/1000BASE-T and 4 100BASE-X or 1000BASE-X(SFP Req.)(Combo),2*10GE Uplink,PoE (AC110/220V,DC-48V)	Each	IV.1	\$ 4,490.00	25%	\$ 3,367.50	N/Q	N/Q
LS-5100-50C-PWR-EI-OVS	H3C S5100-50C-PWR-EI L2 Ethernet Switch with 48 10/100/1000BASE-T and 4 100BASE-X or 1000BASE-X(SFP Req.)(Combo),2*10GE Uplink,PoE (AC110/220V,DC-48V)	Each	IV.1	\$ 7,590.00	25%	\$ 5,692.50	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
LS5M1XP1PB	S5100 1-port 10GE XFP Interface Module, XFP Req.	Each	IV.1	\$ 1,400.00	25%	\$ 1,050.00	N/Q	N/Q
LS5M1XS1PA	S5100 1-port 10GE Ethernet Stacking Module	Each	IV.1	\$ 560.00	25%	\$ 420.00	N/Q	N/Q
XENPAK-SX-MM850	10GBASE-SR XENPAK Module, Multi-Mode (850nm, 300m, SC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XENPAK-LX-SM1310	10GBASE-LR XENPAK Module, Single Mode (1310nm, 10km, SC)	Each	IV.1	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
XENPAK-LH40-SM1550	10GBASE-ER XENPAK Module, Single Mode (1550nm, 40km, SC)	Each	IV.1	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
XFP-SX-MM850	10GBASE-SR XFP Module, Multi-Mode (850nm, 300m, LC)	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
XFP-LX-SM1310	10GBASE-LR/LW XFP Module, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XFP-LH40-SM1550-F1	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q

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SFP-GE-LX-SM1310-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1490, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LX-SM1490-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1490/RX1310, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
LS5M2STK1	CX4 Cable(50cm)-Stacking/IB/SAS	Each	IV.1	\$ 215.00	25%	\$ 161.25	N/Q	N/Q
LS5M2STK2	CX4 Cable(1.0m)-Stacking/IB/SAS	Each	IV.1	\$ 235.00	25%	\$ 176.25	N/Q	N/Q
LS5M2STK3	CX4 Cable(3.0m)-Stacking/IB/SAS	Each	IV.1	\$ 325.00	25%	\$ 243.75	N/Q	N/Q
LS5M1XK1P	S5100 1-Port 10GE XENPAK Interface Front Panel, spare	Each	IV.1	\$ 50.00	25%	\$ 37.50	N/Q	N/Q
AC-RPS500-A3	RPS500-A3 Power with 125W/12V output and 375W/48V output	Each	IV.1	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
CAB-Pwr-1m-PS3FP-I	RPS500-A3 Power cable V	Each	IV.1	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
AC-RPS1000-A3	Redundant Power Supply, 2 PSU slots, with 1 PSU1500 module and 5 connector cables	Each	IV.1	\$ 2,680.00	25%	\$ 2,010.00	N/Q	N/Q
AC-Flatpack1500-M	Power Supply Unit with 600W (AC 110V) or 1450W (AC 220V) (optional)	Each	IV.1	\$ 1,680.00	25%	\$ 1,260.00	N/Q	N/Q
CAB-RPS Non PoE-2m-JD5-A	Cable with JD5-A type connector for Non-PoE switches (optional)	Each	IV.1	\$ 20.00	25%	\$ 15.00	N/Q	N/Q
CAB-RPS Non PoE-2m-JD5	Cable B with JD5 type connector (optional)	Each	IV.1	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
AC-RPS1000-A3	Redundant Power Supply, 2 PSU slots, with 1 PSU1500 module and 5 connector cables	Each	IV.1	\$ 2,680.00	25%	\$ 2,010.00	N/Q	N/Q
AC-Flatpack1500-M	Power Supply Unit with 600W (AC 110V) or 1450W (AC 220V) (optional)	Each	IV.1	\$ 1,680.00	25%	\$ 1,260.00	N/Q	N/Q
CAB-RPS PoE-2m-JD5	Cable A with JD5 type connector (optional)	Each	IV.1	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
CAB-48V Pwr-2m-T2.5^2	Non-PoE Switch DC Power Input Cable-2m (optional)	Each	IV.1	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
LS-S5600-26C-OVS	H3C S5600-26C Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (Combo) (AC 110/220V, RPS DC -48V)	Each	IV.1	\$ 6,280.00	25%	\$ 4,710.00	N/Q	N/Q
LS-S5600-26C-PWR-OVS	H3C S5600-26C-PWR Ethernet Switch with 24 10/100/1000BASE-T ports and 4 1000BASE-X Ports (SFP Req.) (Combo) with (AC 110/220V, RPS DC -48V)	Each	IV.1	\$ 6,980.00	25%	\$ 5,235.00	N/Q	N/Q
LS-S5600-50C-OVS	H3C S5600-50C Ethernet Switch with 48 10/100/1000BASE-T ports and 4 1000BASE-X ports (SFP Req.) (combo) (AC 110/220V, RPS DC -48V)	Each	IV.1	\$ 10,980.00	25%	\$ 8,235.00	N/Q	N/Q
LS-S5600-50C-PWR-OVS	H3C S5600-50C-PWR Ethernet Switch with 48 10/100/1000BASE-T Ports and 4 1000BASE-X ports (SFP Req.) (Combo) (AC 110/220V, RPS DC -48V)	Each	IV.1	\$ 12,280.00	25%	\$ 9,210.00	N/Q	N/Q
LS-S5600-26F-OVS	H3C S5600-26F Ethernet Switch with 24 1000BASE-X ports (SFP Req.) and 4 10/100/1000BASE-T Ports (Combo) (AC 110/220V, RPS DC -48V)	Each	IV.1	\$ 9,980.00	25%	\$ 7,485.00	N/Q	N/Q
LSHM1XK1P3	H3C S5600 1-port 10GE XENPAK Interface Module,XENPAK Req.	Each	IV.1	\$ 5,580.00	25%	\$ 4,185.00	N/Q	N/Q
LSHM1GP8P3	H3C S5600 8-port 1000BASE-X SFP Interface Module, SFP Req.	Each	IV.1	\$ 4,580.00	25%	\$ 3,435.00	N/Q	N/Q
LSHM1XP2P3	H3C S5600 2-port 10GE XFP Interface Module, XFP Req.	Each	IV.1	\$ 9,580.00	25%	\$ 7,185.00	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q

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SFP-GE-T	1000BASE-T SFP	Each	IV.1	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-GE-LH70-SM1470-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1470nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1490-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1490nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1510-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1510nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1530-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1530nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1550-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1570-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1570nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1590-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1590nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1610-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1610nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LX-SM1310-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1490, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LX-SM1490-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1490/RX1310, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
XENPAK-SX-MM850	10GBASE-SR XENPAK Module, Multi-Mode (850nm, 300m, SC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XENPAK-LX-SM1310	10GBASE-LR XENPAK Module, Single Mode (1310nm, 10km, SC)	Each	IV.1	\$ 5,500.00	25%	\$ 4,125.00	N/Q	N/Q
XENPAK-LH40-SM1550	10GBASE-ER XENPAK Module, Single Mode (1550nm, 40km, SC)	Each	IV.1	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
XFP-SX-MM850	10GBASE-SR XFP Module, Multi-Mode (850nm, 300m, LC)	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
XFP-LX-SM1310	10GBASE-LR/LW XFP Module, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XFP-LH40-SM1550-F1	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q
LSHM1S130H	H3C S5600-26C 130W Standard Power Supplier	Each	IV.1	\$ 300.00	25%	\$ 225.00	N/Q	N/Q
LSHM1S180H	H3C S5600-50C 180W Standard Power Supplier	Each	IV.1	\$ 400.00	25%	\$ 300.00	N/Q	N/Q
LSHM1P24PH	H3C S5600-26C-PWR PoE Power Supplier(Optional)	Each	IV.1	\$ 1,000.00	25%	\$ 750.00	N/Q	N/Q
LSHM1P48PH	H3C S5600-50C-PWR PoE Power Supplier(Optional)	Each	IV.1	\$ 1,700.00	25%	\$ 1,275.00	N/Q	N/Q
CAB-F1STK-65cm-H3	H3C S5600 Series Stacking Cable-65cm	Each	IV.1	\$ 250.00	25%	\$ 187.50	N/Q	N/Q
CAB-F1STK-120cm-H3	H3C S5600 Series Stacking Cable-120cm	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
CAB-F1STK-5m-H3	H3C S5600 Series Stacking Cable-5m	Each	IV.1	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
AC-RPS1000-A3	Redundant Power Supply, 2 PSU slots, with 1 PSU1500 module and 5 connector cables	Each	IV.1	\$ 2,680.00	25%	\$ 2,010.00	N/Q	N/Q
AC-Flatpack1500-M	Power Supply Unit with 600W (AC 110V) or 1450W (AC 220V) (optional)	Each	IV.1	\$ 1,680.00	25%	\$ 1,260.00	N/Q	N/Q
CAB-RPS PoE-2m-JD5	Cable A with JD5 type connector (optional)	Each	IV.1	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
AC-RPS500-A3	RPS500-A3 Power with 125W/12V output and 375W/48V output	Each	IV.1	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
CAB-Pwr-1m-PS3FP-II	RPS500-A3 Power cable U	Each	IV.1	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
CAB-DC Pwr-2m-F1	S5600 Non-PoE Switch DC Power Input Cable-2m (only for S5624P/S5648P/S5624F) (optional)	Each	IV.1	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
LS-5500-28C-SI-OVS	H3C S5500-28C-SI,Ethernet Switch(24GE+4SFP Combo+2Slots)	Each	IV.1	\$ 5,090.00	25%	\$ 3,817.50	N/Q	N/Q
LS-5500-52C-SI-OVS	H3C S5500-52C-SI,Ethernet Switch(48GE+4SFP Combo+2Slots)	Each	IV.1	\$ 8,490.00	25%	\$ 6,367.50	N/Q	N/Q
LS-5500-28C-PWR-SI-OVS	H3C S5500-28C-PWR-SI,Ethernet Switch(24GE+4SFP Combo+2Slots+POE)	Each	IV.1	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-5500-52C-PWR-SI-OVS	H3C S5500-52C-PWR-SI,Ethernet Switch(48GE+4SFP Combo+2Slots+POE)	Each	IV.1	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q
LSPM1XP1P	H3C S5500-SI 1-port 10GE XFP Interface Module, XFP Req.	Each	IV.1	\$ 1,550.00	25%	\$ 1,162.50	N/Q	N/Q

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LSPM1XP2P	H3C S5500-SI 2-port 10GE XFP Interface Module, XFP Req.	Each	IV.1	\$ 2,650.00	25%	\$ 1,987.50	N/Q	N/Q
LSPM1CX2P	H3C S5500-SI 2-Port 10GE Ethernet Local Connection Module	Each	IV.1	\$ 850.00	25%	\$ 637.50	N/Q	N/Q
LSPM2STKA	H3C S5500-SI Local Connection CX4 Cable 50cm	Each	IV.1	\$ 215.00	25%	\$ 161.25	N/Q	N/Q
LSPM2STKB	H3C S5500-SI Local Connection CX4 Cable 100cm	Each	IV.1	\$ 240.00	25%	\$ 180.00	N/Q	N/Q
LSPM2STKC	H3C S5500-SI Local Connection CX4 Cable 300cm	Each	IV.1	\$ 305.00	25%	\$ 228.75	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
XFP-SX-MM850	10GBASE-SR XFP Module, Multi-Mode (850nm, 300m, LC)	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
XFP-LX-SM1310	10GBASE-LR/LW XFP Module, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XFP-LH40-SM1550-F1	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q
AC-RPS500-A3	RPS500-A3 Power with 125W/12V output and 375W/48V output	Each	IV.1	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
CAB-RPS-1m-3026C	RPS500-A3 Power cable C	Each	IV.1	\$ 43.00	25%	\$ 32.25	N/Q	N/Q
AC-RPS1000-A3	Redundant Power Supply, 2 PSU slots, with 1 PSU1500 module and 5 connector cables	Each	IV.1	\$ 2,680.00	25%	\$ 2,010.00	N/Q	N/Q
AC-Flatpack1500-M	Power Supply Unit with 600W (AC 110V) or 1450W (AC 220V) (optional)	Each	IV.1	\$ 1,680.00	25%	\$ 1,260.00	N/Q	N/Q
CAB-RPS PoE-2m-JD5	Cable A with JD5 type connector (optional)	Each	IV.1	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
LS-5500-28C-EI-OVS	H3C S5500-28C-EI,Ethernet Switch(24GE+4SFP Combo+2Slots)	Each	IV.1	\$ 5,990.00	25%	\$ 4,492.50	N/Q	N/Q
LS-5500-28C-EI-DC-OVS	H3C S5500-28C-EI-DC,Ethernet Switch(24GE+4SFP Combo+2Slots,48V DC)	Each	IV.1	\$ 6,290.00	25%	\$ 4,717.50	N/Q	N/Q
LS-5500-28F-EI-AC-OVS	H3C S5500-28F-EI,Ethernet Switch(24SFP+8GE Combo+2Slots),AC Single	Each	IV.1	\$ 7,690.00	25%	\$ 5,767.50	N/Q	N/Q
LS-5500-28F-EI-DC-OVS	H3C S5500-28F-EI,Ethernet Switch(24SFP+8GE Combo+2Slots),DC Single Power	Each	IV.1	\$ 7,990.00	25%	\$ 5,992.50	N/Q	N/Q
LS-5500-52C-EI-OVS	H3C S5500-52C-EI,Ethernet Switch(48GE+4SFP Combo+2Slots)	Each	IV.1	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q
LS-5500-28C-PWR-EI-OVS	H3C S5500-28C-PWR-EI,Ethernet Switch(24GE+4SFP Combo+2Slots+POE)	Each	IV.1	\$ 6,990.00	25%	\$ 5,242.50	N/Q	N/Q
LS-5500-52C-PWR-EI-OVS	H3C S5500-52C-PWR-EI,Ethernet Switch(48GE+4SFP Combo+2Slots+POE)	Each	IV.1	\$ 11,990.00	25%	\$ 8,992.50	N/Q	N/Q
LSPM1XP1P	H3C S5500-SI 1-port 10GE XFP Interface Module, XFP Req.	Each	IV.1	\$ 1,550.00	25%	\$ 1,162.50	N/Q	N/Q
LSPM1XP2P	H3C S5500-SI 2-port 10GE XFP Interface Module, XFP Req.	Each	IV.1	\$ 2,650.00	25%	\$ 1,987.50	N/Q	N/Q
LSPM1CX2P	H3C S5500-SI 2-Port 10GE Ethernet Local Connection Module	Each	IV.1	\$ 850.00	25%	\$ 637.50	N/Q	N/Q
LSPM2GP2P	H3C S5500-EI,LSM2GP2P,2-Port GigabitEthernet SFP Optical Interface Board	Each	IV.1	\$ 690.00	25%	\$ 517.50	N/Q	N/Q
LSPM2150D	H3C S5500 150W DC Power Supply Module	Each	IV.1	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LSKM3150A	H3C S5510 150W AC Power Supply Module	Each	IV.1	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
LSPM2STKA	H3C S5500-SI Local Connection CX4 Cable 50cm	Each	IV.1	\$ 215.00	25%	\$ 161.25	N/Q	N/Q
LSPM2STKB	H3C S5500-SI Local Connection CX4 Cable 100cm	Each	IV.1	\$ 240.00	25%	\$ 180.00	N/Q	N/Q
LSPM2STKC	H3C S5500-SI Local Connection CX4 Cable 300cm	Each	IV.1	\$ 305.00	25%	\$ 228.75	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q

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New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Attachment C  
 Cost Tables  
 LOT 2  
 Area Networking Hardware & Software

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
SFP-GE-LX-SM1310-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1490, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LX-SM1490-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1490/RX1310, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-FE-SX-MM1310-A	100BASE-FX SFP Transceiver, Multi-Mode (1310nm, 2km, LC)	Each	IV.1	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
SFP-FE-LX-SM1310-A	100BASE-LX SFP Transceiver, Single Mode (1310nm, 15km, LC)	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SFP-FE-LH40-SM1310	100BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
SFP-FE-LH80-SM1550	100BASE-LH80 SFP Transceiver, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 3,150.00	25%	\$ 2,362.50	N/Q	N/Q
XFP-SX-MM850	10GBASE-SR XFP Module, Multi-Mode (850nm, 300m, LC)	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
XFP-LX-SM1310	10GBASE-LR/LW XFP Module, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 4,000.00	25%	\$ 3,000.00	N/Q	N/Q
XFP-LH40-SM1550-F1	10GBASE-ER/EW XFP Module, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 10,900.00	25%	\$ 8,175.00	N/Q	N/Q
AC-RPS500-A3	RPS500-A3 Power with 125W/12V output and 375W/48V output	Each	IV.1	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
CAB-RPS500/800-1m	RPS500/800 Power Cable,1m	Each	IV.1	\$ 42.00	25%	\$ 31.50	N/Q	N/Q
AC-RPS800-A	Redundant Power Supply RPS800-A,-90Vac-264Vac input-12V,17.25A;-54V,12A output	Each	IV.1	\$ 1,190.00	25%	\$ 892.50	N/Q	N/Q
CAB-RPS500/800-1m	RPS500/800 Power Cable,1m	Each	IV.1	\$ 42.00	25%	\$ 31.50	N/Q	N/Q
AC-RPS1000-A3	Redundant Power Supply, 2 PSU slots, with 1 PSU1500 module and 5 connector cables	Each	IV.1	\$ 2,680.00	25%	\$ 2,010.00	N/Q	N/Q
AC-Flatpack1500-M	Power Supply Unit with 600W (AC 110V) or 1450W (AC 220V) (optional)	Each	IV.1	\$ 1,680.00	25%	\$ 1,260.00	N/Q	N/Q
CAB-RPS PoE-2m-JD5	Cable A with JD5 type connector (optional)	Each	IV.1	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
LS-S3100-8T-SI-AC-OVS	H3C S3100-8T-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 10/100/1000BASE-T port, RJ45 (AC 110/220V)	Each	IV.1	\$ 520.00	25%	\$ 390.00	N/Q	N/Q
LS-S3100-16T-SI-AC-OVS	H3C S3100-16T-SI Ethernet Switch with 16 10/100BASE-TX ports and 1 10/100/1000BASE-T port, RJ45 (AC 110/220V)	Each	IV.1	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LS-S3100-26T-SI-AC-OVS	H3C S3100-26T-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 10/100/1000BASE-T ports, RJ45 (AC 110/220V)	Each	IV.1	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS-S3100-8C-SI-AC-OVS	H3C S3100-8C-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 module slot (AC 110/220V)	Each	IV.1	\$ 520.00	25%	\$ 390.00	N/Q	N/Q
LS-S3100-16C-SI-AC-OVS	H3C S3100-16C-SI Ethernet Switch with 16 10/100BASE-TX ports and 2 module slots (AC 110/220V)	Each	IV.1	\$ 800.00	25%	\$ 600.00	N/Q	N/Q
LS-S3100-26C-SI-AC-OVS	H3C S3100-26C-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 module slots (AC 110/220V)	Each	IV.1	\$ 1,095.00	25%	\$ 821.25	N/Q	N/Q
LS-S3100-8C-SI-DC-OVS	H3C S3100-8C-SI Ethernet Switch with 8 10/100BASE-TX ports and 1 module slot (DC -48V)	Each	IV.1	\$ 600.00	25%	\$ 450.00	N/Q	N/Q

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Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
LS-S3100-16C-SI-DC-OVS	H3C S3100-16C-SI Ethernet Switch with 16 10/100BASE-TX ports and 2 module slots (DC -48V)	Each	IV.1	\$ 900.00	25%	\$ 675.00	N/Q	N/Q
LS-S3100-26C-SI-DC-OVS	H3C S3100-26C-SI Ethernet Switch with 24 10/100BASE-TX ports and 2 module slots (DC -48V)	Each	IV.1	\$ 1,200.00	25%	\$ 900.00	N/Q	N/Q
LS-3100-52P-OVS-H3	H3C S3100-52P L2 Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC 110/220V)	Each	IV.1	\$ 1,990.00	25%	\$ 1,492.50	N/Q	N/Q
LS6M1PU1SAH	1-port 1000BASE-PX Ethernet Passive Optical Network Interface Module A (10km, SFP)	Each	IV.1	\$ 750.00	25%	\$ 562.50	N/Q	N/Q
LS-GT1UB	1-port 10/100/1000BASE-T Interface Module (RJ45 100m)	Each	IV.1	\$ 335.00	25%	\$ 251.25	N/Q	N/Q
LS-GM1UB	1-port 1000BASE-SX Multi-Mode Optical Interface Module (850nm, 500m, SC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
LS-GS1UB	1-port 1000BASE-LX Single Mode Optical Interface Module (1310nm, 10km, SC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
LS-GL1UB	1-port 1000BASE-LH Single Mode Optical Interface Module (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
LS-GZ1UB	1-port 1000BASE-ZX Single Mode Optical Interface Module (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
LS-FL1UB	1-port 100BASE-FX Single Mode Optical Interface Module (1310nm, 40km, SC)	Each	IV.1	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
LS-FS1UB	1-port 100BASE-FX Single Mode Optical Interface Module (1310nm, 15km, SC)	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
LS-FM1UB	1-port 100BASE-FX Ethernet Multi-Mode Optical Interface Module (1310nm, 2km, SC)	Each	IV.1	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
LS-ST1UB	1-port Gigabit Ethernet Stacking Module and 1m Cable	Each	IV.1	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
LS-FT1UB	1-port 100BASE-TX Ethernet PoE Interface Module (RJ45)	Each	IV.1	\$ 180.00	25%	\$ 135.00	N/Q	N/Q
LS4M1FS1BC	1-port 100BASE-LX Single Mode BIDI Optical Interface Module (TX1550/RX1310, 15km, SC)	Each	IV.1	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
LS4M1FS1BD	1-port 100BASE-LX Single Mode BIDI Optical Interface Module (TX1310/RX1550, 15km, SC)	Each	IV.1	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
SFP-GE-T	1000BASE-T SFP	Each	IV.1	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
LSN-IM	Mounting Angle Sets For S3108	Each	IV.1	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS-3100-8TP-EI-H3-A-O	H3C S3100-8TP-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T or 1000Base-X SFP COMBO (AC 110/220V)	Each	IV.1	\$ 595.00	25%	\$ 446.25	N/Q	N/Q

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LS-3100-8TP-EI-H3-D-O	H3C S3100-8TP-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T or 1000Base-X SFP COMBO(DC -48V)	Each	IV.1	\$ 695.00	25%	\$ 521.25	N/Q	N/Q
LS-3100-16TP-EI-H3-A-O	H3C S3100-16TP-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COMBO(AC 110/220V)	Each	IV.1	\$ 895.00	25%	\$ 671.25	N/Q	N/Q
LS-3100-16TP-EI-H3-D-O	H3C S3100-16TP-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COMBO(DC -48V)	Each	IV.1	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
LS-3100-26TP-EI-H3-A-O	H3C S3100-26TP-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COMBO(AC 110/220V)	Each	IV.1	\$ 1,195.00	25%	\$ 896.25	N/Q	N/Q
LS-3100-26TP-EI-H3-D-O	H3C S3100-26TP-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COMBO(DC -48V)	Each	IV.1	\$ 1,295.00	25%	\$ 971.25	N/Q	N/Q
LS-3100-8TP-PWR-EI-H3	H3C S3100-8TP-PWR-EI Ethernet Switch with 8 10/100Base-T and 1 10/100/1000Base-T or 1000Base-X SFP COMBO(POE)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
LS-3100-16TP-PWR-EI-H3	H3C S3100-16TP-PWR-EI Ethernet Switch with 16 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COMBO(POE)	Each	IV.1	\$ 1,890.00	25%	\$ 1,417.50	N/Q	N/Q
LS-3100-26TP-PWR-EI-H3	H3C S3100-26TP-PWR-EI Ethernet Switch with 24 10/100Base-T and 2 10/100/1000Base-T or 1000Base-X SFP COMBO(POE)	Each	IV.1	\$ 2,390.00	25%	\$ 1,792.50	N/Q	N/Q
SFP-FE-SX-MM1310-A	100BASE-FX SFP Transceiver, Multi-Mode (1310nm, 2km, LC)	Each	IV.1	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
SFP-FE-LX-SM1310-A	100BASE-LX SFP Transceiver, Single Mode (1310nm, 15km, LC)	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LX-SM1310-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1490, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LX-SM1490-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1490/RX1310, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-STACK-Kit	SFP Stacking Cable (150cm,including two 1000BASE-T SFP module and one stacking cable)	Each	IV.1	\$ 235.00	25%	\$ 176.25	N/Q	N/Q
LS5-FL-A	Mount Angle Components	Each	IV.1	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
RTV-FL-A	Mount Angle	Each	IV.1	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS5-FL-B	Mount Angle Components	Each	IV.1	\$ 35.00	25%	\$ 26.25	N/Q	N/Q
LS-3600-28P-SI-OVS	H3C S3600-28P-SI Ethernet Switch with 24 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC 110/220V)	Each	IV.1	\$ 1,930.00	25%	\$ 1,447.50	N/Q	N/Q
LS-3600-52P-SI-OVS	H3C S3600-52P-SI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC 110/220V)	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
LS-3600-28P-EI-OVS	H3C S3600-28P-EI Ethernet Switch with 24 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC 110/220V, DC 48V)	Each	IV.1	\$ 2,700.00	25%	\$ 2,025.00	N/Q	N/Q
LS-3600-52P-EI-OVS	H3C S3600-52P-EI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC 110/220V, DC 48V)	Each	IV.1	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q

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LS-3600-28TP-SI-OVS	H3C S3600-28TP-SI Ethernet Switch with 24 10/100BASE-TX ports, 2 1000BASE-X Ports (SFP Req.) and 2 10/100/1000BASE-T Ports (RJ45) (AC 110/220V)	Each	IV.1	\$ 1,860.00	25%	\$ 1,395.00	N/Q	N/Q
LS-3600-28P-PWR-EI-OVS	H3C S3600-28P-PWR-EI Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X Ports (SFP Req.) (AC 110/220V, DC -48V)	Each	IV.1	\$ 3,480.00	25%	\$ 2,610.00	N/Q	N/Q
LS-3600-52P-PWR-EI-OVS	H3C S3600-52P-PWR-EI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC 110/220V, DC -48V)	Each	IV.1	\$ 5,980.00	25%	\$ 4,485.00	N/Q	N/Q
LS-3600-28P-PWR-SI-OVS	H3C S3600-28P-PWR-SI Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X ports (SFP Req.) (AC 110/220V, DC -48V)	Each	IV.1	\$ 2,580.00	25%	\$ 1,935.00	N/Q	N/Q
LS-3600-52P-PWR-SI-OVS	H3C S3600-52P-PWR-SI Ethernet Switch with 48 10/100BASE-TX Ports and 4 1000BASE-X Ports (SFP Req.) (AC 110/220V, RPS DC -48V)	Each	IV.1	\$ 4,380.00	25%	\$ 3,285.00	N/Q	N/Q
LS-3600-28F-EI-OVS	H3C S3600-28F-EI Ethernet Switch with 24 100BASE-FX Ports(SFP Req), 2 1000BASE-X Ports(SFP Req)and 2 10/100/1000BASE-T Ports(RJ45)(AC 110/220V,DC 48V)	Each	IV.1	\$ 3,680.00	25%	\$ 2,760.00	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
SFP-GE-T	1000BASE-T SFP	Each	IV.1	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-GE-LH70-SM1470-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1470nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1490-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1490nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1510-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1510nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1530-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1530nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1550-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1570-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1570nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1590-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1590nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1610-CW	1000BASE-LH70 CWDM SFP Transceiver, Single Mode (1610nm, 70km, LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-STACK-Kit	SFP Stacking Cable (150cm,including two 1000BASE-T SFP module and one stacking cable)	Each	IV.1	\$ 235.00	25%	\$ 176.25	N/Q	N/Q
SFP-GE-LX-SM1310-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1490, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-GE-LX-SM1490-BIDI	1000BASE-LX BIDI SFP Transceiver, Single Mode (TX1490/RX1310, 10km, LC)	Each	IV.1	\$ 1,250.00	25%	\$ 937.50	N/Q	N/Q
SFP-FE-SX-MM1310-A	100BASE-FX SFP Transceiver, Multi-Mode (1310nm, 2km, LC)	Each	IV.1	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
SFP-FE-LX-SM1310-A	100BASE-LX SFP Transceiver, Single Mode (1310nm, 15km, LC)	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SFP-FE-LH40-SM1310	100BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
SFP-FE-LH80-SM1550	100BASE-LH80 SFP Transceiver, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 3,150.00	25%	\$ 2,362.50	N/Q	N/Q

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SFP-FE-LX-SM1310-BIDI	100BASE-LX BIDI SFP Transceiver, Single Mode (TX1310/RX1550, 15km, LC)	Each	IV.1	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
SFP-FE-LX-SM1550-BIDI	100BASE-LX BIDI SFP Transceiver, Single Mode (TX1550/RX1310, 15km, LC)	Each	IV.1	\$ 450.00	25%	\$ 337.50	N/Q	N/Q
AC-RPS1000-A3	Redundant Power Supply, 2 PSU slots, with 1 PSU1500 module and 5 connector cables	Each	IV.1	\$ 2,680.00	25%	\$ 2,010.00	N/Q	N/Q
AC-Flatpack1500-M	Power Supply Unit with 600W (AC 110V) or 1450W (AC 220V) (optional)	Each	IV.1	\$ 1,680.00	25%	\$ 1,260.00	N/Q	N/Q
CAB-RPS PoE-2m-JD5	Cable A with JD5 type connector (optional)	Each	IV.1	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
CAB-RPS Non PoE-2m-JD5-A	Cable with JD5-A type connector for Non-PoE switches (optional)	Each	IV.1	\$ 20.00	25%	\$ 15.00	N/Q	N/Q
CAB-RPS Non PoE-2m-JD5	Cable B with JD5 type connector (optional)	Each	IV.1	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
AC-RPS500-A3	RPS500-A3 Power with 125W/12V output and 375W/48V output	Each	IV.1	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
CAB-Pwr-1m-PS3FP-I	RPS500-A3 Power cable V	Each	IV.1	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
CAB-48V Pwr-2m-T2.5^2	Non-PoE Switch DC Power Input Cable-2m (optional)	Each	IV.1	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
LS-S3610-28P-OVS	H3C S3610-28P L3 Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X ports(SFP Req.) (AC 110/220V, DC -48V)	Each	IV.1	\$ 3,390.00	25%	\$ 2,542.50	N/Q	N/Q
LS-S3610-28TP-OVS	H3C S3610-28TP L3 Ethernet Switch with 24 10/100BASE-TX ports and 2 1000BASE-X ports(SFP Req.) and 2 10/100/1000BASE-T ports (AC 110/220V, DC -48V)	Each	IV.1	\$ 3,390.00	25%	\$ 2,542.50	N/Q	N/Q
LS-S3610-28F-OVS	H3C S3610-28F L3 Ethernet Switch with 24 100BASE-X ports(SFP Req.), 2 1000BASE-X Ports(SFP Req.), and 2 10/100/1000BASE-T ports (AC 110/220V, DC -48V)	Each	IV.1	\$ 4,390.00	25%	\$ 3,292.50	N/Q	N/Q
LS-3610-52P-OVS	H3C S3610-52P L3 Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X ports(SFP Req.) (AC 110/220V, DC -48V)	Each	IV.1	\$ 5,590.00	25%	\$ 4,192.50	N/Q	N/Q
SFP-GE-SX-MM850-A	1000BASE-SX SFP Transceiver, Multi-Mode (850nm, 550m, LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A	1000BASE-LX SFP Transceiver, Single Mode (1310nm, 10km, LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310	1000BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550	1000BASE-LH40 SFP Transceiver, Single Mode (1550nm, 40km, LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550	1000BASE-LH70 SFP Transceiver, Single Mode (1550nm, 70km, LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
SFP-GE-T	1000BASE-T SFP	Each	IV.1	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-FE-SX-MM1310-A	100BASE-FX SFP Transceiver, Multi-Mode (1310nm, 2km, LC)	Each	IV.1	\$ 220.00	25%	\$ 165.00	N/Q	N/Q
SFP-FE-LX-SM1310-A	100BASE-LX SFP Transceiver, Single Mode (1310nm, 15km, LC)	Each	IV.1	\$ 350.00	25%	\$ 262.50	N/Q	N/Q
SFP-FE-LH40-SM1310	100BASE-LH40 SFP Transceiver, Single Mode (1310nm, 40km, LC)	Each	IV.1	\$ 790.00	25%	\$ 592.50	N/Q	N/Q
SFP-FE-LH80-SM1550	100BASE-LH80 SFP Transceiver, Single Mode (1550nm, 80km, LC)	Each	IV.1	\$ 3,150.00	25%	\$ 2,362.50	N/Q	N/Q
AC-RPS1000-A3	Redundant Power Supply, 2 PSU slots, with 1 PSU1500 module and 5 connector cables	Each	IV.1	\$ 2,680.00	25%	\$ 2,010.00	N/Q	N/Q
AC-Flatpack1500-M	Power Supply Unit with 600W (AC 110V) or 1450W (AC 220V) (optional)	Each	IV.1	\$ 1,680.00	25%	\$ 1,260.00	N/Q	N/Q
CAB-RPS Non PoE-2m-JD5-A	Cable with JD5-A type connector for Non-PoE switches (optional)	Each	IV.1	\$ 20.00	25%	\$ 15.00	N/Q	N/Q
CAB-RPS Non PoE-2m-JD5	Cable B with JD5 type connector (optional)	Each	IV.1	\$ 30.00	25%	\$ 22.50	N/Q	N/Q
AC-RPS500-A3	RPS500-A3 Power with 125W/12V output and 375W/48V output	Each	IV.1	\$ 680.00	25%	\$ 510.00	N/Q	N/Q

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CAB-Pwr-1m-PS3FP-I	RPS500-A3 Power cable V	Each	IV.1	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
CAB-48V Pwr-2m-T2.5^2	Non-PoE Switch DC Power Input Cable-2m (optional)	Each	IV.1	\$ 25.00	25%	\$ 18.75	N/Q	N/Q
OP-MTRJ/SC-10-S	Fiber Connector-MTRJ-2SC/PC-2mm-10m, Single Mode	Each	IV.1	\$ 78.00	25%	\$ 58.50	N/Q	N/Q
OP-MTRJ/SC-5-M	Fiber Connector-MTRJ-2SC/PC-2mm-5m, Multi-Mode	Each	IV.1	\$ 66.00	25%	\$ 49.50	N/Q	N/Q
OP-MTRJ/FC-15-S	Fiber Connector-MTRJ-2FC/PC-2mm-15m, Single Mode	Each	IV.1	\$ 92.00	25%	\$ 69.00	N/Q	N/Q
OP-MTRJ/FC-15-M	Fiber Connector-MTRJ-2FC/PC-2mm-15m, Multi-Mode	Each	IV.1	\$ 101.00	25%	\$ 75.75	N/Q	N/Q
OP-SC/PC-SC/PC-15-S	Fiber Connector-SC/PC-SC/PC-3mm-15m, Single Mode	Each	IV.1	\$ 37.00	25%	\$ 27.75	N/Q	N/Q
OP-SC/PC-SC/PC-15-M	Fiber Connector-SC/PC-SC/PC-3mm-15m, Multi-Mode	Each	IV.1	\$ 46.00	25%	\$ 34.50	N/Q	N/Q
OP-SC/PC-SC/PC-5-M	Fiber Connector-SC/PC-SC/PC-3mm-5m, Multi-Mode	Each	IV.1	\$ 29.00	25%	\$ 21.75	N/Q	N/Q
SS-OP-D-FC-S-10	Fiber Connector-FC/PC-FC/PC-3mm-10m, Single Mode	Each	IV.1	\$ 33.00	25%	\$ 24.75	N/Q	N/Q
OP-FC/PC-SC/PC-15-S	Fiber Connector-FC/PC-SC/PC-3mm-15m, Single Mode	Each	IV.1	\$ 37.00	25%	\$ 27.75	N/Q	N/Q
OP-FC/PC-SC/PC-10-M	Fiber Connector-FC/PC-SC/PC-3mm-10m, Multi-Mode	Each	IV.1	\$ 38.00	25%	\$ 28.50	N/Q	N/Q
OP-LC/PC-SC/PC-5-S	Fiber Connector-LC/PC-SC/PC-2mm-5m, Single Mode	Each	IV.1	\$ 41.00	25%	\$ 30.75	N/Q	N/Q
OP-LC/PC-FC/PC-5-S	Fiber Connector-LC/PC-FC/PC-2mm-5m, Single Mode	Each	IV.1	\$ 44.00	25%	\$ 33.00	N/Q	N/Q
OP-LC/PC-SC/PC-10-M	Fiber Connector-LC/PC-SC/PC-2mm-10m, Multi-Mode	Each	IV.1	\$ 45.00	25%	\$ 33.75	N/Q	N/Q
OP-LC/PC-SC/PC-50-M	Fiber Connector-LC/PC-SC/PC-2mm-50m, Multi-Mode	Each	IV.1	\$ 105.00	25%	\$ 78.75	N/Q	N/Q
OP-LC/PC-SC/PC-20-M	Fiber Connector-LC/PC-SC/PC-2mm-20m, Multi-Mode	Each	IV.1	\$ 46.00	25%	\$ 34.50	N/Q	N/Q
OP-LC/PC-SC/PC-30-M	Fiber Connector-LC/PC-SC/PC-2mm-30m, Multi-Mode	Each	IV.1	\$ 75.00	25%	\$ 56.25	N/Q	N/Q
OP-LC/PC-LC/PC-5-S	Fiber Connector-LC/PC-LC/PC-2mm-5m, Single Mode	Each	IV.1	\$ 29.00	25%	\$ 21.75	N/Q	N/Q
OP-LC/PC-LC/PC-5-M	Fiber Connector-LC/PC-LC/PC-2mm-5m, Multi-Mode	Each	IV.1	\$ 33.00	25%	\$ 24.75	N/Q	N/Q
OP-LC/PC-LC/PC-3-S	Fiber Connector-LC/PC-LC/PC-2mm-3m, Single Mode	Each	IV.1	\$ 27.00	25%	\$ 20.25	N/Q	N/Q
OP-LC/PC-LC/PC-3-M	Fiber Connector-LC/PC-LC/PC-2mm-3m, Multi-Mode	Each	IV.1	\$ 27.00	25%	\$ 20.25	N/Q	N/Q
OP-LC/PC-LC/PC-10-S	Fiber Connector-LC/PC-LC/PC-2mm-10m, Single Mode	Each	IV.1	\$ 63.00	25%	\$ 47.25	N/Q	N/Q
OP-LC/PC-LC/PC-10-M	Fiber Connector-LC/PC-LC/PC-2mm-10m, Multi-Mode	Each	IV.1	\$ 67.00	25%	\$ 50.25	N/Q	N/Q
OP-LC/PC-LC/PC-1.5-S	Fiber Connector-LC/PC-LC/PC-2mm-1.5m, Single Mode	Each	IV.1	\$ 32.00	25%	\$ 24.00	N/Q	N/Q
OP-LC/PC-LC/PC-3-S	Fiber Connector-LC/PC-LC/PC-0.9mm-3m, Single Mode	Each	IV.1	\$ 27.00	25%	\$ 20.25	N/Q	N/Q
SWP-IMC-IMPW-EN	H3C iMC,Intelligent Management Platform Standard Edition For Windows(50 nodes),Software(CD) English Edition	Each	IV.1	\$ 9,990.00	25%	\$ 7,492.50	N/Q	N/Q
SWP-IMC-IMPWN-EN	H3C iMC,Intelligent Management Platform Standard Edition For Windows(without nodes),Software(CD) English Edition	Each	IV.1	\$ 5,490.00	25%	\$ 4,117.50	N/Q	N/Q
LIS-IMC-IMPF-EN-25	H3C iMC,Intelligent Management Platform Standard Edition (English) License,For 25 nodes	Each	IV.1	\$ 2,500.00	25%	\$ 1,875.00	N/Q	N/Q
LIS-IMC-IMPA-EN-50	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 50 nodes	Each	IV.1	\$ 4,500.00	25%	\$ 3,375.00	N/Q	N/Q
LIS-IMC-IMPB-EN-100	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 100 nodes	Each	IV.1	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
LIS-IMC-IMPC-EN-200	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 200 nodes	Each	IV.1	\$ 13,500.00	25%	\$ 10,125.00	N/Q	N/Q

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LIS-IMC-IMPD-EN-500	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 500 nodes	Each	IV.1	\$ 27,500.00	25%	\$ 20,625.00	N/Q	N/Q
LIS-IMC-IMPE-EN-1K	H3C iMC,Intelligent Management Platform English Edition Standard Edition License,For 1000 nodes	Each	IV.1	\$ 43,500.00	25%	\$ 32,625.00	N/Q	N/Q
SWP-IMC-ICCW-EN	H3C iMC,Intelligent Configuration Center Component,Software(CD) English Edition	Each	IV.1	\$ 2,400.00	25%	\$ 1,800.00	N/Q	N/Q
SWP-IMC-NTAW-EN	H3C iMC,Network Traffic Analyzer Component,Software(CD) English Edition	Each	IV.1	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
SWP-IMC-DIGA	H3C iMC,DIG Log Probe Component(500M)	Each	IV.1	\$ 4,800.00	25%	\$ 3,600.00	N/Q	N/Q
LIS-IMC-NTAA-EN-1	H3C iMC,Network Traffic Analyzer Component English Edition License,For 1 node	Each	IV.1	\$ 6,000.00	25%	\$ 4,500.00	N/Q	N/Q
LIS-IMC-NTAB-EN-2	H3C iMC,Network Traffic Analyzer Component English Edition License,For 2 nodes	Each	IV.1	\$ 9,000.00	25%	\$ 6,750.00	N/Q	N/Q
LIS-IMC-NTAC-EN-5	H3C iMC,Network Traffic Analyzer Component English Edition License,For 5 nodes	Each	IV.1	\$ 17,000.00	25%	\$ 12,750.00	N/Q	N/Q
SWP-IMC-UAMW-EN	H3C iMC,User Access Management Component(1000 Authentication Users),Software(CD) English Edition	Each	IV.1	\$ 5,150.00	25%	\$ 3,862.50	N/Q	N/Q
LIS-IMC-UAMA-EN-1K	H3C iMC,User Access Management Component English Edition License,For 1000 Authentication Users	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
SWP-WIVPC-PFS-EN-H3	H3C iNode, iNode VPN Client Component(for Windows), Software(CD), English Edition, Professional Edition	Each	IV.1	\$ 15.00	25%	\$ 11.25	N/Q	N/Q

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ASX-1000/10AC	ASX-1000 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM switching fabric, 16 netmod slots, one AC power supply, common equipment card, and four 266 MHz switch control processors (16 MB flash, 256 MB DRAM)	Each	IV.1	\$ 47,950.00	37%	\$ 30,208.50	N/Q	N/Q
ASX-1000/10DC	ASX-1000 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM switching fabric, 16 netmod slots, redundant DC power supplies, common equipment card, and four 266 MHz switch control processors (16 MB flash, 256 MB DRAM)	Each	IV.1	\$ 69,950.00	37%	\$ 44,068.50	N/Q	N/Q
ASX-1000/2.5AC	ASX-1000 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM switching fabric, 4 netmod slots, one AC power supply, common equipment card, and a 266 MHz switch control processor (16 MB flash, 256 MB DRAM)	Each	IV.1	\$ 20,950.00	37%	\$ 13,198.50	N/Q	N/Q
ASX-1000/2.5DC	ASX-1000 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM switching fabric, 4 netmod slots, redundant DC power supplies, common equipment card, and a 266 MHz switch control processor (16 MB flash, 256 MB DRAM)	Each	IV.1	\$ 33,950.00	37%	\$ 21,388.50	N/Q	N/Q
ASX-1000/5AC	ASX-1000 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switching fabric, 8 netmod slots, one AC power supply, common equipment card, and two 266 MHz switch control processors (16 MB flash, 256 MB DRAM)	Each	IV.1	\$ 29,950.00	37%	\$ 18,868.50	N/Q	N/Q
ASX-1000/5DC	ASX-1000 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switching fabric, 8 netmod slots, redundant DC power supplies, common equipment card, and two 266 MHz switch control processors (16 MB flash, 256 MB DRAM)	Each	IV.1	\$ 45,950.00	37%	\$ 28,948.50	N/Q	N/Q
ASX-1000/7.5AC	ASX-1000 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM switching fabric, 12 netmod slots, one AC power supply, common equipment card, and three 266 MHz switch control processors (16 MB flash, 256 MB DRAM)	Each	IV.1	\$ 38,950.00	37%	\$ 24,538.50	N/Q	N/Q
ASX-1000/7.5DC	ASX-1000 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM switching fabric, 12 netmod slots, redundant DC power supplies, common equipment card, and three 266 MHz switch control processors (16 MB flash, 256 MB DRAM)	Each	IV.1	\$ 57,950.00	37%	\$ 36,508.50	N/Q	N/Q
ASX-1200/10AC	ASX-1200 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM switching fabric, 16 netmod slots, one AC power supply, common equipment card, and four 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 76,445.00	37%	\$ 48,160.35	N/Q	N/Q

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ASX-1200/10DC	ASX-1200 10 Gbps Backbone ATM Switch; base configuration includes 10 Gbps ATM switching fabric, 16 netmod slots, redundant DC power supplies, common equipment card, and four 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 89,445.00	37%	\$ 56,350.35	N/Q	N/Q
ASX-1200/2.5AC	ASX-1200 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM switching fabric, 4 netmod slots, one AC power supply, common equipment card, and a 400 MHz switch control processor (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 28,445.00	37%	\$ 17,920.35	N/Q	N/Q
ASX-1200/2.5DC	ASX-1200 2.5 Gbps Backbone ATM Switch; base configuration includes 2.5 Gbps ATM switching fabric, 4 netmod slots, redundant DC power supplies, common equipment card, and a 400 MHz switch control processor (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 41,445.00	37%	\$ 26,110.35	N/Q	N/Q
ASX-1200/5AC	ASX-1200 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switching fabric, 8 netmod slots, one AC power supply, common equipment card, and two 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 44,445.00	37%	\$ 28,000.35	N/Q	N/Q
ASX-1200/5DC	ASX-1200 5 Gbps Backbone ATM Switch; base configuration includes 5 Gbps ATM switching fabric, 8 netmod slots, redundant DC power supplies, common equipment card, and two 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 57,445.00	37%	\$ 36,190.35	N/Q	N/Q
ASX-1200/7.5AC	ASX-1200 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM switching fabric, 12 netmod slots, one AC power supply, common equipment card, and three 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 60,445.00	37%	\$ 38,080.35	N/Q	N/Q
ASX-1200/7.5DC	ASX-1200 7.5 Gbps Backbone ATM Switch; base configuration includes 7.5 Gbps ATM switching fabric, 12 netmod slots, redundant DC power supplies, common equipment card, and three 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 73,445.00	37%	\$ 46,270.35	N/Q	N/Q
ASX-200BX/AC	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Switch fabric, four netmod slots, redundant AC power supplies, and a 400 MHz Pentium switch control processor (32 MB flash, 256 MB DRAM).	Each	IV.1	\$ 15,950.00	37%	\$ 10,048.50	N/Q	N/Q
ASX-200BX/DC	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Switch fabric, four netmod slots, redundant DC power supplies, and a 400 MHz Pentium switch control processor (32 MB flash, 256 MB DRAM).	Each	IV.1	\$ 21,950.00	37%	\$ 13,828.50	N/Q	N/Q

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ASX200BX/AC266HM	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Switch fabric, four netmod slots, redundant AC power supplies, and a 266 MHz Pentium switch control processor (16 MB flash, 256 MB DRAM).	Each	IV.1	\$ 15,950.00	37%	\$ 10,048.50	N/Q	N/Q
ASX200BX/DC266HM	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Switch fabric, four netmod slots, redundant DC power supplies, and a 266 MHz Pentium switch control processor (16 MB flash, 256 MB DRAM).	Each	IV.1	\$ 21,950.00	37%	\$ 13,828.50	N/Q	N/Q
ASX200BXAC266HMR	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Switch fabric, four netmod slots, redundant AC power supplies, and redundant 266 MHz Pentium switch control processors (16 MB flash, 256 MB DRAM).	Each	IV.1	\$ 20,945.00	37%	\$ 13,195.35	N/Q	N/Q
ASX200BXDC266HMR	ASX-200BX 2.5 Backbone ATM Switch; base configuration includes one 2.5 Gbps ATM Switch fabric, four netmod slots, redundant DC power supplies, and redundant 266 MHz Pentium switch control processors (16 MB flash, 256 MB DRAM).	Each	IV.1	\$ 26,945.00	37%	\$ 16,975.35	N/Q	N/Q
CEC-PLUS/3D-1	Stratum 3 Redundant CEC-Plus; must choose DS-1 or E1 timing	Each	IV.1	\$ 21,995.00	37%	\$ 13,856.85	N/Q	N/Q
CEC-PLUS/3S-1	Stratum 3 Simplex CEC-Plus; must choose DS1 or E1 timing	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
CEC-PLUS/4D-1	Stratum 4 Redundant CEC-Plus; must choose DS-1 or E1 timing	Each	IV.1	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
CEC-PLUS/4S-1	Stratum 4 Simplex CEC-Plus; must choose DS-1 or E1 timing	Each	IV.1	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
PS-1000AC-R	Redundant AC Power Supply for ASX-1000 and ASX-1200, for AC Base Configurations only	Each	IV.1	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP-P5-266-HM-R	Redundant Pentium 266 MHz Switch Control Processor with 256 MB DRAM and 16 MB flash (266 MHz Pentium SCP in redundant configuration); must be same type as primary SCP (256 MB DRAM) in switch module. Requires ForeThought 7.0 or greater software, or software patch to FT6.1.1 or FT6.2	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP-P5-400-R	Redundant Pentium 400 MHz Switch Control Processor with 256 MB DRAM and 32 MB Flash, (400 MHz Pentium SCP)*; must be same type as primary SCP in switch module. *Requires ForeThought 8.0 or greater software, or software patch to FT7.0.1, 7.1	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SCP-P5-400-HM-R	Redundant Pentium 400 MHz Switch Control Processor with 512 MB DRAM and 32 MB Flash, (400 MHz Pentium SCP)*; must be same type as primary SCP in switch module. *Requires ForeThought 8.0 or greater software, or software patch to FT7.0.1, 7.1	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q

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LOT 2  
Area Networking Hardware & Software

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
TNX-1100/10AC-3	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmod slots, redundant AC power supplies, Stratum 3 CEC-Plus (must choose DS1 or E1 timing), and four redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
TNX-1100/10AC-4	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmod slots, redundant AC power supplies, Stratum 4 CEC-Plus (must choose DS1 or E1 timing), and four redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 110,995.00	37%	\$ 69,926.85	N/Q	N/Q
TNX-1100/10DC-3	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmod slots, redundant DC power supplies, Stratum 3 CEC-Plus (must choose DS1 or E1 timing), and four redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 119,995.00	37%	\$ 75,596.85	N/Q	N/Q
TNX-1100/10DC-4	TNX-1100 10 Gbps switch; base configuration includes 10 Gbps switching fabric, 16 netmod slots, redundant DC power supplies, Stratum 4 CEC-Plus (must choose DS1 or E1 timing), and four redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 115,995.00	37%	\$ 73,076.85	N/Q	N/Q
TNX-1100/2.5AC-3	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmod slots, redundant AC power supplies, Stratum 3 CEC-Plus (must choose DS1 or E1 timing), and redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
TNX-1100/2.5AC-4	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmod slots, redundant AC power supplies, Stratum 4 CEC-Plus (must choose DS1 or E1 timing), and redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 50,995.00	37%	\$ 32,126.85	N/Q	N/Q
TNX-1100/2.5DC-3	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmod slots, redundant DC power supplies, Stratum 3 CEC-Plus (must choose DS1 or E1 timing), and redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 59,995.00	37%	\$ 37,796.85	N/Q	N/Q
TNX-1100/2.5DC-4	TNX-1100 2.5 Gbps switch; base configuration includes 2.5 Gbps switching fabric, 4 netmod slots, redundant DC power supplies, Stratum 4 CEC-Plus (must choose DS1 or E1 timing), and redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 55,995.00	37%	\$ 35,276.85	N/Q	N/Q

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TNX-1100/5AC-3	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod slots, redundant AC power supplies, Stratum 3 CEC-Plus (must choose DS1 or E1 timing), and two redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 74,995.00	37%	\$ 47,246.85	N/Q	N/Q
TNX-1100/5AC-4	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod slots, redundant AC power supplies, Stratum 4 CEC-Plus (must choose DS1 or E1 timing), and two redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 70,995.00	37%	\$ 44,726.85	N/Q	N/Q
TNX-1100/5DC-3	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod slots, redundant DC power supplies, Stratum 3 CEC-Plus (must choose DS1 or E1 timing), and two redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 79,995.00	37%	\$ 50,396.85	N/Q	N/Q
TNX-1100/5DC-4	TNX-1100 5 Gbps switch; base configuration includes 5 Gbps switching fabric, 8 netmod slots, redundant DC power supplies, Stratum 4 CEC-Plus (must choose DS1 or E1 timing), and two redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 75,995.00	37%	\$ 47,876.85	N/Q	N/Q
TNX-1100/7.5AC-3	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmod slots, redundant AC power supplies, Stratum 3 CEC-Plus (must choose DS1 or E1 timing), and three redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q
TNX-1100/7.5AC-4	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmod slots, redundant AC power supplies, Stratum 4 CEC-Plus (must choose DS1 or E1 timing), and three redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 90,995.00	37%	\$ 57,326.85	N/Q	N/Q
TNX-1100/7.5DC-3	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmod slots, redundant DC power supplies, Stratum 3 CEC-Plus (must choose DS1 or E1 timing), and three redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
TNX-1100/7.5DC-4	TNX-1100 7.5 Gbps switch; base configuration includes 7.5 Gbps switching fabric, 12 netmod slots, redundant DC power supplies, Stratum 4 CEC-Plus (must choose DS1 or E1 timing), and three redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 95,995.00	37%	\$ 60,476.85	N/Q	N/Q

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TNX-210/AC	TNX-210/AC Base Configuration includes 2.5 Gbps switch fabric, 4 netmod slots, redundant AC power supplies, and redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 25,995.00	37%	\$ 16,376.85	N/Q	N/Q
TNX-210/DC	TNX-210/DC Base Configuration includes 2.5 Gbps switch fabric, 4 netmod slots, redundant DC power supplies, and redundant 400 MHz switch control processors (32 MB flash, 256 MB DRAM)	Each	IV.1	\$ 26,995.00	37%	\$ 17,006.85	N/Q	N/Q
SCP-TNX-HMUPG-I	TNX SCP memory upgrade from redundant SCP-P5-400 to redundant SCP-P5-400-HM (upgrade memory from 256 MB to 512 MB on redundant SCP-P5-400)	Each	IV.1	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP266HM700I	SCP-P5-266-HM-700-I: SCP Upgrade: Replace SCP-P5-266-HM, (16 M flash 256 MB RAM) with 700 MHz, 64 M flash and 512 MB RAM SCP-P5-700; *Requires ForeThought 9.1 or greater software	Each	IV.1	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
SCP-P5-400-700-I	SCP Upgrade: Replace SCP-P5-400 (32 M flash 256 MB RAM) with 700 MHz, 64 M flash and 512 MB RAM SCP-P5-700; *Requires ForeThought 9.1 or greater software	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
SCP400HM700I	SCP-P5-400-HM-700-I: SCP Upgrade: Replace SCP-P5-400-HM(32 M flash 512 MB RAM) with 700 MHz, 64 M flash and 512 MB RAM SCP-P5-700; *Requires ForeThought 9.1	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
SCPTNX400700I	SCP-TNX-P5-400-700-I: SCP Upgrade: Replace redundant SCP-P5-400 (32 M flash 256 MB RAM) with redundant 700 MHz, 64 M flash and 512 MB RAM SCP-P5-700; *Requires ForeThought 9.1 or greater software	Each	IV.1	\$ 9,990.00	37%	\$ 6,293.70	N/Q	N/Q
SCP-P5-700-R	Redundant Pentium 700 MHz Switch Control Processor with 512 MB DRAM and 64 MB Flash, (700 MHz Pentium SCP installed in redundant configuration)*; must be same type as primary SCP in switch module. *Requires ForeThought 9.1 or greater software	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
SCP266HM400I	SCP-P5-266-HM-400-I: Pentium 400 MHz Switch Control Processor with 256 MB DRAM and 32 MB Flash (in place of Pentium 266 MHz 256 MB SCP) Requires ForeThought 8.0 or greater software, or software patch to FT7.0 or 7.1	Each	IV.1	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
SCP266HM400HMI	SCP-P5-266-HM-400-HM-I: Pentium 400 MHz Switch Control Processor with 512 MB DRAM and 32 MB Flash (in place of Pentium 266 MHz 256 MB SCP) Requires ForeThought 8.0 or greater software, or software patch to FT7.0 or 7.1	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
CEC-1000-B	ASX-1000/ASX-1200 Common Equipment Card	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q

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CEC-PLUS/CXR	CEC-Plus Carrier Module <sup>®</sup> —(to order a spare, CEC-Plus, order a CEC-PLUS/CXR, and 1 or 2 TCMs of the same type and stratum desired) (available for ASX1200/TNX1100)	Each	IV.1	\$ 1,085.00	37%	\$ 683.55	N/Q	N/Q
ENCL-1000	ASX-1000 Switch Enclosure	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-1100	TNX-1100 Switch Enclosure	Each	IV.1	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-1200	ASX-1200 Switch Enclosure	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-200BX/AC	ASX-200BX Switch Enclosure with 2 AC Power Supplies	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-200BX/DC	ASX-200BX Switch Enclosure with 2 DC Power Supplies	Each	IV.1	\$ 8,595.00	37%	\$ 5,414.85	N/Q	N/Q
ENCL-210/AC	TNX-210 Switch Enclosure with 2 AC Power Supplies	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-210/DC	TNX-210 Switch Enclosure with 2 DC Power Supplies	Each	IV.1	\$ 8,595.00	37%	\$ 5,414.85	N/Q	N/Q
FAN-1000	ASX-1000/ASX-1200 Fan Tray	Each	IV.1	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
FAN-1100	TNX-1100 Fan Tray	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
PS-1000/DC-B	ASX-1000/ASX-1200 Power Supply – DC	Each	IV.1	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
PS-1000/AC-B	ASX-1000/ASX-1200 Power Supply – AC	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
PS-1000-INS	ASX-1000/ASX-1200 Power Supply Insert – AC	Each	IV.1	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
PS-200BX/AC-C	ASX-200BX Power Supply - AC	Each	IV.1	\$ 1,095.00	37%	\$ 689.85	N/Q	N/Q
PS-200BX/DC-C	ASX-200BX Power Supply – DC	Each	IV.1	\$ 1,695.00	37%	\$ 1,067.85	N/Q	N/Q
PS-210/AC-C	TNX-210 Power Supply – AC	Each	IV.1	\$ 1,095.00	37%	\$ 689.85	N/Q	N/Q
PS-210/DC-C	TNX-210 Power Supply – DC	Each	IV.1	\$ 1,695.00	37%	\$ 1,067.85	N/Q	N/Q
SCP-P5-266	Pentium 266 MHz Switch Control Processor with 64 MB DRAM and 16 MB flash. (Requires ForeThought 7.0 or greater software, or a software patch to FT6.1.1 or FT6.2.) (available as a spare for ASX200/1000/1200, TNX210/1100)	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP-P5-266-HM	Pentium 266 MHz Switch Control Processor with 256 MB DRAM and 16 MB flash. (Requires ForeThought 7.0 or greater software, or a software patch to FT6.1.1 or FT6.2.) (available as a spare for ASX200/1000/1200, TNX210/1100)	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SCP266HMUPG	SCP-P5-266-HM-UPG: SCP-P5-266 256 MB DRAM upgrade, kit includes 256 MB memory, EPROM, chip puller, and instruction manual	Each	IV.1	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP-P5-400-HM-UPG	SCP-P5-400 256 MB DRAM upgrade, kit includes 512MB memory, EPROM, chip puller, and instruction manual	Each	IV.1	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP400HMUPGI	SCP-P5-400-HM-UPG-I: SCP-P5-400 - upgrade memory from 256 MB to 512MB - installed at factory	Each	IV.1	\$ 1,995.00	37%	\$ 1,256.85	N/Q	N/Q
SCP-P5-400	Pentium 400 MHz Switch Control Processor with 256 MB DRAM and 32 MB Flash (Requires ForeThought 8.0 or higher software, or a software patch to FT7.0 or FT7.1) (available as a spare for ASX200, ASX1000, ASX1200, TNX210, TNX1100)	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q

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SCP-P5-400-HM	Pentium 400 MHz Switch Control Processor with 512 MB DRAM and 32 MB Flash (Requires ForeThought 8.0 or higher software, or a software patch to FT7.0 or FT7.1) (available as a spare for ASX200, ASX1000, ASX1200, TNX210, TNX1100)	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
SCP-P5-700	Pentium 700 MHz Switch Control Processor with 512 MB DRAM and 64 MB Flash (Requires ForeThought 9.1 or higher) (available as a spare for ASX200, ASX1000, ASX1200, TNX210, TNX1100)	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
SM-1000	ASX-1000 Switch Module (SCP not included)	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-1100	TNX-1100 Switch Module (SCPs not included) For installed base hardware purchases prior to Forethought 6.0	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-1100-B	TNX-1100 High Performance Switch Module (SCPs not included) (ForeThought 6.0 or Greater Required)	Each	IV.1	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-1100-C	High Performance OAM ready Switch Module for TNX-1100	Each	IV.1	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-1200	ASX-1200 Switch Module (SCP not included) (ForeThought 6.0 or Greater Required)	Each	IV.1	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
SM-200BX	ASX-200BX Switch Module (SCP not included)	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
SM-210	TNX-210 Switch Module (SCP not included)	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
TCM/DS1-3	Timing control module with stratum-3 DS1 interface (available for ASX1200/TNX1100)	Each	IV.1	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
TCM/DS1-4	Timing control module with stratum-4 DS1 interface (available for ASX1200/TNX1100)	Each	IV.1	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
TCM/E1-3	Timing control module with stratum-3 E1 interface (available for ASX1200/TNX1100)	Each	IV.1	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
TCM/E1-4	Timing control module with stratum-4 E1 interface (available for ASX1200/TNX1100)	Each	IV.1	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
CMT-19	19" Cable Management Tray	Each	IV.1	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
CMT-23	23" Cable Management Tray	Each	IV.1	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
MM-SOFF-RMB23	23" MID MOUNT Bracket kit	Each	IV.1	\$ 295.00	0%	\$ 295.00	N/Q	N/Q
RMB23-14UI	23" Rack Mounting Brackets (1 pair)	Each	IV.1	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
KIT0035-01	ASX200BX Mounting Bracket Kit	Each	IV.1	\$ 225.00	37%	\$ 141.75	N/Q	N/Q
NM-4/DS1D	4 port DS1 network module	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-4/E1D	4 port E1 network module	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/E3E	Four port E3, BNC connector	Each	IV.1	\$ 14,295.00	37%	\$ 9,005.85	N/Q	N/Q
NM-4/DS3E	Four port DS3, BNC connector	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/155UTPE	Four port OC-3c, UTP, RJ-45 connector	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
NM-4/155MMSCE	Four port OC-3c, MM, SC connector	Each	IV.1	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155MMSTE	Four port OC-3c, MM, ST connector	Each	IV.1	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q

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NM-4/155LR3MME	Single port SMLR (1550nm) and three port MM OC-3c, SC connector	Each	IV.1	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
NM-4/155IR3MME	Single port SMIR and three port MM OC-3c, SC connector	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/155SMIRE	Four port OC-3c, SMIR, SC connector	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/155SMLRE	Four port OC-3c, SMLR (1550nm), SC connector	Each	IV.1	\$ 24,995.00	37%	\$ 15,746.85	N/Q	N/Q
NM-1/622MMSCE	Single port OC-12c, MM, SC connector	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-1/622SMIRE	Single port OC-12c, SMIR, SC connector	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-1/622SMLRE	Single port OC-12c, SMLR (1550nm), SC connector	Each	IV.1	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NM-4/155STM1EE	Four port STM1e, BNC Connector	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-4/ETH-TXB	4 port 10/100 IP capable Ethernet Network Module for ASX-200BX, ASX-1000, ASX-1200, TNX-210 and TNX-1100	Each	IV.1	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
NM1/GIGEGBICSX	NM-1/ETH-1000GBIC-SX: One port Gigabit Ethernet network module with 500M reach, multimode GBIC interface for ASX-200BX, ASX-1000, ASX-1200, TNX-210, TNX-1100 and ASX-4000 or ASX-4000M with NMCC	Each	IV.1	\$ 7,495.00	37%	\$ 4,721.85	N/Q	N/Q
NM1/GIGEGBICLX	NM-1/ETH-1000GBIC-LX: One port Gigabit Ethernet network module with up to 10KM single mode intermediate reach GBIC interface for ASX-200BX, ASX-1000, ASX-1200, TNX-210, TNX-1100 and ASX-4000 or ASX-4000M with NMCC	Each	IV.1	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
NM1/GIGEGBIC	NM-1/ETH-1000GBIC: One port Gigabit Ethernet network module with no GBIC interface for ASX-200BX, ASX-1000, ASX-1200, TNX-210, TNX-1100 and ASX-4000 or ASX-4000M with NMCC	Each	IV.1	\$ 7,295.00	37%	\$ 4,595.85	N/Q	N/Q
NM-GBIC-SX	500M multimode GBIC interface	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
NM-GBIC-LX	10KM Single mode intermediate reach GBIC interface	Each	IV.1	\$ 1,500.00	37%	\$ 945.00	N/Q	N/Q
NM-LANESVR	LANE v1.0 Services Network Module	Each	IV.1	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NM-1/2488MSMR	1 port, 2488 Mbps single mode, short reach fiber, SC connector, with integrated switch fabric	Each	IV.1	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
NM-1/2488SMLR	1 port, 2488 Mbps single mode, long reach fiber, SC connector, with integrated switch fabric	Each	IV.1	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMCE-3/DS3	3-port channelized DS3 3/1/0 Circuit Emulation Service network module (8.2)	Each	IV.1	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q
NMCE-1/155SMIRE	One port channelized OC3 CEM network module (SMIR) (FT 8.3.1)	Each	IV.1	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q
NMCE-1/155MME	One port channelized OC3 CEM network module (MM) (FT 8.3.1)	Each	IV.1	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
NMCE-8/DS1E1E	8 port T1 1.544 Mbps and E1 2.048 Mbps Circuit Emulation module (8.1)	Each	IV.1	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
CBL-LC-SC/MM-5	LC to SC Connector, multimode Fiber, 5M	Each	IV.1	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
CBL-LC-SC/SM-5	LC to SC Connector, single mode Fiber, 5M	Each	IV.1	\$ 100.00	37%	\$ 63.00	N/Q	N/Q

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NMFR-4/DS1A	4 port DS1 1.544 Mbps Frame Interworking (5.2)	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-4/E1A	4 port E1 2.048 Mbps Frame Interworking (5.2)	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-3/DS3	3-port channelized DS3 3/1/0 Frame Relay Interworking network module (8.2)	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
MLFR-RTU/DS3	Multi-Link Frame Relay RTU Software (for 3-port channelized DS3 3/1/0 Frame Relay network module - NMFR-3/DS3) (per FR NM) (8.3)	Each	IV.1	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
V35-T1-FT1-KIT	T1/FT1 to V.35 converter	Each	IV.1	\$ 574.28	25%	\$ 430.71	N/Q	N/Q
V35-E1-FE1-KIT	E1/FE1 to V.35 converter	Each	IV.1	\$ 680.30	25%	\$ 510.22	N/Q	N/Q
V35-T1-FT1-C-KIT	T1/FT1 to V.35 converter incl. DB-60 Pigtail for interconnect with Cisco Routers	Each	IV.1	\$ 879.08	25%	\$ 659.31	N/Q	N/Q
V35-E1-FE1-C-KIT	E1/FE1 to V.35 converter incl. DB-60 Pigtail for interconnect with Cisco Routers	Each	IV.1	\$ 985.10	25%	\$ 738.83	N/Q	N/Q
NMIMA-8/DS1D	8 port Universal DS1 IMA & ATM network modules	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-8/E1D	8 port Universal E1 IMA & ATM network modules	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-3/DS3	3-port channelized DS3 3/1 IMA & ATM network module (8.3)	Each	IV.1	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMIMA-1/155SFPE	1+1 Channelized OC-3/STM-1 IMA network module with multimode or single mode intermediate reach pluggable optics for ASX200BX, ASX1000, ASX1200, TNX210, TNX1100 and ASX4000/M.	Each	IV.1	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
SFP-155MM1	OC-3c/STM-1 Small Form-factor Pluggable, Multimode Fiber, Short Reach - 1310nm, LC Connector	Each	IV.1	\$ 495.00	37%	\$ 311.85	N/Q	N/Q
SFP-155IR1	OC-3c/STM-1 Small Form-factor Pluggable, Single Mode Fiber, Intermediate Reach - 1310nm, LC Connector	Each	IV.1	\$ 1,395.00	37%	\$ 878.85	N/Q	N/Q
NMCE-4/SR24	4-port serial CEM network module	Each	IV.1	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
NM-4/SR24-E	4-port cell-bearing serial (CBI) network module	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
CABL0397	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-232,DCE	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0398	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-232,DTE	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0399	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-449,DCE	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0400	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-449,DTE	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0401	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-530,DCE	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0402	SERIAL NM (NMCE-4/SR24) CABLE,10FT,EIA/TIA/RS-530,DTE	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0403	SERIAL NM (NMCE-4/SR24) CABLE,10FT,V.35,DCE	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0414-0001	CAB, 10' EIA-530 DCE W/CRYPTO	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0415-0001	CAB, 10' EIA-530 DTE W/CRYPTO	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0416-0001	CAB, 10' EIA-530 DCE W/O CRYPTO	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
CABL0417-0001	CAB, 10' EIA-530 DTE W/O CRYPTO	Each	IV.1	\$ 145.00	0%	\$ 145.00	N/Q	N/Q
BXR400R/4AC	BXR400 4Gbps Redun AC System	Each	IV.1	\$ 28,995.00	37%	\$ 18,266.85	N/Q	N/Q

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BXR400R/4DC	BXR400 4Gbps Redun DC System	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
BXR1600R/4AC	BXR1600 4Gbps Redun AC System	Each	IV.1	\$ 60,995.00	37%	\$ 38,426.85	N/Q	N/Q
BXR1600R/8AC	BXR1600 8Gbps Redun AC System	Each	IV.1	\$ 82,995.00	37%	\$ 52,286.85	N/Q	N/Q
BXR1600R/12AC	BXR1600 12Gbps Redun AC System	Each	IV.1	\$ 104,995.00	37%	\$ 66,146.85	N/Q	N/Q
BXR1600R/16AC	BXR1600 16Gbps Redun AC System	Each	IV.1	\$ 126,995.00	37%	\$ 80,006.85	N/Q	N/Q
BXR1600R/4DC	BXR1600 4Gbps Redun DC System	Each	IV.1	\$ 65,995.00	37%	\$ 41,576.85	N/Q	N/Q
BXR1600R/8DC	BXR1600 8Gbps Redun DC System	Each	IV.1	\$ 87,995.00	37%	\$ 55,436.85	N/Q	N/Q
BXR1600R/12DC	BXR1600 12Gbps Redun DC System	Each	IV.1	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q
BXR1600R/16DC	BXR1600 16Gbps Redun DC System	Each	IV.1	\$ 131,995.00	37%	\$ 83,156.85	N/Q	N/Q
ENCL-1600	BXR1600 enclosure	Each	IV.1	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-400/AC	BXR400 enclosure, 2 AC PS	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
ENCL-400/DC	BXR400 enclosure, 2 DC PS	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
SM-400	BXR400 4G Switch Module	Each	IV.1	\$ 11,995.00	25%	\$ 8,996.25	N/Q	N/Q
SM-1600	BXR1600 4G Switch Module	Each	IV.1	\$ 14,995.00	25%	\$ 11,246.25	N/Q	N/Q
BXR-SCP-P5-700	BXR400/BXR1600 SCP-P5-700	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
BXR-SCP-P5-400-HM	BXR400/BXR1600 SCP-P5-400HM	Each	IV.1	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
BXR-SCP-P5-400	BXR400/BXR1600 SCP-P5-400	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
PS-400/AC	BXR400 AC PS (SC-ASX/TNX)	Each	IV.1	\$ 1,195.00	37%	\$ 752.85	N/Q	N/Q
PS-400/DC	BXR400 DC PS (SC-ASX/TNX)	Each	IV.1	\$ 1,895.00	37%	\$ 1,193.85	N/Q	N/Q
PS-1600/AC	BXR1600 AC PS (SC-ASX/TNX)	Each	IV.1	\$ 5,495.00	37%	\$ 3,461.85	N/Q	N/Q
PS-1600/DC	BXR1600 DC PS (SC-ASX/TNX)	Each	IV.1	\$ 7,595.00	37%	\$ 4,784.85	N/Q	N/Q
FT-BXR1600-PL	FT-BXR Platinum SW - BXR1600	Each	IV.1	\$ 26,995.00	37%	\$ 17,006.85	N/Q	N/Q
FT-BXR400-PL	FT-BXR Platinum SW - BXR400	Each	IV.1	\$ 8,995.00	37%	\$ 5,666.85	N/Q	N/Q
FT-BXR1600-PL-UPG	FT-BXR SW Upgrade - BXR1600	Each	IV.1	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
FT-BXR400-PL-UPG	FT-BXR SW Upgrade - BXR400	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
ASX-4000/10AC	ASX-4000 10 Gbps ATM Backbone Switch	Each	IV.1	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
ASX-4000/20AC	ASX-4000 20 Gbps ATM Backbone Switch	Each	IV.1	\$ 84,995.00	37%	\$ 53,546.85	N/Q	N/Q
ASX-4000/30AC	ASX-4000 30 Gbps ATM Backbone Switch	Each	IV.1	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
ASX-4000/40AC	ASX-4000 40 Gbps ATM Backbone Switch	Each	IV.1	\$ 144,995.00	37%	\$ 91,346.85	N/Q	N/Q
ASX-4000/10DC	ASX-4000 10 Gbps ATM Backbone Switch	Each	IV.1	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
ASX-4000/20DC	ASX-4000 20 Gbps ATM Backbone Switch	Each	IV.1	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q
ASX-4000/30DC	ASX-4000 30 Gbps ATM Backbone Switch	Each	IV.1	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
ASX-4000/40DC	ASX-4000 40 Gbps ATM Backbone Switch	Each	IV.1	\$ 154,995.00	37%	\$ 97,646.85	N/Q	N/Q
ASX-4000M/10DC	ASX-4000M 10 Gbps ATM Backbone Switch	Each	IV.1	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
ASX-4000M/20DC	ASX-4000M 20 Gbps ATM Backbone Switch	Each	IV.1	\$ 94,995.00	37%	\$ 59,846.85	N/Q	N/Q
ASX-4000M/30DC	ASX-4000M 30 Gbps ATM Backbone Switch	Each	IV.1	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
ASX-4000M/40DC	ASX-4000M 40 Gbps ATM Backbone Switch	Each	IV.1	\$ 154,995.00	37%	\$ 97,646.85	N/Q	N/Q

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SCP4K512DS1IAC	SCP-4000-P3-512-DS1-I-AC: Factory installed Pentium 3 switch control processor with DS1 BITS timing in place of base Pentium II. Requires FT 7.1 or higher.	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512E1IAC	SCP-4000-P3-512-E1-I-AC: Factory installed Pentium 3 switch control processor with E1 BITS timing in place of base Pentium II. Requires FT 7.1 or higher.	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512TRAC	SCP-4000-P3-512-T-R-AC: Redundant Pentium 3 switch control processor (without BITS timing); must be same type as primary SCP. Requires FT 7.1 or higher. Not field upgradeable to DS-1 or E1 BITS timing capability.	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512DS1RAC	SCP-4000-P3-512-DS1-R-AC: Redundant Pentium 3 switch control processor with DS1 BITS timing; must be same type as primary SCP. Requires FT 7.1 or higher.	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1RAC	SCP-4000-P3-512-E1-R-AC: Redundant Pentium 3 switch control processor with E1 BITS timing; must be same type as primary SCP. Requires FT 7.1 or higher.	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024TIAC	SCP-4000-P3-1024-T-I-AC: Factory installed Pentium 3 switch control processor (without BITS timing) in place of base Pentium II. Requires FT 8.0 or higher. Not field upgradeable to DS-1 or E1 BITS timing capability.	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024DS1IAC	SCP-4000-P3-1024-DS1-I-AC: Factory installed Pentium 3 switch control processor with DS1 BITS timing in place of base Pentium II. Requires FT 8.0 or higher.	Each	IV.1	\$ 20,000.00	37%	\$ 12,600.00	N/Q	N/Q
SCP4K1024E1IAC	SCP-4000-P3-1024-E1-I-AC: Factory installed Pentium 3 switch control processor with E1 BITS timing in place of base Pentium II. Requires FT 8.0 or higher.	Each	IV.1	\$ 20,000.00	37%	\$ 12,600.00	N/Q	N/Q
SCP4K1024TRAC	SCP-4000-P3-1024-T-R-AC: Redundant Pentium 3 switch control processor (without BITS timing); must be same type as primary SCP. Requires FT 8.0 or higher. Not field upgradeable to DS-1 or E1 BITS timing capability.	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1RAC	SCP-4000-P3-1024-DS1-R-AC: Redundant Pentium 3 switch control processor with DS1 BITS timing; must be same type as primary SCP. Requires FT 8.0 or higher.	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1RAC	SCP-4000-P3-1024-E1-R-AC: Redundant Pentium 3 switch control processor with E1 BITS timing; must be same type as primary SCP. Requires FT 8.0 or higher.	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q

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SCP4K512DS1IDC	SCP-4000-P3-512-DS1-I-DC: Factory installed Pentium 3 switch control processor with DS1 BITS timing in place of SCP without BITS timing. Requires FT 7.1 or higher for ASX-4000. Requires FT8.1 or higher for ASX-4000M.	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512E1IDC	SCP-4000-P3-512-E1-I-DC: Factory installed Pentium 3 switch control processor with E1 BITS timing in place of SCP without BITS timing. Requires FT 7.1 or higher for ASX-4000. Requires FT8.1 or higher for ASX-4000M.	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K512DS1RDC	SCP-4000-P3-512-DS1-R-DC: Redundant Pentium 3 switch control processor with DS1 BITS timing; must be same type as primary SCP. Requires FT 7.1 or higher for ASX-4000. Requires FT8.1 or higher for ASX-4000M.	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1RDC	SCP-4000-P3-512-E1-R-DC: Redundant Pentium 3 switch control processor with E1 BITS timing; must be same type as primary SCP. Requires FT 7.1 or higher for ASX-4000. Requires FT8.1 or higher for ASX-4000M.	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1IDC	SCP-4000-P3-1024-DS1-I-DC: Factory installed Pentium 3 switch control processor with DS1 BITS timing in place of SCP without BITS timing. Requires FT 8.0 or higher for ASX-4000. Requires FT8.1 or higher for ASX-4000M.	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024E1IDC	SCP-4000-P3-1024-E1-I-DC: Factory installed Pentium 3 switch control processor with E1 BITS timing in place of SCP without BITS timing. Requires FT 8.0 or higher for ASX-4000. Requires FT8.1 or higher for ASX-4000M.	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SCP4K1024TRDC	SCP-4000-P3-1024-T-R-DC: Redundant Pentium 3 switch control processor (without BITS timing); must be same type as primary SCP. Not field upgradeable to DS-1 or E1 BITS timing capability. Requires FT8.0 or higher for ASX-4000. Requires FT8.1 or higher for ASX-4000M.	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1RDC	SCP-4000-P3-1024-DS1-R-DC: Redundant Pentium 3 switch control processor with DS1 BITS timing; must be same type as primary SCP. Requires FT 8.0 or higher for ASX-4000. Requires FT8.1 or higher for ASX-4000M.	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1RDC	SCP-4000-P3-1024-E1-R-DC: Redundant Pentium 3 switch control processor with E1 BITS timing; must be same type as primary SCP. Requires FT 8.0 or higher for ASX-4000. Requires FT8.1 or higher for ASX-4000M.	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q

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PC-20/622X155MM1	4 port, 622 Mbps OC-12c/STM-4c and 16 port, 155 Mbps OC-3c/STM-1 port card, multimode fiber,SC and MT-RJ connector	Each	IV.1	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
PC20/622IR155MM1	PC-20/622SMIRX155MM1: 4 port, 622 Mbps OC-12c/STM-4c, SMF intermediate reach, SC connector, 16 port, 155Mbps OC-3c/STM-1, MMF MT-RJ connector	Each	IV.1	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
PC20622X155SMIR1	PC-20/622X155SMIR1: 4 port, 622 Mbps OC-12c/ATM-4c and 16 port, 155 Mbps OC-3c/STM-1 port card, single mode fiber, intermediate reach,SC and MT-RJ connector	Each	IV.1	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
PC-8/622MMSC1	8 port, 622 Mbps OC-12c/STM-4c port card, multimode fiber, SC connector	Each	IV.1	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
PC-8/622SMIRSC1	8 port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, intermediate reach, SC connector	Each	IV.1	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q
PC-2/2488SMSR1	2 port, 2488 Mbps OC-48c/STM-16c port card, single mode fiber, short reach, SC connector	Each	IV.1	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
PC2/2488SMSR1PM	PC-2/2488SMSR1-PM: 2-port, 2488 Mbps OC-48c/STM-16c port card with port monitoring, single mode fiber, short reach, SC connector	Each	IV.1	\$ 129,995.00	37%	\$ 81,896.85	N/Q	N/Q
PC-2/2488SMLRSC1	2 port, 2488 Mbps OC-48c/STM-16c port card, single mode fiber, long reach, SC connector	Each	IV.1	\$ 149,995.00	37%	\$ 94,496.85	N/Q	N/Q
PC-2/2488SMSR1	2 port, 2488 Mbps OC-48c/STM-16c port card, single mode fiber, short reach, SC connector	Each	IV.1	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
PC2/2488SMSR1PM	PC-2/2488SMSR1-PM: 2-port, 2488 Mbps OC-48c/STM-16c port card with port monitoring, single mode fiber, short reach, SC connector	Each	IV.1	\$ 129,995.00	37%	\$ 81,896.85	N/Q	N/Q
PC-2/2488SMLRSC1	2 port, 2488 Mbps OC-48c/STM-16c port card, single mode fiber, long reach, SC connector	Each	IV.1	\$ 149,995.00	37%	\$ 94,496.85	N/Q	N/Q
PC-28/155MM2	28 port, 155Mbps OC-3c/STM-1 port card, multimode fiber, intermediate reach, MT-RJ connector	Each	IV.1	\$ 54,995.00	37%	\$ 34,646.85	N/Q	N/Q
PC-28/155SMIR2	28 port, 155Mbps OC-3c/STM-1 port card, single mode fiber, MT-RJ connector	Each	IV.1	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
PC28155SMIR2B	28p-OC-3c/STM1,SM fiber, LC	Each	IV.1	\$ 99,995.00	37%	\$ 62,996.85	N/Q	N/Q
PC-8/622MM2	8-port, 622 Mbps OC-12c/STM-4c port card, multimode fiber, SC connector	Each	IV.1	\$ 64,995.00	37%	\$ 40,946.85	N/Q	N/Q
PC-8/622SMIR2	8-port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, intermediate reach, SC connector	Each	IV.1	\$ 129,995.00	37%	\$ 81,896.85	N/Q	N/Q
PC-8/622SMLR2	8-port, 622 Mbps OC-12c/STM-4c port card, single mode fiber, 1550 long reach, SC connector	Each	IV.1	\$ 144,995.00	37%	\$ 91,346.85	N/Q	N/Q

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PC4CH622DS3SMIR2	PC-4/CH622DS3SMIR2: 4-port, channelized 622 Mbps OC-12/STM-4(12 DS3 channels per port) port card, single mode fiber, intermediate reach, SC connector	Each	IV.1	\$ 159,995.00	37%	\$ 100,796.85	N/Q	N/Q
PC20622X155SMIR2B	4p-622Mx16p-155M,SMIR,SCxLC	Each	IV.1	\$ 119,995.00	37%	\$ 75,596.85	N/Q	N/Q
PC2CH155IMASMIR2	PC-2/CH155IMASMIR2: 2 port, channelized 155 Mbps OC3/STM1 (84 DS1 channels per port or 63 E1 channels per port) port card, single mode fiber, intermediate reach, SC connector	Each	IV.1	\$ 169,995.00	37%	\$ 107,096.85	N/Q	N/Q
PC-6/POS155MM	6-port, 155 Mbps OC-3c/STM-1 FAST/POS port card, multimode fiber, SC connector. For ASX-4000M, please call factory for availability.	Each	IV.1	\$ 44,995.00	37%	\$ 28,346.85	N/Q	N/Q
PC-6/POS155MLR	6-port, 155 Mbps OC-3c/STM-1 FAST/POS port card, single mode fiber, long range, SC connector. For ASX-4000M, please call factory for availability.	Each	IV.1	\$ 84,995.00	37%	\$ 53,546.85	N/Q	N/Q
PC-6/POS622MM	6-port, 622 Mbps OC-12c/STM-4c FAST/POS port card, multimode fiber, SC connector. For ASX-4000M, please call factory for availability.	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PC-6/POS622MLR	6-port, 622 Mbps OC-12c/STM-4c FAST/POS port card, single mode fiber, long range, SC connector. For ASX-4000M, please call factory for availability.	Each	IV.1	\$ 109,995.00	37%	\$ 69,296.85	N/Q	N/Q
PC-0/4976IPR	0-port, 4976 Mbps IP routing and forwarding port card. For ASX-4000M, please call factory for availability.	Each	IV.1	\$ 124,995.00	37%	\$ 78,746.85	N/Q	N/Q
PC-2/POS2488SMSR	2-port, 2488 Mbps OC-48c/STM-16c POS port card, single mode fiber, short reach, SC connector. For ASX-4000M, please call factory for availability.	Each	IV.1	\$ 114,995.00	37%	\$ 72,446.85	N/Q	N/Q
PC-4000NMC	Network Module Carrier Card (NMC)	Each	IV.1	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q
NM-4/DS3E	Four port DS3, BNC connector. Supported in ASX-4000/ASX-4000M via NMC (FT 8.2)	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/E3E	Four port E3, BNC connector. Supported in ASX-4000/ASX-4000M via NMC (FT 8.3.1)	Each	IV.1	\$ 14,295.00	37%	\$ 9,005.85	N/Q	N/Q
NM-4/155SMIRE	Four port OC-3c, SMIR, SC connector. Supported in ASX-4000/ASX-4000M via NMC (FT 8.2)	Each	IV.1	\$ 13,995.00	37%	\$ 8,816.85	N/Q	N/Q
NM-4/155MMSCE	Four port OC-3c, MM, SC connector. Supported in ASX-4000/ASX-4000M via NMC(FT 8.2)	Each	IV.1	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q
NM-4/155SMLRE	Four port OC-3c, SMLR (1550nm), SC connector. Supported in ASX-4000/ASX-4000M via NMC (FT 8.2)	Each	IV.1	\$ 24,995.00	37%	\$ 15,746.85	N/Q	N/Q
NM-4/155MMSTE	Four port OC-3c, MM, ST connector. Supported in ASX-4000/ASX-4000M via NMC (FT 8.2)	Each	IV.1	\$ 3,495.00	37%	\$ 2,201.85	N/Q	N/Q

## Ericsson Area NW HwSw

New York State Office of General Services  
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
Attachment C  
Cost Tables  
LOT 2  
Area Networking Hardware & Software

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
NM-4/155LR3MME	Single port SMLR (1550nm) and three port MM OC-3c, SC connector. Supported in ASX-4000/ASX-4000M via NMC. (FT 8.2)	Each	IV.1	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
NM-4/155IR3MME	Single port SMIR and three port MM OC-3c, SC connector. Supported in ASX 4000/ASX-4000M via NMC. (FT 8.2)	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
NM-4/155UTPE	Four port OC-3c, UTP, RJ-45 connector. Supported in ASX-4000/ASX-4000M via NMC. (FT 8.3)	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
NM-1/622SMIRE	Single port OC-12c, SMIR, SC connector. Supported in ASX-4000/ASX-4000M via NMC. (FT 8.2)	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NM-1/622MMSCE	Single port OC-12c, MM, SC connector. Supported in ASX-4000/ASX-4000M via NMC. (FT 8.2)	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
NM-1/622SMLRE	Single port OC-12c, SMLR (1550nm), SC connector. Supported in ASX-4000/ASX-4000M via NMC. (FT 8.2)	Each	IV.1	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
NM-4/155STM1EE	Four port STM1e, BNC Connector	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-8/DS1D	8 port Universal DS1 IMA network modules. Supported in ASX-4000/ASX-4000M via NMC. (FT 8.2)	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-8/E1D	8 port Universal E1 IMA & ATM network modules. Supported in ASX-4000/ASX-4000M via NMC. (FT 8.3)	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMIMA-3/DS3	3-port channelized DS3 3/1 IMA & ATM network module (8.3). Supported in ASX-4000/ASX-4000M via NMC. (FT 8.3)	Each	IV.1	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMIMA-1/155SFPE	1+1 Channelized OC-3/STM-1 IMA network module with multimode or single mode intermediate reach pluggable optics for ASX200BX, ASX1000, ASX1200, TNX210, TNX1100 and ASX4000/M.	Each	IV.1	\$ 69,995.00	37%	\$ 44,096.85	N/Q	N/Q
NMCE-3/DS3	3-port channelized DS3 3/1/0 Circuit Emulation Service network module. Supported in ASX-4000/ASX-4000M via NMC. (FT 8.2)	Each	IV.1	\$ 35,995.00	37%	\$ 22,676.85	N/Q	N/Q
NMFR-4/DS1A	4 port DS1 1.544 Mbps Frame Interworking. Supported in ASX-4000/ASX-4000M via NMC. (FT 8.3)	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-4/E1A	4 port E1 2.048 Mbps Frame Interworking. Supported in ASX-4000/ASX-4000M via NMC. (FT 8.3)	Each	IV.1	\$ 10,995.00	37%	\$ 6,926.85	N/Q	N/Q
NMFR-3/DS3	3-port channelized DS3 3/1/0 Frame Relay Interworking network module. Supported in ASX-4000/ASX-4000M via NMC. (FT 8.2)	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
MLFR-RTU/DS3	Multi-Link Frame Relay RTU Software (for 3-port channelized DS3 3/1/0 Frame Relay network module - NMFR-3/DS3) (per FR NM) (8.3)	Each	IV.1	\$ 11,995.00	37%	\$ 7,556.85	N/Q	N/Q
NM-4/ETH-TXB	4 port 10/100 IP capable Ethernet Network Module. Supported in ASX-4000/ASX-4000M via NMC. (FT 8.3)	Each	IV.1	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q

## Ericsson Area NW HwSw

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LOT 2  
Area Networking Hardware & Software

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NM1/GIGEGBICSX	NM-1/ETH-1000GBIC-SX: One port Gigabit Ethernet network module with 500M reach, multimode GBIC interface for ASX-200BX, ASX-1000, ASX-1200, TNX-210, TNX-1100 and ASX-4000 or ASX-4000M with NMCC	Each	IV.1	\$ 7,495.00	37%	\$ 4,721.85	N/Q	N/Q
NM1/GIGEGBICLX	NM-1/ETH-1000GBIC-LX: One port Gigabit Ethernet network module with up to 10KM single mode intermediate reach GBIC interface for ASX-200BX, ASX-1000, ASX-1200, TNX-210, TNX-1100 and ASX-4000 or ASX-4000M with NMCC	Each	IV.1	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
NM1/GIGEGBIC	NM-1/ETH-1000GBIC: One port Gigabit Ethernet network module with no GBIC interface for ASX-200BX, ASX-1000, ASX-1200, TNX-210, TNX-1100 and ASX-4000 or ASX-4000M with NMCC	Each	IV.1	\$ 7,295.00	37%	\$ 4,595.85	N/Q	N/Q
CMS-4000A	ASX-4000 Cable Management System; Includes: Two port card doors and four cable channels	Each	IV.1	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
SM-4000	ASX-4000 Switch Module	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512T	SCP-4000-P3-512-T: ASX-4000 Pentium 3 512 MB switch control processor (without BITS timing). Requires FT 7.1 or higher. Not field upgradeable to DS-1 or E1 BITS timing capability.	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512DS1	SCP-4000-P3-512-DS1: ASX-4000 Pentium 3 512 MB switch control processor with DS1 BITS timing. Requires FT 7.1 or higher.	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1	SCP-4000-P3-512-E1: ASX-4000 Pentium 3 512 MB switch control processor with E1 BITS timing. Requires FT 7.1 or higher.	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024T	SCP-4000-P3-1024-T: ASX-4000 Pentium 3 1024 MB switch control processor (without BITS timing). Not field upgradeable to DS-1 or E1 BITS timing capability. Requires FT 8.0 or higher.	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1	SCP-4000-P3-1024-DS1: ASX-4000 Pentium 3 1024 MB switch control processor with DS1 BITS timing. Requires FT 8.0 or higher.	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1	SCP-4000-P3-1024-E1: ASX-4000 Pentium 3 1024 MB switch control processor with E1 BITS timing. Requires FT 8.0 or higher.	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PS-4000/AC	ASX-4000 Power Supply – AC	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
PS-4000/DC	ASX-4000 Power Supply – DC	Each	IV.1	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-4000/AC	ASX-4000 Switch Enclosure – AC (Chassis only)	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
ENCL-4000/DC	ASX-4000 Switch Enclosure – DC (Chassis only)	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
FAN-4000	ASX-4000 Fan Tray	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
FILTERTRAY-4000	ASX-4000 Filter Tray	Each	IV.1	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
FILTER-4000	ASX-4000 Filter	Each	IV.1	\$ 30.00	37%	\$ 18.90	N/Q	N/Q
SHELF-4000/19	ASX-4000 19" Cabinet Shelf Assembly (Corner-mount)*	Each	IV.1	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
SHELF-4000/19MM	ASX-4000 19" Relay Rack Shelf Assembly (Mid-mount)	Each	IV.1	\$ 395.00	37%	\$ 248.85	N/Q	N/Q

## Ericsson Area NW HwSw

New York State Office of General Services  
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Attachment C

Cost Tables

LOT 2

Area Networking Hardware & Software

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
SHELF-4000/23	ASX-4000 23" Cabinet Shelf Assembly (Corner-mount)*	Each	IV.1	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
SHELF-4000/23MM	ASX-4000 23" Relay Rack Shelf Assembly (Mid-mount)	Each	IV.1	\$ 395.00	37%	\$ 248.85	N/Q	N/Q
FP-4000-PC-SM	ASX-4000 port card switch module faceplate	Each	IV.1	\$ 400.00	37%	\$ 252.00	N/Q	N/Q
FP-4000-SCP	ASX-4000 SCP faceplate	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
MTRJ-SC/MM	MT-RJ to SC connector, multimode fiber cable, 4 meters	Each	IV.1	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
MTRJ-SC/SM	MT-RJ to SC connector, single mode fiber cable, 4 meters	Each	IV.1	\$ 100.00	37%	\$ 63.00	N/Q	N/Q
CMS-4000M	ASX-4000M Cable Management System	Each	IV.1	\$ 995.00	37%	\$ 626.85	N/Q	N/Q
SM-4000	ASX-4000 Switch Module	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512T	SCP-4000-P3-512-T: ASX-4000 Pentium 3 512 MB switch control processor (without BITS timing). Requires FT 7.1 or higher. Not field upgradeable to DS-1 or E1 BITS timing capability.	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
SCP4K512DS1	SCP-4000-P3-512-DS1: ASX-4000 Pentium 3 512 MB switch control processor with DS1 BITS timing. Requires FT 7.1 or higher.	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K512E1	SCP-4000-P3-512-E1: ASX-4000 Pentium 3 512 MB switch control processor with E1 BITS timing. Requires FT 7.1 or higher.	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024T	SCP-4000-P3-1024-T: ASX-4000 Pentium 3 1024 MB switch control processor (without BITS timing). Not field upgradeable to DS-1 or E1 BITS timing capability. Requires FT 8.0 or higher.	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
SCP4K1024DS1	SCP-4000-P3-1024-DS1: ASX-4000 Pentium 3 1024 MB switch control processor with DS1 BITS timing. Requires FT 8.0 or higher.	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
SCP4K1024E1	SCP-4000-P3-1024-E1: ASX-4000 Pentium 3 1024 MB switch control processor with E1 BITS timing. Requires FT 8.0 or higher.	Each	IV.1	\$ 49,995.00	37%	\$ 31,496.85	N/Q	N/Q
PS-4000M/DC	ASX-4000M - DC Power Supply	Each	IV.1	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
ENCL-4000M/DC	ASX-4000M Switch Enclosure - DC (Chassis only)	Each	IV.1	\$ 29,995.00	37%	\$ 18,896.85	N/Q	N/Q
FAN-4000M	ASX-4000M Fan Tray	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
FILTER-4000M	ASX-4000M Filter	Each	IV.1	\$ 120.00	37%	\$ 75.60	N/Q	N/Q
SHELF-4000M/23MM	ASX-4000M 23" Relay Rack Shelf Assembly (Mid-mount)	Each	IV.1	\$ 595.00	37%	\$ 374.85	N/Q	N/Q
VMC-4001-A	VIPR DESKTOP BASE ATM-MM	Each	IV.1	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4001-E	VIPR DESKTOP BASE ETH	Each	IV.1	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4001-F	VIPR DESKTOP BASE 100FX	Each	IV.1	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4001-U	VIPR DESKTOP BASE ATM-TP	Each	IV.1	\$ 10,995.00	10%	\$ 9,895.50	N/Q	N/Q
VMC-4201-A	VIPR DESKTOP COLLAB ATM-MM	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-E	VIPR DESKTOP COLLAB ETH	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-F	VIPR DESKTOP COLLAB 100FX	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4201-U	VIPR DESKTOP COLLAB ATM-TP	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-4401-A	VIPR DESKTOP COLLAB-I/O ATM-MM	Each	IV.1	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-4401-E	VIPR DESKTOP COLLAB-I/O ETH	Each	IV.1	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q

## Ericsson Area NW HwSw

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VMC-4401-F	VIPR DESKTOP COLLAB-I/O 100FX	Each	IV.1	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-4401-U	VIPR DESKTOP COLLAB-I/O ATM-TP	Each	IV.1	\$ 13,495.00	10%	\$ 12,145.50	N/Q	N/Q
VMC-5002-E	VIPR CR RKMT BASE ETH	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-U	VIPR CR RKMT BASE ATM-TP	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-A	VIPR CR RKMT BASE ATM-MM	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5002-F	VIPR CR RKMT BASE 100FX	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-5202-E	VIPR CR RKMT COLLAB ETH	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-U	VIPR CR RKMT COLLAB ATM-TP	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-A	VIPR CR RKMT COLLAB ATM-MM	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5202-F	VIPR CR RKMT COLLAB 100FX	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-5402-E	VIPR CR RKMT COLLAB-I/O ETH	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-U	VIPR CR RKMT COLLAB-I/O ATM-TP	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-A	VIPR CR RKMT COLLAB-I/O ATM-MM	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-5402-F	VIPR CR RKMT COLLAB-I/O 100FX	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6000-E	ViPr Media Center 6000, Tablemount, 10/100 Interface	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-U	ViPr Media Center 6000, Tablemount, ATM155UTP Interface	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-A	ViPr Media Center 6000, Tablemount, ATM155MMSC Interface	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6000-F	ViPr Media Center 6000, Tablemount, 100FX Interface	Each	IV.1	\$ 9,995.00	10%	\$ 8,995.50	N/Q	N/Q
VMC-6200-E	ViPr Media Center 6200, Tablemount + Virtual Share, 10/100 Interface	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-U	ViPr Media Center 6200, Tablemount + Virtual Share, ATM155UTP Interface	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-A	ViPr Media Center 6200, Tablemount + Virtual Share, ATM155MMSC Interface	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6200-F	ViPr Media Center 6200, Tablemount + Virtual Share, 100FX Interface	Each	IV.1	\$ 11,495.00	10%	\$ 10,345.50	N/Q	N/Q
VMC-6400-E	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, 10/100 Interface	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-U	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, ATM155UTP Interface	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-A	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, ATM155MMSC Interface	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMC-6400-F	ViPr Media Center 6400, Tablemount + Virtual Share + Ext I/O, 100FX Interface	Each	IV.1	\$ 12,495.00	10%	\$ 11,245.50	N/Q	N/Q
VMS-1002-E	VIPR MEDIA SERVER ETH	Each	IV.1	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMS-1002-U	VIPR MEDIA SERVER ATM-TP	Each	IV.1	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMS-1002-A	VIPR MEDIA SERVER ATM-MM	Each	IV.1	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q

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VMS-1002-F	VIPR MEDIA SERVER 100FX	Each	IV.1	\$ 6,995.00	10%	\$ 6,295.50	N/Q	N/Q
VMI-3002-E	VIPR MEDIA INTERFACE ETH	Each	IV.1	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VMI-3002-U	VIPR MEDIA INTERFACE ATM-TP	Each	IV.1	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VMI-3002-A	VIPR MEDIA INTERFACE ATM-MM	Each	IV.1	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VMI-3002-F	VIPR MEDIA INTERFACE 100FX	Each	IV.1	\$ 5,995.00	10%	\$ 5,395.50	N/Q	N/Q
VSFW-10/100	ViPr SIP Firewall, 1U Rackmount, 10/100 Interface, minimum purchase of a 5 user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSFW-5	ViPr SIP Firewall Software, 1 - 5 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSFW-25	ViPr SIP Firewall Software, 6 - 25 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSFW-50	ViPr SIP Firewall Software, 26 - 50 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VSFW-100	ViPr SIP Firewall Software, 51 - 100 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VSFW-UPGD-20	VSFW UPGD 5 TO 25 USERS	Each	IV.1	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VSFW-UPGD-25	VSFW UPGD 25 TO 50 USERS	Each	IV.1	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VSFW-UPGD-50	VSFW UPGD 50 TO 100 USERS	Each	IV.1	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VSIPSA-10/100	ViPr Application Server, 10/100 Ethernet LAN connection; minimum purchase of a 5-user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPSA-ATM/UTP	ViPr Application Server, 155 Mbps UTP ATM LAN connection; minimum purchase of a 5-user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPSA-ATM/MMF	ViPr Application Server, 155 Mbps MMF ATM LAN connection (SC connector); minimum purchase of a 5-user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPSA-100FX	ViPr Application Server, 100Base-FX Ethernet; minimum purchase of a 5-user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSIPS-5	ViPr Application Server Software, 1 - 5 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSIPS-25	ViPr Application Server Software, 1 - 25 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSIPS-20	VIPR APP SVR UPGD 5TO25 USERS	Each	IV.1	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
HA-VSIPSA-10/100	High Availability Application Server Pair, 10/100 Ethernet LAN connection; minimum purchase of a 5-user license required	Each	IV.1	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
HA-VSIPSA-ATM/UTP	High Availability Application Server Pair, 155 Mbps UTP ATM LAN connection; minimum purchase of a 5-user license required	Each	IV.1	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q

## Ericsson Area NW HwSw

New York State Office of General Services  
Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
Attachment C  
Cost Tables  
LOT 2  
Area Networking Hardware & Software

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
HA-VSIPSA-ATM/MMF	High Availability Application Server Pair, 155 Mbps MMF ATM LAN connection (SC connector); minimum purchase of a 5-user license required	Each	IV.1	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
HA-VSIPSA-100FX	High Availability Application Server Pair, 100Base-FX Ethernet; minimum purchase of a 5-user license required	Each	IV.1	\$ 7,995.00	10%	\$ 7,195.50	N/Q	N/Q
VSIPS-HA-5	HIGH AVAIL-VSIPS-5 USER LIC	Each	IV.1	\$ 750.00	10%	\$ 675.00	N/Q	N/Q
VSIPS-HA-25	HIGH AVAIL-VSIPS-25 USER LIC	Each	IV.1	\$ 3,750.00	10%	\$ 3,375.00	N/Q	N/Q
VSIPS-HA-50	HIGH AVAIL-VSIPS-50 USER LIC	Each	IV.1	\$ 7,500.00	10%	\$ 6,750.00	N/Q	N/Q
VSIPS-HA-100	HIGH AVAIL-VSIPS-100 USER LIC	Each	IV.1	\$ 15,000.00	10%	\$ 13,500.00	N/Q	N/Q
VSIPS-HA-UPGD-20	HIGH AVAIL-VSIPS-UPGD 5TO25	Each	IV.1	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
VSIPS-HA-UPGD-25	HIGH AVAIL-VSIPS-UPGD 25TO50	Each	IV.1	\$ 4,045.00	10%	\$ 3,640.50	N/Q	N/Q
VSIPS-HA-UPGD-50	HIGH AVAIL-VSIPS-UPGD 50TO100	Each	IV.1	\$ 8,245.00	10%	\$ 7,420.50	N/Q	N/Q
VIMG-100FX/MMF	ViPr Intermedia Gateway, 100FX and MMF ATM; minimum purchase of a 5-user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-ATM/UTP	ViPr Intermedia Gateway, 155 Mbps UTP ATM LAN connection; minimum purchase of a 5-user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-ATM/MMF	ViPr Intermedia Gateway, 155 Mbps MMF ATM LAN connection (SC connector); minimum purchase of a 5-user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMGA-100FX/MMF	ViPr Intermedia Gateway, 100FX and MMF ATM; minimum purchase of a 5-user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VIMG-5	ViPr Intermedia Gateway Software, 1 - 5 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VIMG-25	ViPr Intermedia Gateway Software, 1 - 25 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VIMG-50	ViPr Intermedia Gateway Software, 1 - 50 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VIMG-100	ViPr Intermedia Gateway Software, 1 - 100 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VIMG-UPGD-20	VIMG-UPGRADE 5 TO 25 USERS	Each	IV.1	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VIMG-UPGD-25	VIMG-UPGRADE 25 TO 50 USERS	Each	IV.1	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VIMG-UPGD-50	VIMG-UPGRADE 50 TO 100 USERS	Each	IV.1	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VUAMA-10/100	ViPr Unicast Audio Mixer, 10/100 Ethernet LAN connection; minimum purchase of a 5-user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAMA-ATM/UTP	ViPr Unicast Audio Mixer, 155 Mbps UTP ATM LAN connection; minimum purchase of a 5-user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAMA-ATM/MMF	ViPr Unicast Audio Mixer, 155 Mbps MMF ATM LAN connection (SC connector); minimum purchase of a 5-user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q

## Ericsson Area NW HwSw

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VUAMA-100FX/MMF	ViPr Unicast Audio Mixer, 100Base-FX Ethernet and MMF ATM; minimum purchase of a 5-user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VUAM-5	ViPr Unicast Audio Mixer Software, 1 - 5 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VUAM-25	ViPr Unicast Audio Mixer Software, 1 - 25 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VUAM-50	ViPr Unicast Audio Mixer Software, 1 - 50 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VUAM-100	ViPr Unicast Audio Mixer Software, 1 - 100 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VUAM-UPGD-20	VUAM UPGD 5 TO 25 USERS	Each	IV.1	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VUAM-UPGD-25	VUAM UPGD 25 TO 50 USERS	Each	IV.1	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VUAM-UPGD-50	VUAM UPGD 50 TO 100 USERS	Each	IV.1	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VSHGA-10/100	ViPr SIP - H.323 Gateway, 10/100 Ethernet LAN connection, minimum purchase of a 5 user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-ATM/UTP	ViPr SIP - H.323 Gateway, 155 Mbps UTP ATM LAN connection, minimum purchase of a 5 user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-ATM/MMF	ViPr SIP - H.323 Gateway, 155 Mbps MMF ATM LAN connection (SC connector), minimum purchase of a 5 user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHGA-100FX	ViPr SIP-H.323 Gateway, 100Base-FX Ethernet, minimum purchase of a 5-user license required	Each	IV.1	\$ 3,995.00	10%	\$ 3,595.50	N/Q	N/Q
VSHG-5	ViPr SIP - H.323 Gateway Software, 1 - 5 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VSHG-25	ViPr SIP - H.323 Gateway Software, 1 - 25 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 2,500.00	10%	\$ 2,250.00	N/Q	N/Q
VSHG-50	ViPr SIP - H.323 Gateway Software, 1 - 50 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 5,000.00	10%	\$ 4,500.00	N/Q	N/Q
VSHG-100	ViPr SIP - H.323 Gateway Software, 1 - 100 ViPr Users logged in simultaneously, only available with initial purchase	Each	IV.1	\$ 10,000.00	10%	\$ 9,000.00	N/Q	N/Q
VSHG-UPGD-20	VSHG UPGD 5 TO 25 USERS	Each	IV.1	\$ 2,195.00	10%	\$ 1,975.50	N/Q	N/Q
VSHG-UPGD-25	VSHG UPGD 25 TO 50 USERS	Each	IV.1	\$ 2,695.00	10%	\$ 2,425.50	N/Q	N/Q
VSHG-UPGD-50	VSHG UPGD 50 TO 100 USERS	Each	IV.1	\$ 5,495.00	10%	\$ 4,945.50	N/Q	N/Q
VHHG-1002	ViPr H.323 - H.320 Gateway	Each	IV.1	\$ 25,000.00	10%	\$ 22,500.00	N/Q	N/Q
VTG-4A	Analog gateway, 10/100 Ethernet, shelf mountable, 4 analog ports emulating analog telephones	Each	IV.1	\$ 1,500.00	10%	\$ 1,350.00	N/Q	N/Q
VTG-8D	Digital gateway, 10/100 Ethernet, shelf mountable, 8 digital ports emulating proprietary PBX desk sets	Each	IV.1	\$ 3,000.00	10%	\$ 2,700.00	N/Q	N/Q

## Ericsson Area NW HwSw

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VTG-2PRI/T1	PRI gateway, 10/100 Ethernet, rack mountable, 2 T1-PRI ports	Each	IV.1	\$ 12,500.00	10%	\$ 11,250.00	N/Q	N/Q
VTG-2PRI/E1	PRI gateway, 10/100 Ethernet, rack mountable, 2 E1-PRI ports	Each	IV.1	\$ 12,500.00	10%	\$ 11,250.00	N/Q	N/Q
VTG-1PRI/T1	PRI gateway, 10/100 Ethernet, rack mountable, 1 T1-PRI port	Each	IV.1	\$ 8,500.00	10%	\$ 7,650.00	N/Q	N/Q
VTG-1PRI/E1	PRI gateway, 10/100 Ethernet, rack mountable, 1 E1-PRI port	Each	IV.1	\$ 8,500.00	10%	\$ 7,650.00	N/Q	N/Q
VIPSC-HD	Spare hard drive, ViPr Infrastructure Platform	Each	IV.1	\$ 500.00	10%	\$ 450.00	N/Q	N/Q
VIPR2-VESA	ViPr Desktop Terminal VESA Adapter	Each	IV.1	\$ 250.00	10%	\$ 225.00	N/Q	N/Q
VIPR2-UPGRADE/C	ViPr Collaboration RTF Upgrade	Each	IV.1	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
VCRS2A-UPGRADE/C	VCRS Virtual Share RTF Upgrade	Each	IV.1	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
VIPR2-UPGRADE/H	ViPr H.264 RTF Upgrade	Each	IV.1	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
VCRS2-UPGRADE/H	VCRS H.264 RTF Upgrade	Each	IV.1	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
VCRS2A-UPGRADE/H	VCRS H.264 RTF Upgrade	Each	IV.1	\$ 3,495.00	10%	\$ 3,145.50	N/Q	N/Q
FTA-200-EN	ForeThought Enterprise License, ASX-200BX	Each	IV.1	\$ 1,495.00	37%	\$ 941.85	N/Q	N/Q
FTA-200-EX	ForeThought Extended Enterprise License, ASX-200BX	Each	IV.1	\$ 2,495.00	37%	\$ 1,571.85	N/Q	N/Q
FTA-200-SP	ForeThought Service Provider License, ASX-200	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
FTA-200-G	ForeThought Gold License, ASX-200BX	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
FTA-1000-EN	ForeThought Enterprise License, ASX-1000	Each	IV.1	\$ 3,995.00	37%	\$ 2,516.85	N/Q	N/Q
FTA-1000-EX	ForeThought Extended Enterprise License, ASX-1000	Each	IV.1	\$ 7,995.00	37%	\$ 5,036.85	N/Q	N/Q
FTA-1000-SP	ForeThought Service Provider License, ASX-1000	Each	IV.1	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
FTA-1000-G	ForeThought Gold License, ASX-1000	Each	IV.1	\$ 14,995.00	37%	\$ 9,446.85	N/Q	N/Q
FTA-1200-EN	ForeThought Enterprise License, ASX-1200	Each	IV.1	\$ 5,295.00	37%	\$ 3,335.85	N/Q	N/Q
FTA-1200-EX	ForeThought Extended Enterprise License, ASX-1200	Each	IV.1	\$ 9,995.00	37%	\$ 6,296.85	N/Q	N/Q
FTA-1200-SP	ForeThought Service Provider License, ASX-1200	Each	IV.1	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
FTA-1200-G	ForeThought Gold License, ASX-1200	Each	IV.1	\$ 18,995.00	37%	\$ 11,966.85	N/Q	N/Q
FTA-4000-EN	ForeThought Enterprise License, ASX-4000	Each	IV.1	\$ 12,995.00	37%	\$ 8,186.85	N/Q	N/Q
FTA-4000-EX	ForeThought Extended Enterprise License, ASX-4000	Each	IV.1	\$ 19,995.00	37%	\$ 12,596.85	N/Q	N/Q
FTA-4000-SP	ForeThought Service Provider License, ASX-4000	Each	IV.1	\$ 34,995.00	37%	\$ 22,046.85	N/Q	N/Q
FTA-4000-G	ForeThought Gold License, ASX-4000	Each	IV.1	\$ 39,995.00	37%	\$ 25,196.85	N/Q	N/Q
FTA-210-SP	ForeThought Service Provider License, TNX-210	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
FTA-210-G	ForeThought Gold License, TNX-210	Each	IV.1	\$ 5,995.00	37%	\$ 3,776.85	N/Q	N/Q
FTA-1100-SP	ForeThought Service Provider License, TNX-1100	Each	IV.1	\$ 15,995.00	37%	\$ 10,076.85	N/Q	N/Q
FTA-1100-G	ForeThought Gold License, TNX-1100	Each	IV.1	\$ 18,995.00	37%	\$ 11,966.85	N/Q	N/Q
105-1101-100	HE PCI Bus Adapter - 155Mb UTP5, RJ45, CD/Doc./Drivers -Windows NT4.0,2000, XP, Netware 4.11-5.0, AIX 4.2.1-4.3.2, IRIX 6.4&prior, Solaris 2.6-2.9, HP UX11.0&prior, Compaq/DEC UNIX 4.0D&prior	Each	IV.1	\$ 795.00	37%	\$ 500.85	N/Q	N/Q

## Ericsson Area NW HwSw

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105-1112-100	HE PCI Bus Adapter - 155Mb OC3, SC, CD/Doc./Drivers -Windows NT4.0,2000, XP, Netware 4.11-5.0, AIX 4.2.1-4.3.2, IRIX 6.4&prior, Solaris 2.6-2.9, HP UX11.0&prior, Compaq/DEC UNIX 4.0D&prior	Each	IV.1	\$ 895.00	37%	\$ 563.85	N/Q	N/Q
105-1212-100	HE PCI Bus Adapter - 622Mb MMF, OC-12, CD/Doc./Drivers -Windows NT4.0,2000, XP, Netware 4.11-5.0, AIX 4.2.1-4.3.2, IRIX 6.4&prior, Solaris 2.6-2.9, HP UX11.0&prior, Compaq/DEC UNIX 4.0D&prior	Each	IV.1	\$ 2,995.00	37%	\$ 1,886.85	N/Q	N/Q
105-1232-100	HE PCI Bus Adapter - 622Mb, OC-12, SMF, CD/Doc./Drivers -Windows NT4.0,2000, XP, Netware 4.11-5.0, AIX 4.2.1-4.3.2, IRIX 6.4&prior, Solaris 2.6-2.9, HP UX11.0&prior, Compaq/DEC UNIX 4.0D&prior	Each	IV.1	\$ 4,995.00	37%	\$ 3,146.85	N/Q	N/Q
105-1212-520	ForeRunnerHE 622 multimode fiber adapter and NM-1/622MMSCE	Each	IV.1	\$ 6,990.00	37%	\$ 4,403.70	N/Q	N/Q
MNE3928P-SI	MNE3928P Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X ports (SFP Req.) (AC 110/220V), standard image	Each	IV.1	\$ 1,930.00	25%	\$ 1,447.50	N/Q	N/Q
MNE3952P-SI	MNE3952P Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X ports (SFP Req.) (AC 110/220V), standard image	Each	IV.1	\$ 3,500.00	25%	\$ 2,625.00	N/Q	N/Q
SFP-GE-SX-MM850-A-M	SFP 1000M Ethernet Optical Interface Unit(850nm,0.55km,LC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
SFP-GE-LX-SM1310-A-M	SFP 1000M Ethernet Optical Interface Unit(1310nm,10km,LC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
SFP-GE-LH40-SM1310-M	SFP 1000M Ethernet Optical Interface Unit(1310nm,40km,LC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
SFP-GE-LH40-SM1550-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,40km,LC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
SFP-GE-LH70-SM1550-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,70km,LC)	Each	IV.1	\$ 3,995.00	25%	\$ 2,996.25	N/Q	N/Q
SFP-GE-T-M	SFP 1000M Ethernet Interface Module(100m,RJ45)	Each	IV.1	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
SFP-GE-LH70-SM1470CW-M	SFP 1000M Ethernet Optical Interface Unit(1470nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1490CW-M	SFP 1000M Ethernet Optical Interface Unit(1490nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1510CW-M	SFP 1000M Ethernet Optical Interface Unit(1510nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1530CW-M	SFP 1000M Ethernet Optical Interface Unit(1530nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1550CW-M	SFP 1000M Ethernet Optical Interface Unit(1550nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1570CW-M	SFP 1000M Ethernet Optical Interface Unit(1570nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1590CW-M	SFP 1000M Ethernet Optical Interface Unit(1590nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
SFP-GE-LH70-SM1610CW-M	SFP 1000M Ethernet Optical Interface Unit(1610nm,70km,LC)	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
MNE3552G	MNE3552G Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X GBIC ports (GBIC Req.) (AC 110/220V)	Each	IV.1	\$ 5,940.00	25%	\$ 4,455.00	N/Q	N/Q
MNE3552G-DC	MNE3552G Ethernet Switch with 48 10/100BASE-TX ports and 4 1000BASE-X GBIC ports (GBIC Req.) (DC 48V)	Each	IV.1	\$ 6,940.00	25%	\$ 5,205.00	N/Q	N/Q
MNE3528G	MNE3528G Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X GBIC ports (GBIC Req.) (AC 110/220V)	Each	IV.1	\$ 4,240.00	25%	\$ 3,180.00	N/Q	N/Q

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MNE3528G-DC	MNE3528G Ethernet Switch with 24 10/100BASE-TX ports and 4 1000BASE-X GBIC ports (GBIC Req.) (DC 48V)	Each	IV.1	\$ 5,240.00	25%	\$ 3,930.00	N/Q	N/Q
RPS500-A	RPS500-A	Each	IV.1	\$ 680.00	25%	\$ 510.00	N/Q	N/Q
GBIC-SX-MM850-A-M	1000BASE-SX GBIC, Multi-Mode (850nm, 550m, SC)	Each	IV.1	\$ 425.00	25%	\$ 318.75	N/Q	N/Q
GBIC-LX-SM1310-A-M	1000BASE-LX GBIC, Single Mode (1310nm, 10km, SC)	Each	IV.1	\$ 845.00	25%	\$ 633.75	N/Q	N/Q
GBIC-LH30-SM1310-M	1000BASE-LH30 GBIC, Single Mode (1310nm, 30km, SC)	Each	IV.1	\$ 3,650.00	25%	\$ 2,737.50	N/Q	N/Q
GBIC-LH40-SM1550-A-M	1000BASE-LH40 GBIC, Single Mode (1550nm, 40km, SC)	Each	IV.1	\$ 3,850.00	25%	\$ 2,887.50	N/Q	N/Q
GBIC-LH70-SM1550-A-M	1000BASE-LH70 GBIC, Single Mode (1550nm, 70km, SC)	Each	IV.1	\$ 5,995.00	25%	\$ 4,496.25	N/Q	N/Q
GBIC-STACK-M	1000BASE-T GBIC Stacking Module (HSSDC interface, 30m)	Each	IV.1	\$ 320.00	25%	\$ 240.00	N/Q	N/Q
GBIC-STACK Cable	Cable Assembly, HSSDC Cable, 1.25Gbit/s	Each	IV.1	\$ 80.00	25%	\$ 60.00	N/Q	N/Q
GBIC-T-A-M	1000BASE-T GBIC	Each	IV.1	\$ 335.00	25%	\$ 251.25	N/Q	N/Q
GBIC-LH100-SM1550-M	1000BASE-LH100 GBIC, Single Mode (1550nm, 100km, SC)	Each	IV.1	\$ 7,550.00	25%	\$ 5,662.50	N/Q	N/Q
213-1002-000	1000Base-SX Compliant GBIC (850nm), SC Connector	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
213-1003-000	1000Base-LX Compliant GBIC (1310nm), SC Connector	Each	IV.1	\$ 1,500.00	37%	\$ 945.00	N/Q	N/Q
213-1004-000	1000Base-LH Compliant GBIC (1550nm) (up to 70km), SC Connector	Each	IV.1	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
213-1005-000	1000Base-T Copper GBIC Transceiver for ESR	Each	IV.1	\$ 795.00	37%	\$ 500.85	N/Q	N/Q
DGS-711	1000Base-TX compliant GBIC, RJ45 connector - 50 meter reach	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
219-1005-000	ESR-5000 Series II Routing Switch (Includes SII Supervisor, a Power Supply, US Powercord, Option for International Powercord, Manual/Docs Kit)	Each	IV.1	\$ 14,950.00	25%	\$ 11,212.50	N/Q	N/Q
219-1006-000	ESR-5000 Series II Fault Tolerant Routing Switch (Includes SII Supervisor, (3 Power Supplies, US Powercord, Option for International Powercord, Manual/Docs Kit, Redundant Fabric Controller and Element)	Each	IV.1	\$ 19,950.00	25%	\$ 14,962.50	N/Q	N/Q
218-0001-000	Spare Chassis (No Power Supplies)	Each	IV.1	\$ 6,500.00	25%	\$ 4,875.00	N/Q	N/Q
218-0002-000	Spare Fault-Tolerant Chassis (Fault-Tolerant Switching Elements, No Power Supplies)	Each	IV.1	\$ 8,400.00	25%	\$ 6,300.00	N/Q	N/Q
218-0013-000	Spare 400 Watt Power Supply	Each	IV.1	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
218-0014-000	Crossbar Element Module	Each	IV.1	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
218-0015-000	Crossbar Control Module	Each	IV.1	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
218-0018-000	Spare Front Tray Assembly/Fan	Each	IV.1	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
219-1003-000	ESR-6000 Series II Routing Switch (Includes SII Supervisor, a Power Supply, US Powercord, Option for International Powercord, Manual/Docs Kit)	Each	IV.1	\$ 24,950.00	25%	\$ 18,712.50	N/Q	N/Q

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219-1004-000	ESR-6000 Series II Fault Tolerant Routing Switch (Includes SII Supervisor, (3 Power Supplies, US Powercord, Option for International Powercord, Manual/Docs Kit, Redundant Fabric Controller and Fabric Element)	Each	IV.1	\$ 31,950.00	25%	\$ 23,962.50	N/Q	N/Q
219-1009-000	ESR-6000 Series II Spare AC Chassis (No Power Supplies or Supervisor) (Includes SII Fabric Controller)	Each	IV.1	\$ 14,950.00	25%	\$ 11,212.50	N/Q	N/Q
219-1010-000	ESR-6000 Series II Fault Tolerant Spare Chassis (No Power Supplies or Supervisor) (Includes SII Redundant Fabric Controller and Redundant Fabric Element)	Each	IV.1	\$ 17,850.00	25%	\$ 13,387.50	N/Q	N/Q
219-0013-000	Spare Power Supply	Each	IV.1	\$ 2,450.00	25%	\$ 1,837.50	N/Q	N/Q
219-0014-000	Spare Crossbar Switch Element	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0017-000	Spare Front Fan	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0018-000	Spare Rear Fan	Each	IV.1	\$ 950.00	25%	\$ 712.50	N/Q	N/Q
219-0021-000	Series II Crossbar Fabric Controller, ESR-6000	Each	IV.1	\$ 1,450.00	25%	\$ 1,087.50	N/Q	N/Q
219-0045-000	ESR-6000 Series I to Series II Upgrade Kit - Fault Tolerant	Each	IV.1	\$ 12,950.00	25%	\$ 9,712.50	N/Q	N/Q
219-0046-000	ESR-6000 Series I to Series II Upgrade Kit - non Fault Tolerant	Each	IV.1	\$ 11,450.00	25%	\$ 8,587.50	N/Q	N/Q
219-0012-000	Series II Multilayer Supervisor Module	Each	IV.1	\$ 9,950.00	25%	\$ 7,462.50	N/Q	N/Q
219-0020-000	16M PCMCIA Flash Storage Card for SII Supervisor	Each	IV.1	\$ 395.00	25%	\$ 296.25	N/Q	N/Q
219-0152-000	4-port L3 SII Gig Module with GBIC Interfaces, requires GBICs	Each	IV.1	\$ 5,595.00	25%	\$ 4,196.25	N/Q	N/Q
219-0153-000	8-port L3 SII Gig Module with GBIC Interfaces , requires GBICs	Each	IV.1	\$ 9,995.00	25%	\$ 7,496.25	N/Q	N/Q
219-0151-000	8-port L3 SII 1000Base-T Gigabit Module	Each	IV.1	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0121-000	24-port L3 SII 10/100Base-TX module, RJ45	Each	IV.1	\$ 4,795.00	25%	\$ 3,596.25	N/Q	N/Q
219-0124-000	24-port L3 SII 100Base-FX module, MTRJ	Each	IV.1	\$ 11,995.00	25%	\$ 8,996.25	N/Q	N/Q
219-0154-000	4-port L3 SII 1000Base-T Gigabit Module	Each	IV.1	\$ 4,995.00	25%	\$ 3,746.25	N/Q	N/Q
219-0122-000	48-port L3 SII 10/100Base-TX Module, Telco	Each	IV.1	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0039-000	2 Port OC-12c L3 (SMF) with 1483 B/R	Each	IV.1	\$ 24,450.00	25%	\$ 18,337.50	N/Q	N/Q
219-0040-000	2 Port OC-3c L3 (MMF) with 1483 B/R	Each	IV.1	\$ 16,950.00	25%	\$ 12,712.50	N/Q	N/Q
219-0041-000	2 Port OC-3c L3 (SMF) with 1483 B/R	Each	IV.1	\$ 18,950.00	25%	\$ 14,212.50	N/Q	N/Q
219-0042-000	2 Port OC-12c L3 (MMF) with 1483 B/R	Each	IV.1	\$ 21,450.00	25%	\$ 16,087.50	N/Q	N/Q
219-4832-000	48-port L3 10/100Base-TX	Each	IV.1	\$ 7,995.00	25%	\$ 5,996.25	N/Q	N/Q
219-0170-100	1-port L3 SII 10GLX, 10km	Each	IV.1	\$ 34,995.00	25%	\$ 26,246.25	N/Q	N/Q
219-0170-400	1-port L3 SII 10G EX, 40km	Each	IV.1	\$ 59,995.00	25%	\$ 44,996.25	N/Q	N/Q
219-0102-000	L3 Upgrade Key for 24p 10/100Base-TX, 219-0101-000	Each	IV.1	\$ 5,700.00	25%	\$ 4,275.00	N/Q	N/Q
219-0108-000	L3 Upgrade Key for 24p 100Base-FX, 219-0107-000	Each	IV.1	\$ 12,000.00	25%	\$ 9,000.00	N/Q	N/Q
219-0168-000	L3 Upgrade Key for 4p 1000Base-T, 219-0164-000	Each	IV.1	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
219-0104-000	L3 Upgrade Key for 48p 10/100Base-TX Telco, 219-0103-000	Each	IV.1	\$ 8,100.00	25%	\$ 6,075.00	N/Q	N/Q
219-0165-000	L3 Upgrade Key for 8p 1000Base-T, 219-0161-000	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q

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219-0166-000	L3 Upgrade Key for 4p Gig GBIC, 219-0162-000	Each	IV.1	\$ 1,500.00	25%	\$ 1,125.00	N/Q	N/Q
219-0167-000	L3 upgrade key for 8p Gig GBIC, 219-0163-000	Each	IV.1	\$ 3,000.00	25%	\$ 2,250.00	N/Q	N/Q
219-0031-000	1483 Upgrade key for ESR ATM Blade	Each	IV.1	\$ 1,800.00	25%	\$ 1,350.00	N/Q	N/Q
219-0000-256	256MB Memory Upgrade kit for a Series II Supervisor, required for release 6.0 and later	Each	IV.1	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
219-0000-060	Security License for SSL, SSH, and SNMPv3, for ESR Supervisor release 6.0 and above (requires 256MB memory)	Each	IV.1	\$ 995.00	25%	\$ 746.25	N/Q	N/Q
213-1002-000	1000Base-SX Compliant GBIC (850nm), SC Connector	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
213-1003-000	1000Base-LX Compliant GBIC (1310nm), SC Connector	Each	IV.1	\$ 1,500.00	37%	\$ 945.00	N/Q	N/Q
213-1004-000	1000Base-LH Compliant GBIC (1550nm) (up to 70km), SC Connector	Each	IV.1	\$ 6,995.00	37%	\$ 4,406.85	N/Q	N/Q
213-1005-000	1000Base-T Copper GBIC Transceiver for ESR	Each	IV.1	\$ 795.00	37%	\$ 500.85	N/Q	N/Q
DGS-711	1000Base-TX compliant GBIC, RJ45 connector - 50 meter reach	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
RJ48C-75BNC	E1 Interface Adapter: 120 ohm RJ48c to 75 ohm BNC interface adapter. (Used with NMFR-4E1A)	Each	IV.1	\$ 180.00	37%	\$ 113.40	N/Q	N/Q
PC-NAMERICA	Power Cord with NEMA 5-15 plug (North America)	Each	IV.1	\$ 10.00	0%	\$ 10.00	N/Q	N/Q
SC-BX/ASX	Serial Cable for 200WG/200GX/210/1000/1100/4000	Each	IV.1	\$ 95.00	37%	\$ 59.85	N/Q	N/Q
093-0003-0x	Documentation Library (on CD)*	Each	IV.1	\$ 75.00	0%	\$ 75.00	N/Q	N/Q
094-0004-0x	ASX Switch Manual Set	Each	IV.1	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
094-0005-0x	TNX Switch Manual Set	Each	IV.1	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
094-0007-0x	LINUX Adapter Manual Set	Each	IV.1	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0009-01	ESR-5000/6000 Manual Set	Each	IV.1	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0010-01	ESR-5000/6000 ATM Uplink Manual Set	Each	IV.1	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0012-0x	ATM Adapters, Solaris Manual Set	Each	IV.1	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
094-0013-0x	BXR IP+ Multiservice Switch/Router Manual Set	Each	IV.1	\$ 250.00	0%	\$ 250.00	N/Q	N/Q
MANU0344-0x	ForeRunner HE/200E/LE ATM PC Adapter Manual Set	Each	IV.1	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
MANU0345-0x	ForeRunner HE/200E ATM Adapters for Solaris Manual Set	Each	IV.1	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
MANU0346-0x	ForeRunner HE622/PCA-200E Adapters for Irix Manual Set	Each	IV.1	\$ 125.00	0%	\$ 125.00	N/Q	N/Q
SOND-ENTRY	Right-to-Use ServiceOn Data, Entry cost only	Each	IV.1	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-4000-FABRIC	Right-to-Use ServiceOn Data on one 4000 Series switch fabric	Each	IV.1	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-1000-FABRIC	Right-to-Use ServiceOn Data on one 1000 Series switch fabric	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-BXR-FABRIC	Right-to-Use ServiceOn Data on one BXR48000 Series switch router fabric - Connection Fee per Fabric	Each	IV.1	\$ 4,000.00	37%	\$ 2,520.00	N/Q	N/Q
SOND-BXR5000-BL	SOND-BXR5000-BASE Right-to-Use ServiceOn Data Baseline Support on one BXR-5000 device - Connection Fee per Device	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-BM-BL	SOND-BROADMORE-BASE Right-to-Use ServiceOn Data on one Broadmore device - Connection Fee per Device	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q

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SOND-200	Right-to-Use ServiceOn Data on one 200 Series switch	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-SE	Right-to-Use ServiceOn Data on one SE Series switch	Each	IV.1	\$ 250.00	37%	\$ 157.50	N/Q	N/Q
SOND-ESR	Right-to-Use ServiceOn Data on one ESR Series switch	Each	IV.1	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-RS	Right-to-Use ServiceOn Data on one Riverstone RS3000/36000/8600 - Connection Fee per device	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-AXH	Right-to-Use ServiceOn Data on one AXH 2500 Series switch - Connection Fee/Per Device	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-MEDIA	ServiceOn Data product kit (no Right-to-Use licenses are included). Also intended for upgrades	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SOND-O-HA	Right-to-Use ServiceOn Data with High Availability	Each	IV.1	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-O-CNM	Right-to-use ServiceOn Data CNM feature. Includes license for 10 client users Does not include ServiceOn Data Management Software or Device Connection certificates.	Each	IV.1	\$ 40,000.00	37%	\$ 25,200.00	N/Q	N/Q
SOND-O-CNM-C-5	SOND-O-CNM-CLIENT-5 Right-to-use ServiceOn Data CNM - 5 Additional Client licenses, must purchase SOND-O-CNM first.	Each	IV.1	\$ 5,000.00	37%	\$ 3,150.00	N/Q	N/Q
SOND-PMH-STD	SOD SP RTU PMH Std 1000 stats	Each	IV.1	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q
SOND-PMH-EXT	SOD SP RTU PMH Ext Unlim stats	Each	IV.1	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SOND-VLAN-100	SOD SP RTU 100 Network VLANs	Each	IV.1	\$ 7,500.00	37%	\$ 4,725.00	N/Q	N/Q
SOND-400	SOD SP RTU BXR400 Device	Each	IV.1	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SOND-1600-FABRIC	SOD SP RTU BXR1600 Fabric	Each	IV.1	\$ 1,000.00	37%	\$ 630.00	N/Q	N/Q
SON-ENT-MEDIA	ServiceOn Data Enterprise Edition Media Kit (No licenses included)	Each	IV.1	\$ 500.00	37%	\$ 315.00	N/Q	N/Q
SON-ENT-SERVER	Single Server License	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SON-ENT-CLIENT	Single Client License	Each	IV.1	\$ 5,000.00	37%	\$ 3,150.00	N/Q	N/Q
SON-ENT-SITE	Site License (unlimited servers & clients up to hardware/software limits)	Each	IV.1	\$ 75,000.00	37%	\$ 47,250.00	N/Q	N/Q
SON-ENT-BM	SON-ENT-BROADMORE Right-to-use ServiceOn Data end-to-end provisioning with Broadmore devices - Covers all Broadmore devices managed by a single server	Each	IV.1	\$ 10,000.00	37%	\$ 6,300.00	N/Q	N/Q
SON-ENT-PMH-STD	SOD ENT RTU PMH Std 1000 stats	Each	IV.1	\$ 12,500.00	37%	\$ 7,875.00	N/Q	N/Q
SON-ENT-PMH-EXT	SOD ENT RTU PMH Ext Unlim stats	Each	IV.1	\$ 25,000.00	37%	\$ 15,750.00	N/Q	N/Q
SON-ENT-VLAN-100	SOD ENT RTU 100 Network VLANs	Each	IV.1	\$ 7,500.00	37%	\$ 4,725.00	N/Q	N/Q
SONFD-FULL	SERVICEON FUSION FOR DATA,FULL LICENSE	Each	IV.1	\$ 50,000.00	37%	\$ 31,500.00	N/Q	N/Q
SONFD-FAULT	SERVICEON FUSION FOR DATA,FAULT LICENSE	Each	IV.1	\$ 15,000.00	37%	\$ 9,450.00	N/Q	N/Q
SONA-MEDIA	ServiceOn Accountant-ATM product kit (no Right-to-Use licenses are included).	Each	IV.1	\$ 500.00	25%	\$ 375.00	N/Q	N/Q
SONA-LITE	ServiceOn Accountant Entrance Cost - (no Right-to-Use licenses are included) Applies to all new customers	Each	IV.1	\$ 50,000.00	25%	\$ 37,500.00	N/Q	N/Q
SONA-BXR-48000	Right-to-Use ServiceOn Accountant on one BXR-48000 Series switch	Each	IV.1	\$ 40,000.00	25%	\$ 30,000.00	N/Q	N/Q

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SONA-4000	Right-to-Use ServiceOn Accountant on one 4000 Series switch	Each	IV.1	\$ 10,000.00	25%	\$ 7,500.00	N/Q	N/Q
SONA-1000	Right-to-Use ServiceOn Accountant on one 1000 Series switch	Each	IV.1	\$ 8,000.00	25%	\$ 6,000.00	N/Q	N/Q
SONA-200	Right-to-Use ServiceOn Accountant on one 200 Series switch	Each	IV.1	\$ 2,000.00	25%	\$ 1,500.00	N/Q	N/Q
SUPP-S-A	Support, Next Business Day advance replacement	% of List Price	IV.1	11%	0%	11%	N/Q	N/Q
SUPP-S-10	Support, 24X7, return to factory, 10 Business Day	% of List Price	IV.1	8%	0%	8%	N/Q	N/Q
SUPP-S-10 2 YR Term	Support, 24x7, Return to Factory Repair, 10 Business Days (2 Yr. Term)	% of List Price	IV.1	16%	0%	16%	N/Q	N/Q
SUPP-S-10 3 YR Term	Support, 24x7, Return to Factory Repair, 10 Business Days (3 Yr. Term)	% of List Price	IV.1	24%	0%	24%	N/Q	N/Q
SUPP-S-3	Support, 24X7, return to factory, 3 Business Day	% of List Price	IV.1	9%	0%	9%	N/Q	N/Q
SUPP-S-3 2 YR Term	Support, Strategic Response, 3 day return to factory, 2 year term	% of List Price	IV.1	18%	0%	18%	N/Q	N/Q
SUPP-S-3 3 YR Term	Support, Strategic Response, 3 day return to factory, 3 year term	% of List Price	IV.1	27%	0%	27%	N/Q	N/Q
SUPP-S	Support, Strategic Response, FT Only	% of List Price	IV.1	7%	0%	7%	N/Q	N/Q
SUPP-S 2 YR Term	Support, Strategic Response, for ForeThought only, 2 year term	% of List Price	IV.1	14%	0%	14%	N/Q	N/Q
SUPP-S 3 YR Term	Support, Strategic Response, for ForeThought only, 3 year term	% of List Price	IV.1	21%	0%	21%	N/Q	N/Q
SUPP-S-APPS	SERVICEON, 24X7 Software Support	% of List Price	IV.1	18%	0%	18%	N/Q	N/Q
SUPP-AC	Out-of-Warranty Activation Charge: An activation fee may be added to support contracts for purchased units not under a current contract	Each	IV.1	\$ 500.00	0%	\$ 500.00	N/Q	N/Q
SERV-SOND-I	ServiceON Data Implementation: This service provides 1-day pre-installation assessment of the Network Management System (NMS), 1.5 days on-site installation and configuration of the network management platform on the workstation and half a day on site hands-on training. The Engineer will verify the management system requirements, ensure that the hardware, software and firmware revisions are compatible, design the implementation plan, proceed with the Network Management server and client installation and configure the system to reflect the customer-specific network topology. The Engineer will also provide hands-on training on the features of the system and provide personal advice on the relevant migration path for the customer's network management system.	Each	IV.1	\$ 15,000.00	0%	\$ 15,000.00	N/Q	N/Q

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SERV-SOND-I-HA	ServiceON Data Implementation -- High Availability Option: This service provides 1-day pre-installation assessment of the Network Management System (NMS), 3 days on-site installation and configuration of the network management platform (both primary and secondary servers) and half a day on site hands-on training. The Engineer will verify the management system requirements, ensure that the hardware, software and firmware revisions are compatible, design the implementation plan, proceed with the Network Management server and client installation and configure the system to reflect the customer-specific network topology. The Engineer will also provide hands on training on the features of the system and provide personal advice on the relevant migration path for the customer's network management system.	Each	IV.1	\$ 25,000.00	0%	\$ 25,000.00	N/Q	N/Q
FS-BLOCKENGR	Pre-purchase block of Dispatched Network Engineering Services hours. Focus	Each	IV.1	\$ 300.00	0%	\$ 300.00	N/Q	N/Q
FS-RETAINER	A Network Engineer will be provided on standby via pager, and can be	Day	IV.1	\$ 500.00	0%	\$ 500.00	N/Q	N/Q
FS-RESENGR	For a twelve month duration, an on-site Network Engineer participates and	Each	IV.1	\$ 375,000.00	0%	\$ 375,000.00	N/Q	N/Q
FS-SWCOMM	After a site equipment installation, an Ericsson Network Engineer will perform	Each	IV.1	\$ 6,000.00	0%	\$ 6,000.00	N/Q	N/Q
EEN-210 E	Enterprise ATM Switch Product Specialist Exam / 1/2 day / Successful completion will result in an Enterprise ATM Switch Product Specialist certificate	Each	IV.1	\$ 400.00	0%	\$ 400.00	N/Q	N/Q
EPN-211 E	Public ATM Switch Product Specialist Exam / 1/2 day / Successful completion of this exam will result in a Public ATM Switch Product Specialist certificate.	Each	IV.1	\$ 400.00	0%	\$ 400.00	N/Q	N/Q
PEN-210 E	Enterprise ATM Switch / 4 days / Install and configure all members of the Ericsson Enterprise ATM Switch product family, including the ASX-200BX, ASX-1000/1200, and ESX-3000. Includes LANE services.	Each	IV.1	\$ 2,400.00	0%	\$ 2,400.00	N/Q	N/Q
PEN-410 E	BXR-5000 Installation, Operation, and Maintenance, 5 days	Each	IV.1	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PEN-501 E	ESR Installation, Operation, & Maintenance / 3 days / Installation and configuration of the ESR-5000/6000	Each	IV.1	\$ 1,800.00	0%	\$ 1,800.00	N/Q	N/Q
PPN-211 E	Public ATM Switch / 4 days / Install and configure all members of the Ericsson Public ATM Switch product family, including the ASX-200BX, TNX 210, TNX-1100, and ASX-4000. Includes Network Timing, IMA, CEC+, CEM, and APS Redundancy. Does NOT include LANE.	Each	IV.1	\$ 2,400.00	0%	\$ 2,400.00	N/Q	N/Q
PPN-620 E	BXR-48000 Switch Router Installation Operation and Maintenance(Release 1.2) / 3 Days	Each	IV.1	\$ 1,800.00	0%	\$ 1,800.00	N/Q	N/Q
PTN-230 E	ViPr Installation, Operation and Maintenance Training, 3-Day Course	Each	IV.1	\$ 2,100.00	0%	\$ 2,100.00	N/Q	N/Q

Ericsson Area NW HwSw

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Attachment C  
 Cost Tables  
 LOT 2  
 Area Networking Hardware & Software

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
TE-EVOLOPTNET-CD	Chronicles the events and associated technologies that have enabled the development of optical networking.	Each	IV.1	\$ 295.00	0%	\$ 295.00	N/Q	N/Q
TE-ATMTHEORY-CD	Provides fundamental knowledge about Asynchronous Transfer Mode (ATM) and the features and benefits provided by ATM networks.	Each	IV.1	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-MPOATHEORY-CD	This course explains routing solution, describes virtual routers and its components, and explains how MPOA creates shortcuts between two Internet Protocol (IP) subnetworks.	Each	IV.1	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-PNNITHEORY-CD	Provides information on Private Network-to-Network Interface (PNNI) protocol.	Each	IV.1	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-LANETHEORY-CD	Provides fundamental knowledge about the ATM application called Local Area Network Emulation (LANE).	Each	IV.1	\$ 100.00	0%	\$ 100.00	N/Q	N/Q
TE-THEORYSERIES-CD	Provides fundamental knowledge about ATM, LANE, MPOA and PNNI and the features and benefits provided by each.	Each	IV.1	\$ 319.99	0%	\$ 319.99	N/Q	N/Q
TPE-808E	ATM Signaling, Traffic Management and Diagnostics, 5 days	Each	IV.1	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PPN-100E	MR8000 Installation, Operation and Maintenance, 5 days	Each	IV.1	\$ 3,000.00	0%	\$ 3,000.00	N/Q	N/Q
PNM-101E	SERVICEON DATA: OPERATIONS & MAINTENANCE - 2 days	Each	IV.1	\$ 1,200.00	0%	\$ 1,200.00	N/Q	N/Q
TE-SITE/NA	North American Customer site-based technical education courses includes instructor travel and expenses, all equipment and documentation for up to twelve students.	Day	IV.1	\$ 5,500.00	0%	\$ 5,500.00	N/Q	N/Q

Note1

Maintenance is based on at % of List Price for the Aggregate cost for various items purchased.  
 Individual Maintenance costs for specific items may be outlined in the pricelist.

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New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Attachment C  
 Cost Tables  
 LOT 2  
 Video Conferencing

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
PCS-1-INC	Personal Conferencing Workstation, H323/30fps, Keyboard, Mouse, 17" Monitor, Camera, Windows XP, One Year Parts Replacement/Phone Support, Initial Training (4 Hour Max), System Setup	Each	IV.5	\$ 4,050.00	10%	\$ 3,645.00	N/Q	N/Q
SS-7	N-Station/SchoolStation 7 Integrated High Definition 720P Video System H323 (IP Only) Inludes Chassis, Microphone, HD Camera, KBD, Single 50" Monitor	Each	IV.5	\$ 30,990.00	10%	\$ 27,891.00	N/Q	N/Q
SS7-CNFREC	Advanced Conference Recording Option for SchoolStation/N-Station7	Each	IV.5	\$ 2,495.00	10%	\$ 2,245.50	N/Q	N/Q
SS7-MCU	5 Unit MCU add-on For SchoolStation/N-Station7	Each	IV.5	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
SS7-1080P	Full 1080P Conference Capability for SchoolStation/N-Station 7	Each	IV.5	\$ 3,295.00	10%	\$ 2,965.50	N/Q	N/Q
SS-5	SchoolStation 5 Integrated Video Classroom System H323 (IP Only)	Each	IV.5	\$ 10,994.50	10%	\$ 9,895.05	N/Q	N/Q
SS-5I	SchoolStation 5 Integrated Video Classroom System H323 (IP/ISDN)	Each	IV.5	\$ 12,644.50	10%	\$ 11,380.05	N/Q	N/Q
SS-5D	SchoolStation 5 Integrated Video Classroom System H323 with tabletop pod/laptop plug-in (IP only)	Each	IV.5	\$ 13,194.50	10%	\$ 11,875.05	N/Q	N/Q
SS-5500	SchoolStation 5 Integrated Video Classroom System H323 (IP/ISDN, tabletop pod, laptop plug-in and speaker system)	Each	IV.5	\$ 14,844.50	10%	\$ 13,360.05	N/Q	N/Q
SS5-UP	Upgrade from SchoolStation to SchoolStation 5 (includes chassis, keyboard, camera, microphone, remote control)	Each	IV.5	\$ 7,800.00	10%	\$ 7,020.00	N/Q	N/Q
PCS-1B-NT	Personal Conferencing Workstation, H323/30fps, Base System, Windows XP PRO	Each	IV.5	\$ 2,240.00	10%	\$ 2,016.00	N/Q	N/Q
PCS-1-NT	Personal Conferencing Workstation, H323/30fps, Keyboard, Mouse, 17" Monitor, Camera, Windows XP PRO	Each	IV.5	\$ 2,750.00	10%	\$ 2,475.00	N/Q	N/Q
PCS-BB	Personal Conferencing Workstation, Base System, No OS, No Codec	Each	IV.5	\$ 1,218.00	10%	\$ 1,096.20	N/Q	N/Q
PM-1	N-Station Surveillance Camera System with Limited Visibility	Each	IV.5	\$ 11,027.00	10%	\$ 9,924.30	N/Q	N/Q
PM-2	N-Station Surveillance Camera System with Enclosure	Each	IV.5	\$ 10,194.00	10%	\$ 9,174.60	N/Q	N/Q

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New York State Office of General Services  
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 Attachment C  
 Cost Tables  
 LOT 2  
 Video Conferencing

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
SS-4-INT	School-Station 4 Integrated H323 CODEC. Requires Controller, Monitor	Each	IV.5	\$ 9,495.00	10%	\$ 8,545.50	N/Q	N/Q
SS5-Media	SchoolStation Media Center: SchoolStation 5 Integrated Video Classroom System H323, Customized 19" Mobile Rack, adjustable projector mount, amplifier/mixer, tabletop microphone, Pan Tilt Zoom Camera	Each	IV.5	\$ 22,995.00	10%	\$ 20,695.50	N/Q	N/Q
N5-EXEC	N-Station5 Executive, System Unit, Dual 19" Display, PTZ Camera, Mic	Each	IV.5	\$ 8,995.00	10%	\$ 8,095.50	N/Q	N/Q
SS5-BRI-1	SchoolStation/N-Station ISDN Option, Multi BRI Connection, Single System	Each	IV.5	\$ 2,995.00	10%	\$ 2,695.50	N/Q	N/Q
SS5-PRI-1	SchoolStation/N-Station ISDN Option, Multi PRI Connection, Single System	Each	IV.5	\$ 4,945.00	10%	\$ 4,450.50	N/Q	N/Q
SS5-BRI-M	SchoolStation/N-Station ISDN Option, Multi BRI Connection, Multi System	Each	IV.5	\$ 13,995.00	10%	\$ 12,595.50	N/Q	N/Q
SS5-PRI-M	SchoolStation/N-Station ISDN Option, Multi PRI Connection, Single System	Each	IV.5	\$ 15,995.00	10%	\$ 14,395.50	N/Q	N/Q
VCNF-25	Virtual Conference Delivery (25 Concurrent User), 300kb/s Max Encode, Unlimited Download, 100 Hour Storage (Month)	Each	IV.5	\$ 410.00	10%	\$ 369.00	N/Q	N/Q
VCNF-50	Virtual Conference Delivery (50 Concurrent User), 300kb/s max Encode, Unlimited Download, 200 Hour Storage (Month)	Each	IV.5	\$ 784.00	10%	\$ 705.60	N/Q	N/Q
VCNF-100	Virtual Conference Delivery (100 Concurrent User), 300kb/s Max Encode, Unlimited Download, 400 Hour Storage (Month)	Each	IV.5	\$ 931.00	10%	\$ 837.90	N/Q	N/Q
CCTTRAN	Close Caption Transcription/Insertion. WM or MPEG4 / min	Each	IV.5	\$ 7.00	10%	\$ 6.30	N/Q	N/Q
FAL-HD3	IP Set-Top System - IP - Gray Only, MCU / Stream Capable, Web Srv	Each	IV.5	\$ 4,995.00	10%	\$ 4,495.50	N/Q	N/Q
PCS-PRI	Processor Upgrade	Each	IV.5	\$ 289.00	5%	\$ 274.55	N/Q	N/Q
*KEY-01	Wireless Keyboard with joystick mouse	Each	IV.5	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
*KEY-02	Desktop Keyboard and Mouse	Each	IV.5	\$ 60.00	5%	\$ 57.00	N/Q	N/Q

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New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Attachment C  
 Cost Tables  
 LOT 2  
 Video Conferencing

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
*NT-1	NT-1 with Power Supply	Each	IV.5	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
*NT-3	NT-3 with Power Supply	Each	IV.5	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
WH-50	Whiteboard with USB/RS232 Interface and Software	Each	IV.5	\$ 2,127.00	5%	\$ 2,020.65	N/Q	N/Q
WH-60	Whiteboard with RS232 Interface and Software	Each	IV.5	\$ 2,260.00	5%	\$ 2,147.00	N/Q	N/Q
WH-78	Whiteboard with USB/RS232 Interface and Software	Each	IV.5	\$ 2,393.00	5%	\$ 2,273.35	N/Q	N/Q
WH-95	Whiteboard with USB/RS232 Interface and Software	Each	IV.5	\$ 2,927.00	5%	\$ 2,780.65	N/Q	N/Q
WH-AB-KIT	Adjustable Mount and Projector System for WH60,78,95	Each	IV.5	\$ 3,813.00	5%	\$ 3,622.35	N/Q	N/Q
WH-VOTE	Add-On Interactive Response for Whiteboard (25 User)	Each	IV.5	\$ 2,995.00	5%	\$ 2,845.25	N/Q	N/Q
WH-ADD	Whiteboard Add-On Dry Erase	Each	IV.5	\$ 549.00	5%	\$ 521.55	N/Q	N/Q
CAMHD	High Def HD PTZ Camera for SchoolStation/N-Station7 EVI-HD1	Each	IV.5	\$ 6,000.00	5%	\$ 5,700.00	N/Q	N/Q
SONY-D100	Sony D100 PTZ Kit	Each	IV.5	\$ 1,495.00	5%	\$ 1,420.25	N/Q	N/Q
*FECC-CBL	Far End Camera Control Cable (for Sony)	Each	IV.5	\$ 49.00	5%	\$ 46.55	N/Q	N/Q
*FECC-CBLC	Far End Camera Control Cable (for Canon Camera - NTSC)	Each	IV.5	\$ 49.00	5%	\$ 46.55	N/Q	N/Q
*SONY-WAL	Wide Angle Lens for Sony PTZ Camera	Each	IV.5	\$ 135.00	5%	\$ 128.25	N/Q	N/Q
*CANON-WAL	Wide Angle Lens for Canon VC-C4 Camera	Each	IV.5	\$ 115.00	5%	\$ 109.25	N/Q	N/Q
*HD-POD	Tabletop pod including laptop plug-in for data presentations for SS-5/SS-7	Each	IV.5	\$ 1,995.00	5%	\$ 1,895.25	N/Q	N/Q
*SS5-REM	SchoolStation 5 replacement international remote control	Each	IV.5	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
*WLNIC	Wireless NIC (802.11 b/g wireless NIC) for SS-5	Each	IV.5	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
*CAM-02	DV Record/Playback Camera and Interface Cable	Each	IV.5	\$ 595.00	5%	\$ 565.25	N/Q	N/Q
*ACCES-CTG	Accessories Kit 1 Includes: PTZ Camera, Far End Camera Control Cable, S-Video Cable and CTG Advanced Microphone	Each	IV.5	\$ 1,994.00	5%	\$ 1,894.30	N/Q	N/Q
EV-4400AF	ELMO EV-4400AF Visual Presenter	Each	IV.5	\$ 2,795.00	5%	\$ 2,655.25	N/Q	N/Q
HV-5100XG	Elmo Portable Presentation Camera	Each	IV.5	\$ 3,158.00	5%	\$ 3,000.10	N/Q	N/Q
HV-C1000XG	Elmo Ceiling Mount Visual Presenter	Each	IV.5	\$ 9,000.00	5%	\$ 8,550.00	N/Q	N/Q
RE-455X	Canon Mobile Presenter	Each	IV.5	\$ 1,795.00	5%	\$ 1,705.25	N/Q	N/Q
TLR2096	96 Hour Time Lapse Tape	Each	IV.5	\$ 1,100.00	5%	\$ 1,045.00	N/Q	N/Q
TLR2024	24 Hour Time Lapse Tape	Each	IV.5	\$ 615.00	5%	\$ 584.25	N/Q	N/Q
CC351H-2	Low Lux Camera (Requires Lens, Specification Required)	Each	IV.5	\$ 840.00	5%	\$ 798.00	N/Q	N/Q

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New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Attachment C  
 Cost Tables  
 LOT 2  
 Video Conferencing

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
CC351-FF	Lens for PTZ Camera Upgrade, Fixed Focal (Specify)	Each	IV.5	\$ 150.00	5%	\$ 142.50	N/Q	N/Q
CC351-VF	Lens for PTZ Camera Upgrade, Vari-Focal (Specify)	Each	IV.5	\$ 225.00	5%	\$ 213.75	N/Q	N/Q
CC351-MVF	Lens for PTZ Camera Upgrade, Motorized Vari-Focal (Specify)	Each	IV.5	\$ 1,495.00	5%	\$ 1,420.25	N/Q	N/Q
EHWD10040	40W Heater	Each	IV.5	\$ 20.00	5%	\$ 19.00	N/Q	N/Q
EHWD10080	80W Heater	Each	IV.5	\$ 60.00	5%	\$ 57.00	N/Q	N/Q
PT280-24P	Pan Tilt Zoom Camera Mount for Mounting (Enclosure Mounted)	Each	IV.5	\$ 775.00	5%	\$ 736.25	N/Q	N/Q
ERD2200	Protocol Converter for Camera Control Signals	Each	IV.5	\$ 782.00	5%	\$ 742.90	N/Q	N/Q
OIPCB	Thermostat and Environment Control	Each	IV.5	\$ 155.00	5%	\$ 147.25	N/Q	N/Q
A9000	Auto/random scan plug-in module	Each	IV.5	\$ 154.00	5%	\$ 146.30	N/Q	N/Q
C3600H-2F2.3AW	CameraPak HiResEx-Vu Color 2.3mm auto iris w/mt	Each	IV.5	\$ 715.00	5%	\$ 679.25	N/Q	N/Q
C3600H-2V1AW	CameraPak HiResEx-Vu Color 1-3mm auto iris w/mount	Each	IV.5	\$ 798.00	5%	\$ 758.10	N/Q	N/Q
C3600H-2V21AW	CameraPak HighRes Ex-View Color 2.8-12mm AI w/mt	Each	IV.5	\$ 724.00	5%	\$ 687.80	N/Q	N/Q
C3600H-2V3AW	CameraPak HiResEx-Vu Color 3-8mm auto iris w/mount	Each	IV.5	\$ 666.00	5%	\$ 632.70	N/Q	N/Q
C3600H-2V50AW	CameraPak HiResEx-Vu Color 5-50mm auto iris w/mt	Each	IV.5	\$ 810.00	5%	\$ 769.50	N/Q	N/Q
C3600H-2V50W	CameraPak HighRes Ex-View Color 5-50mm w/mount	Each	IV.5	\$ 787.00	5%	\$ 747.65	N/Q	N/Q
C3600H-2V55AW	CameraPak HiResEx-Vu Color 5-83mm auto iris w/mt	Each	IV.5	\$ 878.00	5%	\$ 834.10	N/Q	N/Q
C3600H-2V55W	CameraPak HighRes Ex-View Color 5-83mm w/mount	Each	IV.5	\$ 848.00	5%	\$ 805.60	N/Q	N/Q
C3600H-2V5AW	CameraPak HiResEx-Vu Color 5-40mm auto iris w/mt	Each	IV.5	\$ 810.00	5%	\$ 769.50	N/Q	N/Q
C3600H-2V5W	CameraPak HighRes Ex-View Color 5-40mm w/mount	Each	IV.5	\$ 787.00	5%	\$ 747.65	N/Q	N/Q
C3700H-2F2.3AW	CameraPak NTSC High Res Color 2.3mm auto iris w/mt	Each	IV.5	\$ 535.00	5%	\$ 508.25	N/Q	N/Q
C3700H-2F2.3W	CameraPak NTSC High Resolution Color 2.3mm w/mount	Each	IV.5	\$ 495.00	5%	\$ 470.25	N/Q	N/Q
C3700H-2V21AW	CameraPak NTSC High Res Color 2.8-12mm AI w/mt	Each	IV.5	\$ 543.00	5%	\$ 515.85	N/Q	N/Q
C3700H-2V21W	CameraPak NTSC High Res Color 2.8-12mm w/mount	Each	IV.5	\$ 493.00	5%	\$ 468.35	N/Q	N/Q
C3700S-2F2.3A	CameraPak Standard Res Color 2.3mm auto iris	Each	IV.5	\$ 433.00	5%	\$ 411.35	N/Q	N/Q
BB4-F	Spectra IV In-ceiling black back	Each	IV.5	\$ 274.00	5%	\$ 260.30	N/Q	N/Q
BB4-F-E	Spectra IV In-ceiling, black, environmental back	Each	IV.5	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
BB4-PG	Spectra IV Pendant mount, gray, standard back	Each	IV.5	\$ 413.00	5%	\$ 392.35	N/Q	N/Q
BB4-PG-E	Spectra IV Pendant mount, environmental back	Each	IV.5	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
DD4CBW23	Spectra IV Day/Night (NTSC) camera (23X)	Each	IV.5	\$ 3,225.00	5%	\$ 3,063.75	N/Q	N/Q

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 Cost Tables  
 LOT 2  
 Video Conferencing

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
DD4CBW35	Spectra IV Day/Night (NTSC) camera (35X	Each	IV.5	\$ 3,478.00	5%	\$ 3,304.10	N/Q	N/Q
LD5F-0	Spectra IV Smoked, in-ceiling lower dome	Each	IV.5	\$ 229.00	5%	\$ 217.55	N/Q	N/Q
LD53PB-0	Spectra IV Smoked, pendant, black lower dome	Each	IV.5	\$ 274.00	5%	\$ 260.30	N/Q	N/Q
ES3012-2W	Esprit (pan/tilt, enclosure and receiver) 24VAC - wall mount	Each	IV.5	\$ 2,917.00	5%	\$ 2,771.15	N/Q	N/Q
CCC1390H-6	1/3-inch high resolution day/night, WDR, CCD camera	Each	IV.5	\$ 682.00	5%	\$ 647.90	N/Q	N/Q
13VDIR2.8-11	2.8 - 11 mm lens for CcC1390 camera	Each	IV.5	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
13VDIR7.5-50	7.5 - 50 mm lens for CCC1390 camera	Each	IV.5	\$ 196.00	5%	\$ 186.20	N/Q	N/Q
13ZD6X10	10x zoom lens for CCC1390H	Each	IV.5	\$ 632.00	5%	\$ 600.40	N/Q	N/Q
13ZD5.6X20	20x zoom lens for CCC1390H	Each	IV.5	\$ 1,233.00	5%	\$ 1,171.35	N/Q	N/Q
13ZD5.5X30	30x zoom lens for CCC1390H	Each	IV.5	\$ 2,067.00	5%	\$ 1,963.65	N/Q	N/Q
PM105	Medium duty wall mount	Each	IV.5	\$ 90.00	5%	\$ 85.50	N/Q	N/Q
PT280-24P	Light duty mini pan/tilt, 24 VAC	Each	IV.5	\$ 923.00	5%	\$ 876.85	N/Q	N/Q
ST1	Support Strut for WM2000	Each	IV.5	\$ 75.00	5%	\$ 71.25	N/Q	N/Q
PA2000	Adapter plate; required when using WM2000	Each	IV.5	\$ 23.00	5%	\$ 21.85	N/Q	N/Q
WM2000	Wall mount for PT570 Pan/Tilt	Each	IV.5	\$ 115.00	5%	\$ 109.25	N/Q	N/Q
PT570P	Medium Duty Pan/Tilt 110v	Each	IV.5	\$ 1,205.00	5%	\$ 1,144.75	N/Q	N/Q
					5%	\$ 329.65		N/Q
EH3512-2	Indoor/Outdoor camera enclosure with blower, defroster and heater	Each	IV.5	\$ 347.00			N/Q	
EH3512	Indoor/Outdoor Camera Enclosure	Each	IV.5	\$ 134.00	5%	\$ 127.30	N/Q	N/Q
SS3512	Sun shroud for EH3512 series	Each	IV.5	\$ 41.00	5%	\$ 38.95	N/Q	N/Q
SWM-PA-GY	Pole adapter with stainless steel hardware	Each	IV.5	\$ 41.00	5%	\$ 38.95	N/Q	N/Q
SWM-GY	Compact wall mount with cable feedthrough	Each	IV.5	\$ 71.00	5%	\$ 67.45	N/Q	N/Q
PA101	Pole Adapter for EM2400 mount	Each	IV.5	\$ 80.00	5%	\$ 76.00	N/Q	N/Q
EM2400	WALL MOUNT, LIGHT-DUTY, ENCLOSURE	Each	IV.5	\$ 76.00	5%	\$ 72.20	N/Q	N/Q
WVCW974	Outdoor Color PTZ pendant with motion tracking	Each	IV.5	\$ 5,035.00	5%	\$ 4,783.25	N/Q	N/Q
IQ751	1.3 MP Day/Night Camera, 30ips	Each	IV.5	\$ 1,199.00	5%	\$ 1,139.05	N/Q	N/Q
IQ752	2.0 MP Day/Night Camera, 30ips	Each	IV.5	\$ 1,324.00	5%	\$ 1,257.80	N/Q	N/Q
IQ753	3.0 MP Day/Night Camera, 30ips	Each	IV.5	\$ 1,449.00	5%	\$ 1,376.55	N/Q	N/Q
IQ755	5.0 MP Day/Night Camera, 30ips	Each	IV.5	\$ 1,699.00	5%	\$ 1,614.05	N/Q	N/Q
V7	Wide Varifocal 3MP IR Lens for IQ7xx	Each	IV.5	\$ 300.00	5%	\$ 285.00	N/Q	N/Q
V6	Telephoto Varifocal Day/Night Lens for IQ7xx	Each	IV.5	\$ 175.00	5%	\$ 166.25	N/Q	N/Q

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V5	Wide Varifocal Day/Night Lens for IQ7xx	Each	IV.5	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
IQ510	Wide Dynamic Range 1.3MP camera	Each	IV.5	\$ 499.00	5%	\$ 474.05	N/Q	N/Q
V3	Wide Varifocal Lens for IQ51x	Each	IV.5	\$ 110.00	5%	\$ 104.50	N/Q	N/Q
V4	Telephoto Varifocal Lens for IQ51x	Each	IV.5	\$ 250.00	5%	\$ 237.50	N/Q	N/Q
IQ510B1NPDV	IQ510 Dome WVGA Camera, 60ips, 0.4 lux, Wide Varifocal M12 Lens	Each	IV.5	\$ 749.00	5%	\$ 711.55	N/Q	N/Q
CM1750	5-in universal camera mount for camera up to 7lbs.	Each	IV.5	\$ 37.00	5%	\$ 35.15	N/Q	N/Q
CM1750EXT	4" extension tube for use with CM1750 or TB1750 mt	Each	IV.5	\$ 15.00	5%	\$ 14.25	N/Q	N/Q
CM1750S	Mount camera short: 3-inch universal for up to 7lb	Each	IV.5	\$ 33.00	5%	\$ 31.35	N/Q	N/Q
CM4400	Mount camera ceiling: light duty J-mount	Each	IV.5	\$ 63.00	5%	\$ 59.85	N/Q	N/Q
CM4450	Light duty J-mount w/ feedthru and swivel head	Each	IV.5	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
CM6700-MXB2	CM6700 Matrix, 16 Inputs X 2 Outputs, 120V	Each	IV.5	\$ 1,265.00	5%	\$ 1,201.75	N/Q	N/Q
CM6700-VMC2	CM6700 video output card: expand by 2 monitor out	Each	IV.5	\$ 276.00	5%	\$ 262.20	N/Q	N/Q
DD53C22	Spectra III SE Dome Drive Color cam (264X) NTSC	Each	IV.5	\$ 2,712.00	5%	\$ 2,576.40	N/Q	N/Q
DD53CBW	Spectra III SE Dome Drive Color/BW (230X) NTSC	Each	IV.5	\$ 3,225.00	5%	\$ 3,063.75	N/Q	N/Q
DD53M22	Spectra III SE Dome Drive BW camera (264X) EIA	Each	IV.5	\$ 2,535.00	5%	\$ 2,408.25	N/Q	N/Q
DD53TC16	Spectra III Dome Drive Color camera (128X) NTSC	Each	IV.5	\$ 1,929.00	5%	\$ 1,832.55	N/Q	N/Q
DD5-FM	Removable fixed mount camera bracket for Spectra®	Each	IV.5	\$ 90.00	5%	\$ 85.50	N/Q	N/Q
DF5-0	Fixed Mount In-ceiling with smoked lower dome	Each	IV.5	\$ 181.00	5%	\$ 171.95	N/Q	N/Q
DF5CA-02.3A	DomePak InCeil smk dome Color cam 2.3mm AI lens	Each	IV.5	\$ 707.00	5%	\$ 671.65	N/Q	N/Q
DF5CA-PG-E1V5A	DomePak clr dome env gry pnd Color cam 5-40mm AI	Each	IV.5	\$ 1,142.00	5%	\$ 1,084.90	N/Q	N/Q
DF5HD-1	Heavy Duty dome, flush, clear dome, no camera.	Each	IV.5	\$ 506.00	5%	\$ 480.70	N/Q	N/Q
DF8-PB-0	8.5" Fixed mt smoked dome black pendant no camera	Each	IV.5	\$ 385.00	5%	\$ 365.75	N/Q	N/Q
DH5CA-12.3A	DomePak HD InCeil clr dome Color cam 2.3mm AI lens	Each	IV.5	\$ 1,033.00	5%	\$ 981.35	N/Q	N/Q
DX1004-030	DX1000 Series 4 channel 30GB DVR	Each	IV.5	\$ 1,701.00	5%	\$ 1,615.95	N/Q	N/Q
DX2008-080	DX2000 Series 8 channel 80GB DVR	Each	IV.5	\$ 4,266.00	5%	\$ 4,052.70	N/Q	N/Q
E2020	Ceiling mount plate for EH2020: 2-ft x 2-ft panel	Each	IV.5	\$ 58.00	5%	\$ 55.10	N/Q	N/Q
EH2020	Indoor wedge mount for drop ceiling	Each	IV.5	\$ 151.00	5%	\$ 143.45	N/Q	N/Q
EH8106	Housing outdoor pRessurized 6"	Each	IV.5	\$ 1,062.00	5%	\$ 1,008.90	N/Q	N/Q
ES3012-2CBZ10N	Esprit High Res Color cam 10x zm pedestal 24V	Each	IV.5	\$ 3,592.00	5%	\$ 3,412.40	N/Q	N/Q
ICS090-CA12	Camclosure Indoor Smked w/ Color Std Res 12mm	Each	IV.5	\$ 249.00	5%	\$ 236.55	N/Q	N/Q

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ICS090-CA3	Camclosure Indoor smoke dome StdRes Color 2.9mm	Each	IV.5	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
ICS090-CA6	Camclosure Indoor smoke dome StdRes Color 6mm	Each	IV.5	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
ICS090-CA8T	Camclosure Indoor smoke dome StdRes Color 8mm UTP	Each	IV.5	\$ 290.00	5%	\$ 275.50	N/Q	N/Q
ICS090-CR12	Camclosure Indoor smoke dome HiRes Color 12mm	Each	IV.5	\$ 330.00	5%	\$ 313.50	N/Q	N/Q
IDM4012SS	Wall arm mount with feed thru for Spectra SS	Each	IV.5	\$ 332.00	5%	\$ 315.40	N/Q	N/Q
KBD100	Economical switcher control keypad	Each	IV.5	\$ 282.00	5%	\$ 267.90	N/Q	N/Q
KBD200A	Keyboard, Pan, Tilt, Zoom Push-button	Each	IV.5	\$ 511.00	5%	\$ 485.45	N/Q	N/Q
KBD300A	Desktop pushbutton/joystick control keypad for PTZ	Each	IV.5	\$ 968.00	5%	\$ 919.60	N/Q	N/Q
MD2001	Single channel analog video motion detector 120V	Each	IV.5	\$ 520.00	5%	\$ 494.00	N/Q	N/Q
MM1000	Universal wall mount for 9" and 12" monitors	Each	IV.5	\$ 96.00	5%	\$ 91.20	N/Q	N/Q
MM2000	Universal ceiling/pedestal mt for 9"/12" monitor	Each	IV.5	\$ 91.00	5%	\$ 86.45	N/Q	N/Q
MM3000	Ceiling "J" mount for 9" and 12" monitors	Each	IV.5	\$ 121.00	5%	\$ 114.95	N/Q	N/Q
NET101R	CCTV/Ethernet Receiver	Each	IV.5	\$ 1,701.00	5%	\$ 1,615.95	N/Q	N/Q
NET101R-A	CCTV/Ethernet Receiver w/ bi-directional audio	Each	IV.5	\$ 2,214.00	5%	\$ 2,103.30	N/Q	N/Q
NET101T	CCTV/Ethernet Transmitter	Each	IV.5	\$ 1,701.00	5%	\$ 1,615.95	N/Q	N/Q
NET101T-A	CCTV/Ethernet Transmitter w/ bi-directional audio	Each	IV.5	\$ 2,214.00	5%	\$ 2,103.30	N/Q	N/Q
NET104A	Four Camera Ethernet Video Transmitter	Each	IV.5	\$ 2,309.00	5%	\$ 2,193.55	N/Q	N/Q
NET4001A	Four Camera Ethernet Video Transmitter/Receiver	Each	IV.5	\$ 4,439.00	5%	\$ 4,217.05	N/Q	N/Q
NETRANS	Wall transformer for PelcoNet 240V	Each	IV.5	\$ 83.00	5%	\$ 78.85	N/Q	N/Q
O/I-OUTLET	120V electrical outlet. Plug into O/I-PCB	Each	IV.5	\$ 15.00	5%	\$ 14.25	N/Q	N/Q
O/I-PCB	PC board kit for EH4718, EH4722, EH5723, EH5729	Each	IV.5	\$ 101.00	5%	\$ 95.95	N/Q	N/Q
SD53C22-F0	Spectra III SE In-Ceiling Smoked Dome 22x Color	Each	IV.5	\$ 3,215.00	5%	\$ 3,054.25	N/Q	N/Q
SD53C22-F-E0	Spectra III SE Env In-Ceiling Smk Dome 22x Color	Each	IV.5	\$ 3,506.00	5%	\$ 3,330.70	N/Q	N/Q
SD53C22-HCF1	Spectra III SE Heavy Duty Clear, Flush Cage -Color	Each	IV.5	\$ 3,650.00	5%	\$ 3,467.50	N/Q	N/Q
SD53C22-HP1	Spectra III SE Heavy Duty Pend, Color, Clear	Each	IV.5	\$ 3,723.00	5%	\$ 3,536.85	N/Q	N/Q
SD53C22-HPE1	Spectra III SE Heavy Duty Env Pend, Color, Clear	Each	IV.5	\$ 3,830.00	5%	\$ 3,638.50	N/Q	N/Q
SD53C22-PSGE0	Spectra III SE SS Env Gray Pend Smk Dome 22xColor	Each	IV.5	\$ 4,298.00	5%	\$ 4,083.10	N/Q	N/Q
SD53CBW-HCF1	Spectra III SE HD In-Ceiling cage clear dome CBW	Each	IV.5	\$ 4,163.00	5%	\$ 3,954.85	N/Q	N/Q
SD53CBW-HCP1	Spectra III SE HD Pendant cage clear dome CBW	Each	IV.5	\$ 4,348.00	5%	\$ 4,130.60	N/Q	N/Q
SD53CBW-PSGE0	Spectra III SE SS Env Gray Pnd Smk Dome 23xClr/BW	Each	IV.5	\$ 4,811.00	5%	\$ 4,570.45	N/Q	N/Q
SD53TC-F0	Spectra III In-Ceiling Smoked Dome 16x Color	Each	IV.5	\$ 2,370.00	5%	\$ 2,251.50	N/Q	N/Q

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TF9000	Power transformer for 24V cameras - 50vA	Each	IV.5	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
VA6104	Sequential switcher 4 in w/Alarm x 1 out 120V	Each	IV.5	\$ 352.00	5%	\$ 334.40	N/Q	N/Q
VA6108	Sequential switcher 8 in w/Alarm x 1 out 120V	Each	IV.5	\$ 543.00	5%	\$ 515.85	N/Q	N/Q
VA6112	Sequential switcher 12 in w/Alarm x 1 out 120V	Each	IV.5	\$ 752.00	5%	\$ 714.40	N/Q	N/Q
ICS310-CRV39A	Varifocal, auto iris 3-9 mm outdoor NTSC color camera non-dome	Each	IV.5	\$ 735.00	5%	\$ 698.25	N/Q	N/Q
ICS310-CR3	Fixed no iris 2.9 mm outdoor NTSC color camera non-dome	Each	IV.5	\$ 556.00	5%	\$ 528.20	N/Q	N/Q
ICS310-COND	Conduit adapter; can be adapted to any verticle or horizontal surface	Each	IV.5	\$ 43.00	5%	\$ 40.85	N/Q	N/Q
ICS150-CW-V39	Varifocal, auto iris 3-9 mm indoor in ceiling Wide Dynamic Range Smoked Dome	Each	IV.5	\$ 573.00	5%	\$ 544.35	N/Q	N/Q
ICS150-CDV39A	Varifocal, auto iris 3-9 mm indoor in ceiling low light Smoked Dome	Each	IV.5	\$ 614.00	5%	\$ 583.30	N/Q	N/Q
ICS150-CRV39A	Varifocal, auto iris 3-9 mm indoor in ceiling Smoked Dome	Each	IV.5	\$ 525.00	5%	\$ 498.75	N/Q	N/Q
ICS150-CR3	Fixed, without iris 2.9 mm indoor in ceiling Smoked Dome	Each	IV.5	\$ 491.00	5%	\$ 466.45	N/Q	N/Q
ICS150-CR12	Fixed, without iris 12 mm indoor in ceiling Smoked Dome	Each	IV.5	\$ 491.00	5%	\$ 466.45	N/Q	N/Q
ICS110-CW-V39	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount high Dynamic Range Smoked Dome	Each	IV.5	\$ 573.00	5%	\$ 544.35	N/Q	N/Q
ICS110-CDV39A	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount low light Smoked Dome	Each	IV.5	\$ 614.00	5%	\$ 583.30	N/Q	N/Q
ICS110-CRV39A	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount Smoked Dome	Each	IV.5	\$ 525.00	5%	\$ 498.75	N/Q	N/Q
ICS110-CR3	Fixed, without iris 2.9 mm indoor/outdoor surface mount Smoked Dome	Each	IV.5	\$ 491.00	5%	\$ 466.45	N/Q	N/Q
ICS110-CR12	Fixed, without iris 12 mm indoor/outdoor surface mount Smoked Dome	Each	IV.5	\$ 491.00	5%	\$ 466.45	N/Q	N/Q
ICS110-PG	Pendant mount adapter for ICS110 series	Each	IV.5	\$ 43.00	5%	\$ 40.85	N/Q	N/Q
13FFD-V5PAK	Five lens pack. One each 2.9 mm, 3.6 mm, 6 mm, 8 mm, and 12 mm	Each	IV.5	\$ 212.00	5%	\$ 201.40	N/Q	N/Q
TF2000	Power supply for one 24 VAC camera, 20 VA	Each	IV.5	\$ 17.00	5%	\$ 16.15	N/Q	N/Q

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MCS4-2	Indoor power supply. 120/230 VAC. Four 1.5A fused 24 VAC outputs. Total Capacity of 2A	Each	IV.5	\$ 105.00	5%	\$ 99.75	N/Q	N/Q
MCS8-5	Indoor power supply. 120/230 VAC. 8 3A fused 24 VAC outputs. Total Capacity of 5A	Each	IV.5	\$ 138.00	5%	\$ 131.10	N/Q	N/Q
MCS16-10	Indoor power supply. 120/230 VAC. 16 3A fused 24 VAC outputs. Total Capacity of 10A	Each	IV.5	\$ 206.00	5%	\$ 195.70	N/Q	N/Q
MCS16-20	Indoor power supply. 120/230 VAC. 16 3A fused 24 VAC outputs. Total Capacity of 20A	Each	IV.5	\$ 254.00	5%	\$ 241.30	N/Q	N/Q
RLD-1002473	VM286 Agile Modulator - 860MHz	Each	IV.5	\$ 765.00	5%	\$ 726.75	N/Q	N/Q
RLD-10074XX	VM1550 Fixed Channel Modulator	Each	IV.5	\$ 399.00	5%	\$ 379.05	N/Q	N/Q
RLD-1002433	FMC1000 FM Stereo Cable TV Modulator	Each	IV.5	\$ 799.00	5%	\$ 759.05	N/Q	N/Q
RLD-1003662	PC801 Passive Combiner - 1GHz	Each	IV.5	\$ 75.00	5%	\$ 71.25	N/Q	N/Q
RLD-100320X	CRF Series Channel Removal Filter	Each	IV.5	\$ 1,305.00	5%	\$ 1,239.75	N/Q	N/Q
RLD-1002723	DAR8642 Rack Distribution Amplifier	Each	IV.5	\$ 739.00	5%	\$ 702.05	N/Q	N/Q
RLD-1002411	VMD806AG Agile Desktop Modulator	Each	IV.5	\$ 699.00	5%	\$ 664.05	N/Q	N/Q
RLD-10037XX-1	300VMF+Fixed Modulator (Ch.2-36,95-99)	Each	IV.5	\$ 125.00	5%	\$ 118.75	N/Q	N/Q
RLD-10037XX-2	300VMF+Fixed Modulator (Ch.37-78)	Each	IV.5	\$ 165.00	5%	\$ 156.75	N/Q	N/Q
RLD-1003615	806DM Video Demodulator	Each	IV.5	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002724	DDA5542R Distribution Amplifier	Each	IV.5	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002713	DIP42 Diplexer	Each	IV.5	\$ 105.00	5%	\$ 99.75	N/Q	N/Q
RLD-1001504	PSM121 Power Supply	Each	IV.5	\$ 189.00	5%	\$ 179.55	N/Q	N/Q
RLD-1002324	DMM806 Television Demodulator	Each	IV.5	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
RLD-1002474	RMMFP-Filler Plate for RMM12	Each	IV.5	\$ 6.00	5%	\$ 5.70	N/Q	N/Q
RLD-1003613	4 way splitter	Each	IV.5	\$ 3.50	5%	\$ 3.32	N/Q	N/Q
RLD-1003614	8 way splitter	Each	IV.5	\$ 5.90	5%	\$ 5.60	N/Q	N/Q
RLD-1002476	RMM12 Rack Enclosure	Each	IV.5	\$ 149.00	5%	\$ 141.55	N/Q	N/Q
RLD-1002477	RMM4 Rack Enclosure with Power Supply	Each	IV.5	\$ 219.00	5%	\$ 208.05	N/Q	N/Q
RLD-1002474	RMMFP - Filler Plate for RMM12	Each	IV.5	\$ 6.00	5%	\$ 5.70	N/Q	N/Q
RLD-1003611	2 way splitter	Each	IV.5	\$ 1.99	5%	\$ 1.89	N/Q	N/Q
RLD-1003612	3 way splitter	Each	IV.5	\$ 3.00	5%	\$ 2.85	N/Q	N/Q
ICS110-AP	ICS110 Adapter plate for a 4-square electrical box	Each	IV.5	\$ 17.00	5%	\$ 16.15	N/Q	N/Q

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PP4348	Parapet roof mount for IWM series	Each	IV.5	\$ 554.00	5%	\$ 526.30	N/Q	N/Q
PP350	Parapet wall mount	Each	IV.5	\$ 463.00	5%	\$ 439.85	N/Q	N/Q
PP351	Parapet roof mount	Each	IV.5	\$ 490.00	5%	\$ 465.50	N/Q	N/Q
IWMGY	Wall Mount	Each	IV.5	\$ 118.00	5%	\$ 112.10	N/Q	N/Q
CM400	Corner adapter for IWM series	Each	IV.5	\$ 73.00	5%	\$ 69.35	N/Q	N/Q
PP400	Parapet wall mount for IWM series	Each	IV.5	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
T2428100C	100 VA 24 volt indoor power supply	Each	IV.5	\$ 172.66	5%	\$ 164.02	N/Q	N/Q
Om-P-Base-40	Omnicast Pro software. Includes license for one 50 camera, 10TB server, 2 cameras, 2 clients, 1 virtual matrix, web interface, camera sequences.	Each	IV.5	\$ 1,130.00	5%	\$ 1,073.50	N/Q	N/Q
Om-P-1C-40	1 camera connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1DV-40	1 DVR camera input	Each	IV.5	\$ 130.00	5%	\$ 123.50	N/Q	N/Q
Om-P-1S-40	1 SDK connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1U-40	1 client/user connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1K-40	1 keyboard connection	Each	IV.5	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
Om-P-1GTW-40	1 Media Gateway Streaming License	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-P-1OGW-40	1 Omnicast Gateway	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-1VM-40	1 Virtual Matrix	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-1A25-40	25 camera/10 Tbyte remote Archiver	Each	IV.5	\$ 730.00	5%	\$ 693.50	N/Q	N/Q
Om-P-1A50-40	50 camera/10 Tbyte remote Archiver	Each	IV.5	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-P-UP100-40	Upgrade base package to 100/10 Tbyte	Each	IV.5	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-P-Maps-40	Maps and procedures	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-Audio-40	Audio Support	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-OffAR-40	Offline Archiving (back-up and restore)	Each	IV.5	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
Om-P-LA-40	Local Archiving	Each	IV.5	\$ 550.00	5%	\$ 522.50	N/Q	N/Q
Om-P-CB-40	Camera blocking	Each	IV.5	\$ 1,810.00	5%	\$ 1,719.50	N/Q	N/Q
Om-P-MAC-40	Macros	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-P-AM-40	Alarm Management Module	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q

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Om-E-Base-40	Omnicast Enterprise - server license for up to 75 cameras. Includes licenses for 8 cameras, 4 clients, maps, audio, web interface, 1 virtual matrix, 1 keyboard alarm management and offline archiving.	Each	IV.5	\$ 5,410.00	5%	\$ 5,139.50	N/Q	N/Q
Om-E-1+-40	1 camera connection (49 cameras or less)	Each	IV.5	\$ 300.00	5%	\$ 285.00	N/Q	N/Q
Om-E-50+-40	1 camera connection (99 cameras or less)	Each	IV.5	\$ 280.00	5%	\$ 266.00	N/Q	N/Q
Om-E-100+-40	1 camera connection (100 cameras and more)	Each	IV.5	\$ 250.00	5%	\$ 237.50	N/Q	N/Q
Om-E-500+-40	1 camera connection (500 cameras and more)	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1U-40	1 client/user connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1DV-40	1 DVR camera input	Each	IV.5	\$ 130.00	5%	\$ 123.50	N/Q	N/Q
Om-E-1S-40	1 SDK connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1CE-40	1 Pocket PC Viewer connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1GTW-40	1 Media Gateway Streaming License	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1HMI-40	1 Hardware Matrix connection	Each	IV.5	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-1DSF-40	1 Direct Show connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1KEY-40	1 analogue keyboard connection	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-1ACS-40	1 access control interface	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-Rep-40	Database Reporting	Each	IV.5	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-CB-40	Camera blocking	Each	IV.5	\$ 1,810.00	5%	\$ 1,719.50	N/Q	N/Q
Om-E-ACD-40	Active Directory Integration	Each	IV.5	\$ 1,720.00	5%	\$ 1,634.00	N/Q	N/Q
Om-E-FOE-40*	Unit Failover	Each	IV.5	\$ 1,630.00	5%	\$ 1,548.50	N/Q	N/Q
Om-E-1FOD-40	1 Failover directory server (Sup Req)	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-1OGW-40	1 Omnicast Gateway	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-1VM-40	1 Virtual Matrix	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-1FOV-40	1 Virtual Matrix failover (incl. Virtual matrix) (Sup Req)	Each	IV.5	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-1A25-40	25 camera/10 Tbyte Archiver (camera connections NOT included)	Each	IV.5	\$ 550.00	5%	\$ 522.50	N/Q	N/Q
Om-E-1A50-40	50 camera/10 Tbyte Archiver (camera connections NOT included)	Each	IV.5	\$ 1,360.00	5%	\$ 1,292.00	N/Q	N/Q
Om-E-1A75-40	75 camera/10 Tbyte Archiver (camera connections NOT included)	Each	IV.5	\$ 2,170.00	5%	\$ 2,061.50	N/Q	N/Q

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Om-E-1A100-40	100 camera/10 Tbyte Archiver (camera connections NOT included)	Each	IV.5	\$ 2,710.00	5%	\$ 2,574.50	N/Q	N/Q
Om-E-1A200-40	200 camera/10 Tbyte Archiver (camera connections NOT included)	Each	IV.5	\$ 5,410.00	5%	\$ 5,139.50	N/Q	N/Q
Om-E-1A300-40	300 camera/10 Tbyte Archiver (camera connections NOT included)	Each	IV.5	\$ 8,110.00	5%	\$ 7,704.50	N/Q	N/Q
Om-E-1FA25-40	25 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	IV.5	\$ 1,450.00	5%	\$ 1,377.50	N/Q	N/Q
Om-E-1FA50-40	50 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	IV.5	\$ 2,260.00	5%	\$ 2,147.00	N/Q	N/Q
Om-E-1FA75-40	75 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	IV.5	\$ 3,070.00	5%	\$ 2,916.50	N/Q	N/Q
Om-E-1FA100-40	100 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	IV.5	\$ 3,610.00	5%	\$ 3,429.50	N/Q	N/Q
Om-E-1FA200-40	200 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	IV.5	\$ 7,660.00	5%	\$ 7,277.00	N/Q	N/Q
Om-E-1FA300-40	300 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	Each	IV.5	\$ 10,360.00	5%	\$ 9,842.00	N/Q	N/Q
Om-E-1AU25-40	1 25 Tbyte Archiver upgrade	Each	IV.5	\$ 3,610.00	5%	\$ 3,429.50	N/Q	N/Q
Om-E-1AU50-40	1 50 Tbyte Archiver upgrade	Each	IV.5	\$ 6,760.00	5%	\$ 6,422.00	N/Q	N/Q
Om-E-1AU100-40	1 100+ Tbyte Archiver upgrade	Each	IV.5	\$ 13,510.00	5%	\$ 12,834.50	N/Q	N/Q
Om-E-1RSA	1 Auxiliary archiver	Each	IV.5	\$ 910.00	5%	\$ 864.50	N/Q	N/Q
Om-E-50AA	50 recording cameras for Auxiliary archiver	Each	IV.5	\$ 1,470.00	5%	\$ 1,396.50	N/Q	N/Q
Om-E-100AA	100 recording cameras for Auxiliary archiver	Each	IV.5	\$ 2,710.00	5%	\$ 2,574.50	N/Q	N/Q
Om-E-1KAA	1000 recording cameras for Auxiliary archiver	Each	IV.5	\$ 22,510.00	5%	\$ 21,384.50	N/Q	N/Q
Om-E-1FES-40	1 Federation server	Each	IV.5	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
Om-E-1FED-40	1 Federated directory	Each	IV.5	\$ 230.00	5%	\$ 218.50	N/Q	N/Q
Om-E-50F-40	50 federated cameras	Each	IV.5	\$ 1,470.00	5%	\$ 1,396.50	N/Q	N/Q
Om-E-100F-40	100 federated cameras	Each	IV.5	\$ 2,710.00	5%	\$ 2,574.50	N/Q	N/Q
Om-E-1000F-40	1000 federated cameras	Each	IV.5	\$ 22,510.00	5%	\$ 21,384.50	N/Q	N/Q

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WVLC1710	17" LCD monitor - 500 lines of resolution S-Vid in, BNC Composite in/out, audio in/out, comp in	Each	IV.5	\$ 1,470.00	5%	\$ 1,396.50	N/Q	N/Q
WVLD1500	15" LCD monitor - 450 lines of resolution S-Vid in, BNC Composite in/out, audio in/out, comp in	Each	IV.5	\$ 840.00	5%	\$ 798.00	N/Q	N/Q
WVLD2000	20" LCD monitor - 450 lines of resolution S-Vid in, BNC Composite in/out, audio in/out, comp in	Each	IV.5	\$ 1,190.00	5%	\$ 1,130.50	N/Q	N/Q
AT-Mix-Auto	Mixer for Multiple Microphones, 4 Channel Automatic	Each	IV.5	\$ 899.00	5%	\$ 854.05	N/Q	N/Q
AT-Mix-Manual	Mixer for Multiple Microphones, 4 Channel Manual w/Audio Inputs	Each	IV.5	\$ 460.00	5%	\$ 437.00	N/Q	N/Q
AT8314-10	Microphone Cable, 10 Foot	Each	IV.5	\$ 24.00	5%	\$ 22.80	N/Q	N/Q
AT8314-25	Microphone Cable, 25 Foot	Each	IV.5	\$ 35.00	5%	\$ 33.25	N/Q	N/Q
AT-VHF1235-831	Wireless Microphone (VHF)	Each	IV.5	\$ 764.00	5%	\$ 725.80	N/Q	N/Q
EXSYS-BFS-NM	Wireless Microphone, Base System, No Microphones	Each	IV.5	\$ 3,199.00	5%	\$ 3,039.55	N/Q	N/Q
EXSYS-MIC-BM	Boundry or Tabletop Mic for Wireless System	Each	IV.5	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
STD-PK	USB Standard Enhancement Pack (Speaker & Case)	Each	IV.5	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
*MC6-REM	Replacement Remote Control for Pan Tilt Zoom Cameras	Each	IV.5	\$ 50.00	5%	\$ 47.50	N/Q	N/Q
*AUD-01	Tabletop Microphone	Each	IV.5	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
*AUD-USB	Tabletop Microphone for USB	Each	IV.5	\$ 99.00	5%	\$ 94.05	N/Q	N/Q
*AUD-GRP	Group System Microphone for N-Station / SchoolStation	Each	IV.5	\$ 199.00	5%	\$ 189.05	N/Q	N/Q
*AUD-961	Mixer Capable Microphone	Each	IV.5	\$ 249.00	5%	\$ 236.55	N/Q	N/Q
*AUD-ML	Hanging Microphone	Each	IV.5	\$ 315.00	5%	\$ 299.25	N/Q	N/Q
*SPEAK	Speaker System for Group Systems	Each	IV.5	\$ 438.90	5%	\$ 416.95	N/Q	N/Q
HDSET	Headset for Desktop Kits	Each	IV.5	\$ 45.00	5%	\$ 42.75	N/Q	N/Q
HD-WL	Wireless Headset	Each	IV.5	\$ 599.00	5%	\$ 569.05	N/Q	N/Q
*MON-17	17" XGA Monitor (16" viewable) w/Integrated Speakers and Microphone	Each	IV.5	\$ 405.00	5%	\$ 384.75	N/Q	N/Q
*MON-32-SS	32" LCD TV 1280X768 DVI-HDCP includes speakers and stand	Each	IV.5	\$ 2,398.00	5%	\$ 2,278.10	N/Q	N/Q
*MON-37-SS	37" LCD TV 1366X768 DVI-HDCP includes speakers and stand	Each	IV.5	\$ 4,197.00	5%	\$ 3,987.15	N/Q	N/Q

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*MON-40-SS	40" LCD 1280X768 DVI-HDCP includes speakers and stand	Each	IV.5	\$ 5,347.00	5%	\$ 5,079.65	N/Q	N/Q
*MON-PRJ	XGA Projection Monitor	Each	IV.5	\$ 8,995.00	5%	\$ 8,545.25	N/Q	N/Q
PMC14F	Monitor High Res Color 14" Rack mountable 120/220V	Each	IV.5	\$ 483.00	5%	\$ 458.85	N/Q	N/Q
PMC21A	Monitor High Res Color 21" Rack adaptable 120/220V	Each	IV.5	\$ 692.00	5%	\$ 657.40	N/Q	N/Q
PMC9A	Monitor, Color, 9" Rack mountable NTSC/PAL	Each	IV.5	\$ 682.00	5%	\$ 647.90	N/Q	N/Q
PMCL15A	LCD Monitor, 15" Color NTSC/PAL/PC	Each	IV.5	\$ 1,701.00	5%	\$ 1,615.95	N/Q	N/Q
PMM1201	Monitor B/W 12" monochrome high Res 120V EIA	Each	IV.5	\$ 224.00	5%	\$ 212.80	N/Q	N/Q
*PLASMA-42	42" Plasma	Each	IV.5	\$ 1,699.95	5%	\$ 1,614.95	N/Q	N/Q
*PLASMA-50	50" Plasma	Each	IV.5	\$ 3,499.00	5%	\$ 3,324.05	N/Q	N/Q
*PLASMA-65	65" Plasma	Each	IV.5	\$ 8,995.00	5%	\$ 8,545.25	N/Q	N/Q
*PLASMA-DSK	Desk Stand for Plasma Display	Each	IV.5	\$ 375.00	5%	\$ 356.25	N/Q	N/Q
*PLASMA-SPK	Side Mounted Speakers for Plasma Display	Each	IV.5	\$ 750.00	5%	\$ 712.50	N/Q	N/Q
*MC-Cart	Rollabout Cart for 29" and 34" Monitor	Each	IV.5	\$ 1,200.00	5%	\$ 1,140.00	N/Q	N/Q
*MC-MetalCart	Metal Cart for Plasma/LCD and Video Equipment	Each	IV.5	\$ 795.00	5%	\$ 755.25	N/Q	N/Q
*MC-Dualcart	Dual rollabout cart for (2) 29" or 34" monitors	Each	IV.5	\$ 1,800.00	5%	\$ 1,710.00	N/Q	N/Q
*WSCart	Wide Screen display cart (for plasma or LCD monitors up to 61")	Each	IV.5	\$ 2,495.00	5%	\$ 2,370.25	N/Q	N/Q
RACK-CUSTOM1	Custom System Rack	Each	IV.5	\$ 1,723.00	5%	\$ 1,636.85	N/Q	N/Q
s2700e	IP camera - smoked dome	Each	IV.5	\$ 925.00	5%	\$ 878.75	N/Q	N/Q
s2700VR	Vandal resistant IP camera - smoked dome	Each	IV.5	\$ 990.00	5%	\$ 940.50	N/Q	N/Q
1970ET	High resolution Ethernet video server (encoder) with 1 video input (12VDC)	Each	IV.5	\$ 725.00	5%	\$ 688.75	N/Q	N/Q
S2750eNs	Fixed Dome IP Camera (NTSC), Smoked Cover	Each	IV.5	\$ 600.00	5%	\$ 570.00	N/Q	N/Q
S1970eR	High resolution Ethernet video receiver with 1 video output (12VDC)	Each	IV.5	\$ 635.00	5%	\$ 603.25	N/Q	N/Q
nDVRPRO2C35	2 connection licenses (encoder/decoder)	Each	IV.5	\$ 800.00	5%	\$ 760.00	N/Q	N/Q
nDVRPRO2U35	2 workstation licenses (user license)	Each	IV.5	\$ 500.00	5%	\$ 475.00	N/Q	N/Q
S1708e-T	High resolution Ethernet video server (encoder) with 8 video inputs (12VDC)	Each	IV.5	\$ 2,800.00	5%	\$ 2,660.00	N/Q	N/Q

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S1708e-T-A	High resolution Ethernet video server (encoder) with 8 video inputs and 1bidirectional audio input (12VDC)	Each	IV.5	\$ 3,100.00	5%	\$ 2,945.00	N/Q	N/Q
S1712e-T	High resolution Ethernet video server (encoder) with 12 video inputs (12VDC)	Each	IV.5	\$ 2,850.00	5%	\$ 2,707.50	N/Q	N/Q
S1712e-T-A	High resolution Ethernet video server (encoder) with 12 video inputs and 1bidirectional audio input (12VDC)	Each	IV.5	\$ 3,150.00	5%	\$ 2,992.50	N/Q	N/Q
S1712e-T-12iA	High resolution Ethernet video server (encoder) with 12 video inputs and 12 bidirectional audio inputs (12VDC)*	Each	IV.5	\$ 3,550.00	5%	\$ 3,372.50	N/Q	N/Q
S1724e-T	High resolution Ethernet video server (encoder) with 24 video inputs (12VDC)	Each	IV.5	\$ 3,650.00	5%	\$ 3,467.50	N/Q	N/Q
S1724e-T-A	High resolution Ethernet video server (encoder) with 24 video inputs and 1bidirectional audio input (12VDC)	Each	IV.5	\$ 3,850.00	5%	\$ 3,657.50	N/Q	N/Q
SRM10	Standard black anodized 19 inch rack mount panel for S1500e/S1600e video servers (for 10 modules)	Each	IV.5	\$ 105.00	5%	\$ 99.75	N/Q	N/Q
PS1260	110VAC to 12VDC at 45W transformer for (1) one S1504/1508/1708/1712/1724 series	Each	IV.5	\$ 80.00	5%	\$ 76.00	N/Q	N/Q
PS1281	19-inch rack mountable power supply 110V AC to dual 14V DC with 23 A, for ten S1504/1508/1708/1712/1724 series	Each	IV.5	\$ 750.00	5%	\$ 712.50	N/Q	N/Q
PDP10-2	19-inch 1U power distribution panel rack mount to connect up to ten 1504/1508/1708/1712 /1724 units (requires the purchase of a PS1280)	Each	IV.5	\$ 225.00	5%	\$ 213.75	N/Q	N/Q
951-3010	MotionTrack – One Input	Each	IV.5	\$ 1,750.00	5%	\$ 1,662.50	N/Q	N/Q
9110-4200-000	MPEG-2 Single Channel Encoder 10/100BT Ethernet with cable kit/remote	Each	IV.5	\$ 7,495.00	15%	\$ 6,370.75	N/Q	N/Q
9110-4200-100	MPEG-2 Single Channel Encoder 10/100BT Ethernet with cable kit/remote , with VBSTAR	Each	IV.5	\$ 8,490.00	15%	\$ 7,216.50	N/Q	N/Q
9110-4300-000	MPEG-2 Dual Channel Encoder 10/100BT Ethernet	Each	IV.5	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
9110-4300-100	MPEG-2 Dual Channel Encoder 10/100BT Ethernet with cable kit/remote , with VBSTAR	Each	IV.5	\$ 10,990.00	15%	\$ 9,341.50	N/Q	N/Q
9110-5200-000	MPEG-2 Single Channel Decoder 10/100BT Ethernet with cable kit/remote	Each	IV.5	\$ 4,995.00	15%	\$ 4,245.75	N/Q	N/Q

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9110-5200-100	MPEG-2 Single Channel Decoder 10/100BT Ethernet with cable kit/remote, with VBStar	Each	IV.5	\$ 5,990.00	15%	\$ 5,091.50	N/Q	N/Q
9110-5300-000	MPEG-2 Dual Channel Decoder 10/100BT Ethernet	Each	IV.5	\$ 7,495.00	15%	\$ 6,370.75	N/Q	N/Q
9110-5300-100	MPEG-2 Dual Channel Decoder 10/100BT Ethernet with cable kit/remote, with VBStar	Each	IV.5	\$ 8,490.00	15%	\$ 7,216.50	N/Q	N/Q
9110-6200-000	MPEG-2 Encoder/Decoder 10/100BT Ethernet with Cable Kit/remote.	Each	IV.5	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
9110-6200-100	MPEG-2 Encoder/Decoder 10/100BT Ethernet with Cable Kit/remote with VBStar	Each	IV.5	\$ 10,990.00	15%	\$ 9,341.50	N/Q	N/Q
9170-4200-0002	Single Channel Encoder 10/100BT Ethernet. No Audio Channel	Each	IV.5	\$ 3,895.00	15%	\$ 3,310.75	N/Q	N/Q
9170-4200-000	Single Channel Encoder 10/100BT Ethernet. No Audio Channel	Each	IV.5	\$ 3,155.00	15%	\$ 2,681.75	N/Q	N/Q
7400-0910-000	StreamPlayer with MPEG-2	Each	IV.5	\$ 10.00	15%	\$ 8.50	N/Q	N/Q
7400-0010-000	StreamPlayer Plus Single Client License	Each	IV.5	\$ 30.00	15%	\$ 25.50	N/Q	N/Q
7400-0013-010	Streamplayer Single Client License	Each	IV.5	\$ 1.00	15%	\$ 0.85	N/Q	N/Q
7400-1110-000	Streamplayer WM for Mac & Linux	Each	IV.5	\$ 1.00	15%	\$ 0.85	N/Q	N/Q
8000-0033-000	SDK (Software Development Kit)	Each	IV.5	\$ 995.00	15%	\$ 845.75	N/Q	N/Q
8000-0113	EthernetTV Windows Media IP Receiver	Each	IV.5	\$ 750.00	15%	\$ 637.50	N/Q	N/Q
8000-0044-000	EthernetTV Set Top Box for MPEG 1/2/4	Each	IV.5	\$ 750.00	15%	\$ 637.50	N/Q	N/Q
8000-0051-000	EthernetTV-STB IR Remote Control	Each	IV.5	\$ 35.00	15%	\$ 29.75	N/Q	N/Q
8000-0052-000	EthernetTV-STB Wireless Keyboard	Each	IV.5	\$ 50.00	15%	\$ 42.50	N/Q	N/Q
7500-0120-0002	EthernetTV-MCS 2.0.0 SW Only	Each	IV.5	\$ 7,495.00	15%	\$ 6,370.75	N/Q	N/Q
7500-0120	EthernetTV Portal Server Software Only	Each	IV.5	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
8000-0025	Six (6) Foot Cabinet for SDS Components	Each	IV.5	\$ 1,875.00	15%	\$ 1,593.75	N/Q	N/Q
8000-0043	Universal Slice	Each	IV.5	\$ 350.00	15%	\$ 297.50	N/Q	N/Q
8000-0140	DVD/VCR Professional Slice	Each	IV.5	\$ 2,500.00	15%	\$ 2,125.00	N/Q	N/Q
8000-0125	Long Rack Shelf - Holds (2) Vbricks in 1.5RU or 4 Vbricks in 3RU with extended area to hold power supplies/cabling	Each	IV.5	\$ 125.00	15%	\$ 106.25	N/Q	N/Q
8000-0126	Short Rack Shelf - Holds (2) Vbricks in 1.5RU or 4 Vbricks in 3RU	Each	IV.5	\$ 100.00	15%	\$ 85.00	N/Q	N/Q

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8000-0127	Power Supply Rack Shelf	Each	IV.5	\$ 150.00	15%	\$ 127.50	N/Q	N/Q
9140-4200-000	MPEG-4 Single Channel Encoder in a VB6000	Each	IV.5	\$ 4,995.00	15%	\$ 4,245.75	N/Q	N/Q
9140-4300-000	MPEG-4/MPEG-4 Dual Channel Encoder in VB6000	Each	IV.5	\$ 7,995.00	15%	\$ 6,795.75	N/Q	N/Q
9130-4300-000	MPEG-4/MPEG-2 Dual Channel Encoder in VB6000	Each	IV.5	\$ 8,995.00	15%	\$ 7,645.75	N/Q	N/Q
9130-4300-100	MPEG-4/MPEG-2 Dual Channel Encoder with VBSTAR in VB6000	Each	IV.5	\$ 9,990.00	15%	\$ 8,491.50	N/Q	N/Q
9130-4300-101	MPEG-4/MPEG-2 Single Channel Encoder. Single SDI Input.	Each	IV.5	\$ 11,985.00	15%	\$ 10,187.25	N/Q	N/Q
9130-6200-000	MPEG-4/MPEG-2 Encoder/Decoder in VB6000	Each	IV.5	\$ 8,995.00	15%	\$ 7,645.75	N/Q	N/Q
9130-6200-100	MPEG-4/MPEG-2 Encoder/Decoder with VBSTAR in VB6000	Each	IV.5	\$ 9,990.00	15%	\$ 8,491.50	N/Q	N/Q
9140-5200-000	VB5200 MPEG-4 Decoder	Each	IV.5	\$ 3,995.00	15%	\$ 3,395.75	N/Q	N/Q
9140-5300-000	VB5300 MPEG-4 Dual Decoder	Each	IV.5	\$ 5,495.00	15%	\$ 4,670.75	N/Q	N/Q
9140-6200-000	VB6200 MPEG-4 Encoder/Decoder	Each	IV.5	\$ 6,995.00	15%	\$ 5,945.75	N/Q	N/Q
9130-5300-000	VB5300 MPEG-2/4 Hybrid Decoder	Each	IV.5	\$ 6,495.00	15%	\$ 5,520.75	N/Q	N/Q
9174-4200-0002	VBSSM-MP4 Video only Encoder	Each	IV.5	\$ 3,155.00	15%	\$ 2,681.75	N/Q	N/Q
9176-4200-000	Windows Media Single Channel Encoder 10/100BT Ethernet for SSM. No Audio Channel	Each	IV.5	\$ 3,155.00	15%	\$ 2,681.75	N/Q	N/Q
9190-4200-100	Windows Media Single Channel Encoder 10/100BT Ethernet with cable kit and remote control. Hard Drive	Each	IV.5	\$ 5,590.00	15%	\$ 4,751.50	N/Q	N/Q
9190-4300-100	Windows Media Dual Channel Encoder 10/100BT Ethernet with cable kit and remote control. Hard Drive	Each	IV.5	\$ 8,490.00	15%	\$ 7,216.50	N/Q	N/Q
9190-4200-000	Windows Media Single Channel Encoder 10/100BT Ethernet with cable kit and remote control.	Each	IV.5	\$ 4,595.00	15%	\$ 3,905.75	N/Q	N/Q
9190-4300-000	Windows Media Dual Channel Encoder 10/100BT Ethernet with cable kit and remote control.	Each	IV.5	\$ 7,495.00	15%	\$ 6,370.75	N/Q	N/Q
9180-4300-000	Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10/100BT Ethernet with cable kit and remote control.	Each	IV.5	\$ 8,995.00	15%	\$ 7,645.75	N/Q	N/Q

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9180-4300-100	Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10/100BT Ethernet with cable kit and remote control. Hard Drive.	Each	IV.5	\$ 9,990.00	15%	\$ 8,491.50	N/Q	N/Q
9180-6200-000	Windows Media Single Channel Encoder and MPEG-2 Single Channel Decoder. 10/100BT Ethernet with cable kit and remote control.	Each	IV.5	\$ 8,995.00	15%	\$ 7,645.75	N/Q	N/Q
9180-6200-100	Windows Media Single Channel Encoder and MPEG-2 Single Channel Decoder. 10/100BT Ethernet with cable kit and remote control. Hard Drive.	Each	IV.5	\$ 9,990.00	15%	\$ 8,491.50	N/Q	N/Q
9150-4300-000	Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10/100BT Ethernet with cable kit and remote control.	Each	IV.5	\$ 7,595.00	15%	\$ 6,455.75	N/Q	N/Q
9150-4300-100	Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10/100BT Ethernet with cable kit and remote control. Hard Drive.	Each	IV.5	\$ 8,595.00	15%	\$ 7,305.75	N/Q	N/Q
8000-0134	EtherneTV Portal Plus. With Hardware and Scheduling Module	Each	IV.5	\$ 22,495.00	15%	\$ 19,120.75	N/Q	N/Q
8000-0049	EtherneTV Portal Server Hardware and Software	Each	IV.5	\$ 12,495.00	15%	\$ 10,620.75	N/Q	N/Q
7500-0120	EtherneTV-MCS 3.1.0 SW Only	Each	IV.5	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7500-0139	EthernetTV Advanced Scheduling Module. Requires Portal Server.	Each	IV.5	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7500-0179	EthernetTV Channel Guide. One time fee to enable service	Each	IV.5	\$ 4,995.00	15%	\$ 4,245.75	N/Q	N/Q
7500-0145	EthernetTV Network Video Recorder 10. Record 10 Simultaneous streams. Requires Portal Server.	Each	IV.5	\$ 8,495.00	15%	\$ 7,220.75	N/Q	N/Q
7500-0172	EthernetTV Network Video Recorder 10 Standalone. Record 10 Simultaneous streams. Portal server not required.	Each	IV.5	\$ 8,495.00	15%	\$ 7,220.75	N/Q	N/Q
8000-0128	EthernetTV Network Video Recorder 10 Standalone. (Software with Hardware) Record 10 Simultaneous streams. Portal server not required.	Each	IV.5	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
7500-0183	EtherneTV Portal Server VOD Connection License	Each	IV.5	\$ 2,995.00	15%	\$ 2,545.75	N/Q	N/Q

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8000-0097	EtherneTV ES-5 External Direct Attached Storage (5 Drives) - 1.5 TB SAN for use with EtherneTV family of video on demand servers.	Each	IV.5	\$ 20,000.00	15%	\$ 17,000.00	N/Q	N/Q
8000-0098	EtherneTV ES-10 External Direct Attached Storage (10 Drives) - 3.0 TB SAN for use with EtherneTV family of video on demand servers.	Each	IV.5	\$ 27,000.00	15%	\$ 22,950.00	N/Q	N/Q
8000-0099	EtherneTV ES-15 External Direct Attached Storage (15 Drives) - 4.5 TB SAN for use with EtherneTV family of video on demand servers.	Each	IV.5	\$ 34,000.00	15%	\$ 28,900.00	N/Q	N/Q
8000-0077	Network Video Recorder Server. Records up to 10 simultaneous streams. Specify Rails. Requires Portal Server.	Each	IV.5	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
8000-0078	Network Video Recorder Server. Records up to 40 simultaneous streams. Specify Rails. Requires Portal Server.	Each	IV.5	\$ 19,995.00	15%	\$ 16,995.75	N/Q	N/Q
8000-0073	VOD Windows 50mbps Video On Demand Server. Specify Rails.	Each	IV.5	\$ 9,995.00	15%	\$ 8,495.75	N/Q	N/Q
8000-0074	VOD Windows 125mbps Video On Demand Server. Specify Rails.	Each	IV.5	\$ 19,995.00	15%	\$ 16,995.75	N/Q	N/Q
8000-0075	VOD Windows 300 mbps Video On Demand Server. Specify Rails.	Each	IV.5	\$ 44,995.00	15%	\$ 38,245.75	N/Q	N/Q
8000-0083	VOD Windows Media 125 mbps Video on Demand Server. Specify Rails.	Each	IV.5	\$ 6,245.00	15%	\$ 5,308.25	N/Q	N/Q
8000-0088	VOD Multicast 125mbps Video on Demand Software with Server for Windows Media Assets (125mbps with Multicast Capability)	Each	IV.5	\$ 11,245.00	15%	\$ 9,558.25	N/Q	N/Q
8000-0090	VOD Windows Media 300 mbps Video on Demand Server. Specify Rails.	Each	IV.5	\$ 14,995.00	15%	\$ 12,745.75	N/Q	N/Q
8000-0091	VOD Windows Media 300 mbps Video on Demand Server. Specify Rails.	Each	IV.5	\$ 19,995.00	15%	\$ 16,995.75	N/Q	N/Q
7500-0167	VBPresenter Software for Windows Media Appliance and Web Server	Each	IV.5	\$ 995.00	15%	\$ 845.75	N/Q	N/Q

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7500-0174	VOD 50W - Video on Demand Software for MPEG Content. Software provides up to 50Mbps of streaming throughput or max of 50 concurrent sessions	Each	IV.5	\$ 8,495.00	15%	\$ 7,220.75	N/Q	N/Q
7500-0175	VOD 125W - Video on Demand Software for MPEG Content. Software provides up to 125Mbps of streaming throughput or max of 125 concurrent sessions	Each	IV.5	\$ 17,995.00	15%	\$ 15,295.75	N/Q	N/Q
7500-0176	VOD 300W - Video on Demand Software for MPEG Content. Software provides up to 300 Mbps of streaming throughput or max of 300 concurrent sessions	Each	IV.5	\$ 41,995.00	15%	\$ 35,695.75	N/Q	N/Q
8000-0130	VBExpress Video Live on Internet: Includes WM Appliance with a hard drive, VBPresenter software, MiniDV Handycam camcorder.	Each	IV.5	\$ 5,995.00	15%	\$ 5,095.75	N/Q	N/Q
8000-0131	VBExpress Video Live on Internet: Includes WM Appliance with a hard drive, VBPresenter software, MiniDV Handycam camcorder. HDD	Each	IV.5	\$ 6,990.00	15%	\$ 5,941.50	N/Q	N/Q
VB-SDI	SDI Interface	Each	IV.5	\$ 2,000.00	15%	\$ 1,700.00	N/Q	N/Q
8000-0004	AudioMate Kit - Includes AudioMate microphone with built-in echo cancellation, power supply, and cables to connect to a Vbrick. Up to 3 AudioMates can be daisy-chained together for larger conference rooms.	Each	IV.5	\$ 795.00	15%	\$ 675.75	N/Q	N/Q
ENC-TRAV-WM	Meeting/Conference Encoder WM Kit, WM Encoder w/HDD, DV Camera System, Travel Case, 25 Participant (8GB Traffic Limit License), 8 hour Remote Setup Assistance, 1 Year SW/HW Maintenance and Telephone Support	Each	IV.5	\$ 9,898.00	15%	\$ 8,413.30	N/Q	N/Q
ENC_TRAV-M4	Meeting/Conference Encoder WM Kit, no HDD, DV Camera System, Travel Case, 25 Participant (8GB Traffic Limit License), 8 hour Remote Setup Assistance, 1 Year SW/HW Maintenance and Telephone Support	Each	IV.5	\$ 8,885.00	15%	\$ 7,552.25	N/Q	N/Q
SRV-CNF-REF	Conference Live Reflector Add-on for WM or MPEG4 (1GB)	Each	IV.5	\$ 12.00	15%	\$ 10.20	N/Q	N/Q

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SRV-CNF-STOR	Conference Storage Add-On for WM or MPEG4 (250MB)	Each	IV.5	\$ 175.00	15%	\$ 148.75	N/Q	N/Q
8000-0115	Content Windows Media K-8 Package 1 This Package Contains 868 Titles Of K-8 Content For The VOD-WM125 Server. (Year)	Each	IV.5	\$ 2,288.00	15%	\$ 1,944.80	N/Q	N/Q
8000-0116	Content Windows Media High School Package 2 This Package Contains 568 Titles Of HS Content For The VOD-WM125 Server. (Year)	Each	IV.5	\$ 3,438.00	15%	\$ 2,922.30	N/Q	N/Q
8000-0117	Content K-8 Package 1 - This Package Contains 100 Titles Of K-8 Content For The VOD-W50 Server. (Year)	Each	IV.5	\$ 563.50	15%	\$ 478.97	N/Q	N/Q
8000-0118	Content K-8 Package 2 This Package Contains 250 Titles Of K-8 Content For The VOD-W125 Server. (Year)	Each	IV.5	\$ 1,138.50	15%	\$ 967.72	N/Q	N/Q
8000-0119	Content K-8 Package 3 This Package Contains 500 Titles Of K-8 Content For The VOD-W300 Server. (Year)	Each	IV.5	\$ 2,288.50	15%	\$ 1,945.22	N/Q	N/Q
8000-0120	Content High School Package 1 This Package Contains 100 Titles Of HS Content For The VOD-W50 Server. (Year)	Each	IV.5	\$ 1,138.50	15%	\$ 967.72	N/Q	N/Q
8000-0121	Content High School Package 2 This Package Contains 250 Titles Of HS Content For The VOD-W125 Server. (Year)	Each	IV.5	\$ 2,288.50	15%	\$ 1,945.22	N/Q	N/Q
8000-0122	Content High School Package 3 This Package Contains 450 Titles Of HS Content For The VOD-W300 Server. (Year)	Each	IV.5	\$ 3,438.50	15%	\$ 2,922.72	N/Q	N/Q
8000-0002	Canon VC-C50i CCD Video Camera (NTSC Only). PTZ, includes remote control, A/C Adapter PA-V16, AC Cable, RCA A/V cable and serial control cable. No audio output.	Each	IV.5	\$ 1,950.00	15%	\$ 1,657.50	N/Q	N/Q
8000-0003	VB6000 Audio Cable Male - XLR Male connector to 1/8" mini plug connector - 6" Long. Used on MPEG2 Models.	Each	IV.5	\$ 65.00	15%	\$ 55.25	N/Q	N/Q
8000-0004	VB6000 Audio Cable Female - XLR female connector to 1/8" mini plug connector - 6" Long. Used on MPEG2 Models.	Each	IV.5	\$ 65.00	15%	\$ 55.25	N/Q	N/Q
8000-0114	Automatic Camera Switching Pressure Mat. Includes 20 foot cable that plugs directly into the brick Appliance COM1 Port	Each	IV.5	\$ 300.00	15%	\$ 255.00	N/Q	N/Q
8000-0096	MPEG2 Set Top Box	Each	IV.5	\$ 280.00	15%	\$ 238.00	N/Q	N/Q
8000-0095	Keyboard for MPEG2 Set Top Box	Each	IV.5	\$ 56.00	15%	\$ 47.60	N/Q	N/Q

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8000-0084	VB-PC Remote	Each	IV.5	\$ 99.00	15%	\$ 84.15	N/Q	N/Q
8000-0008	Custom IR Remote	Each	IV.5	\$ 125.00	15%	\$ 106.25	N/Q	N/Q
9190-0200-000	Reflector Appliance	Each	IV.5	\$ 3,495.00	15%	\$ 2,970.75	N/Q	N/Q
9190-0200-100	Reflector Appliance with Hard Drive	Each	IV.5	\$ 4,490.00	15%	\$ 3,816.50	N/Q	N/Q
UM-(Model)	User's Manual (fill in model name for requested manual)	Each	IV.5	\$ 10.00	5%	\$ 9.50	N/A	N/A
RES1-PLS36	One Year Monitor Warranty for PLASMA-32-36	Each	IV.5	\$ 320.00	0%	\$ 320.00	N/A	N/A
RES1-PLS42	One Year Monitor Warranty for PLASMA-42	Each	IV.5	\$ 400.00	0%	\$ 400.00	N/A	N/A
RES1-PLS50	One Year Monitor Warranty for PLASMA-50	Each	IV.5	\$ 700.00	0%	\$ 700.00	N/A	N/A
RES1-PLS61	One Year Monitor Warranty for PLASMA-61-65	Each	IV.5	\$ 1,200.00	0%	\$ 1,200.00	N/A	N/A
7800-0000-0000	MPEG-1 Standard Repair. Return to Factory.	Each	IV.5	\$ 1,295.00	0%	\$ 1,295.00	N/A	N/A
				\$ 1,795.00	0%	\$ 1,795.00		N/A
7800-1000-0000	MPEG-1 Priority Repair "Spare in the Air". Cross Ship. Next Day.	Each	IV.5				N/A	
7801-0000-0000	MPEG2 Standard Repair. Return to Factory.	Each	IV.5	\$ 1,995.00	0%	\$ 1,995.00	N/A	N/A
				\$ 2,495.00	0%	\$ 2,495.00		N/A
7801-1000-0000	MPEG2 Priority Repair "Spare in the Air". Cross Ship. Next Day.	Each	IV.5				N/A	
				\$ 1,000.00	0%	\$ 1,000.00		N/A
SRV-FALL-B1	Falcon IP One Year Basic Service (Phone Support, Next Day Parts)	Each	IV.5				N/A	
SRV-SS-INSTALL	Group System w/o Monitor Installation and Setup	Each	IV.5	\$ 1,575.00	0%	\$ 1,575.00	N/A	N/A
SRV-SS-INSTALL-M	Group System/Monitor Installation and Setup	Each	IV.5	\$ 1,875.00	0%	\$ 1,875.00	N/A	N/A
SRV-SS-B1	Group System w/o Monitor One Year Basic Service (Phone Support, Next Day Parts) EOL 6/30/10	Each	IV.5	\$ 1,050.00	0%	\$ 1,050.00	N/A	N/A
SRV-SS-P1	Group System w/o Monitor One Year Premium Service (Install, Next Day Parts, On-Site Technician, SW Subscription) EOL 6/30/10	Each	IV.5	\$ 1,650.00	0%	\$ 1,650.00	N/A	N/A
SRV-SS-B1-M	Group System One Year Basic Service (Phone Support, Next Day Parts) EOL 6/30/10	Each	IV.5	\$ 1,350.00	0%	\$ 1,350.00	N/A	N/A
SRV-SS-P1-M	Group System One Year Premium Service ( Next Day Parts, On-Site Technician, Software Subscription, NC Install/Training Session yr1 only) EOL 6/30/10	Each	IV.5	\$ 2,650.00	0%	\$ 2,650.00	N/A	N/A
SRV-S5-B1	SchoolStation 5 w/o Monitor One Year Basic Service (Phone Support, Next Day Parts)	Each	IV.5	\$ 1,700.00	0%	\$ 1,700.00	N/A	N/A

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SRV-SS5-P1	SchoolStation 5 w/o Monitor One Year Premium Service (Install, Next Day Parts, On-Site Technician, SW Subscription)	Each	IV.5	\$ 2,250.00	0%	\$ 2,250.00	N/A	N/A
SRV-SS5-B1-M	SchoolStation 5 One Year Basic Service (Phone Support, Next Day Parts)	Each	IV.5	\$ 1,950.00	0%	\$ 1,950.00	N/A	N/A
SRV-SS5-P1-M	SchoolStation 5 One Year Premium Service ( Next Day Parts, On-Site Technician, Software Subscription, NC Install/Training Session yr1 only)	Each	IV.5	\$ 2,970.00	0%	\$ 2,970.00	N/A	N/A
SRV-SS7-B1-M	SchoolStation 7 One Year Basic Service (Phone Support, Software Updates, Return to Factory Service)	Each	IV.5	\$ 2,150.00	0%	\$ 2,150.00	N/A	N/A
SRV-SS7-P1-M	SchoolStation 7 One Year Premium Service ( Next Day Parts, On-Site Technician, Software Subscription)	Each	IV.5	\$ 3,550.00	0%	\$ 3,550.00	N/A	N/A
SRV-BASCNSLT	Basic Installation Assistance and Configuration - PTP Hourly Rate	Each	IV.5	\$ 120.00	0%	\$ 120.00	N/A	N/A
SRV-RESCNSLT	Design and Professional Services - PTP Hourly Rate (Video Setup/Config)	Each	IV.5	\$ 150.00	0%	\$ 150.00	N/A	N/A
SRV-NETCNSLT	Network Consulting - PTP Hourly Rate (Advanced Network Integration)	Each	IV.5	\$ 190.00	0%	\$ 190.00	N/A	N/A
SRV-AFTCNSLT	After Hours Support, PTP T&M (Evenings, Weekends, Holidays)	Each	IV.5	\$ 245.00	0%	\$ 245.00	N/A	N/A
TECHSUPP_ONSITE	Technical Services OnSite - Vbrick trained Video Network Engineer will perform on-site installation o+C24f Vbrick products or onsite consulting for 8 hours (Travel and expenses not included)	Each	IV.5	\$ 2,495.00	0%	\$ 2,495.00	N/A	N/A
TECHSUPP_TELE	Technical Services Phone Support - A Vbrick trained Video Network Engineer will perform phone support on Vbrick products at 150.00 per hour	Each	IV.5	\$ 150.00	0%	\$ 150.00	N/A	N/A
HW-CLB	Hardware Warranty Extension for Class B Products	Each	IV.5	5 % of List	0%	5% of List	N/A	N/A
SWUP-CLB	Software Updates and Technical Support for Class B Products	Each	IV.5	15% of List	0%	15% of List	N/A	N/A
SS-SSVB	Software Subscription for Class B/C Products	Each	IV.5	5 % of List	0%	5% of List	N/A	N/A

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SRV-PK-B	Packaged Support for Class B/C Products, Telephone and Replacement 8% of List Price	Each	IV.5	8% of List	0%	8% of List	N/A	N/A
SRV-PK-NBD	Packaged Support for Class B/C Products, Telephone and Replacement 12% of List Price, Next Business Day Parts	Each	IV.5	12% of List	0%	12% of List	N/A	N/A
SRV-PK-NBD-ONSITE	Packaged Support for Class B/C Products, Telephone and Replacement 20% of List Price, Next Business Day - On-Site Technician	Each	IV.5	20% of List	0%	20% of List	N/A	N/A
SRV-PK-OGS-ONSITE	Packaged Support for Class B/C Products, Telephone and Replacement 20% of List Price, Per OGS SepcificationVI.4.1.2	Each	IV.5	19% of List	0%	19% of List	N/A	N/A
VP-UPG	vPoint Software Upgrade for USB systems and vPoint Standalone	Each	IV.5	\$ 49.00	0%	\$ 49.00	N/Q	N/Q
VPS-HD-STD	Vpoint HD Standard: One Client Seat	Each	IV.5	\$ 209.00	5%	\$ 198.55	N/Q	N/Q
VPS-HD-PRO	Vpoint HD Professional (Vpoint HD Client, USB Camera, Headset)	Each	IV.5	\$ 299.00	5%	\$ 284.05	N/Q	N/Q
VPS-HD-ENT	Vpoint HD Professional 720P	Each	IV.5	\$ 350.00	5%	\$ 332.50	N/Q	N/Q
VPS-HD-BC	Vpoint HD Professional Broadcast	Each	IV.5	\$ 400.00	5%	\$ 380.00	N/Q	N/Q
MXM10	MXM Gatekeeper Software 10 User License	Each	IV.5	\$ 3,995.00	5%	\$ 3,795.25	N/Q	N/Q
MXM25	MXM Gatekeeper Software 25 User License	Each	IV.5	\$ 9,995.00	5%	\$ 9,495.25	N/Q	N/Q
MXM50	MXM Gatekeeper Software 50 User License	Each	IV.5	\$ 14,995.00	5%	\$ 14,245.25	N/Q	N/Q
MXM100	MXM Gatekeeper Software 100 User License	Each	IV.5	\$ 24,995.00	5%	\$ 23,745.25	N/Q	N/Q
MXM-RACK	MXM Rack Mounted, Pre-Configured and Pre-installed MXM Option	Each	IV.5	\$ 7,995.00	5%	\$ 7,595.25	N/Q	N/Q
VCB6-H004-VP	4 Port MCU, 10 user embedded gatekeeper (MXM), Conference Moderator, 10 vpoint HD client seats, with 1 year software subscription. Includes advanced audio and video features	Each	IV.5	\$ 13,095.00	5%	\$ 12,440.25	N/Q	N/Q
VCB6-H012-VP	12 Port MCU, 25 user embedded gatekeeper (MXM), Conference Moderator, 25 vpoint HD client seats, with 1 year software subscription. Includes advanced audio and video features	Each	IV.5	\$ 29,294.25	5%	\$ 27,829.53	N/Q	N/Q

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VCM0025	Conference Moderator for MXM (10-25 users)	Each	IV.5	\$ 2,000.00	5%	\$ 1,900.00	N/Q	N/Q
VCM750	Conference Moderator for MXM (200-750 users)	Each	IV.5	\$ 10,000.00	5%	\$ 9,500.00	N/Q	N/Q
VCM5000	Conference Moderator for MXM (1000-5000 users)	Each	IV.5	\$ 20,000.00	5%	\$ 19,000.00	N/Q	N/Q
SCSI	SCSI Interface Card	Each	IV.5	\$ 400.00	5%	\$ 380.00	N/Q	N/Q
Fibre	Fibre Channel Interface Card	Each	IV.5	\$ 4,000.00	5%	\$ 3,800.00	N/Q	N/Q
1000-0000-1001	Lifesize Room System for HD Conference	Each	IV.5	\$ 11,999.00	5%	\$ 11,399.05	N/Q	N/Q
55880-00602	4 slot chassis for 400. Including dual power supply.	Each	IV.5	\$ 6,000.00	5%	\$ 5,700.00	N/Q	N/Q
55888-00601	Supports 96 audio conferencing ports of any codec combination. SIP and H.323 signaling included.	Each	IV.5	\$ 45,000.00	5%	\$ 42,750.00	N/Q	N/Q
55882-00602	gw-P20 2 PRI Gateway card, H.323, H.320 Supports G.711 and G.722	Each	IV.5	\$ 35,000.00	5%	\$ 33,250.00	N/Q	N/Q
55883-00601	gw-S40 4 ports serial Gateway card, H323 (over IP) <> H.320 (over serial interfaces), built-in audio transcoding, supports V.35/RS449/EIA530 and RS366 for signaling.	Each	IV.5	\$ 25,000.00	5%	\$ 23,750.00	N/Q	N/Q
55883-00601-CABLE	Cable for gw-S40	Each	IV.5	\$ 200.00	5%	\$ 190.00	N/Q	N/Q
55875-00601	Application Server Card- Windows 2003 Server Operating System.	Each	IV.5	\$ 11,000.00	5%	\$ 10,450.00	N/Q	N/Q
55782-00001	Scopia Gateway P10: Single PRI Gateway with built-in Audio Transcoding	Each	IV.5	\$ 22,000.00	5%	\$ 20,900.00	N/Q	N/Q
55782-00002	Dual PRI Gateway with built-in Audio Transcoding.	Each	IV.5	\$ 30,000.00	5%	\$ 28,500.00	N/Q	N/Q
55785-00001	Quad BRI gateway with built-in Audio Transcoding	Each	IV.5	\$ 13,000.00	5%	\$ 12,350.00	N/Q	N/Q
55783-00001	Quad port serial gateway with built-in audio transcoding, Supports V.35/RS449/EIA530 and RS366 for signaling	Each	IV.5	\$ 25,000.00	5%	\$ 23,750.00	N/Q	N/Q
54780-00601	12+12 port MCU (12 video + 12 audio) for H.323 and SIP conferencing. Full Audio and video transcoding. - 25 seats of 'iVIEW Suite with internal gatekeeper' included.	Each	IV.5	\$ 30,000.00	5%	\$ 28,500.00	N/Q	N/Q
54780-00603	12+12 port MCU (12 video + 12 audio) for H.323 and SIP conferencing. Full Audio and video transcoding. - 4BRI ISDN Connectivity. - 25 seats of 'iVIEW Suite with internal gatekeeper' included.	Each	IV.5	\$ 43,000.00	5%	\$ 40,850.00	N/Q	N/Q

Video Conf

New York State Office of General Services  
 Group 77018 RFP 21350 - Comprehensive Telecommunications Equipment & Solutions  
 Attachment C  
 Cost Tables  
 LOT 2  
 Video Conferencing

Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
55678-00001	Firewall Traversal Appliance. Supports 10 traversal calls / 60 registrations.	Each	IV.5	\$ 25,000.00	5%	\$ 23,750.00	N/Q	N/Q
88678-00001	Additional 5 traversal calls / 30 registrations.	Each	IV.5	\$ 11,000.00	5%	\$ 10,450.00	N/Q	N/Q
55591-00010	Complete network management for 50 seats(ports/terminals). Contains iCM, NMS and Outlook integration - Providing scheduling, resource reservation, virtual MCU, terminal management and network device management.	Each	IV.5	\$ 12,500.00	5%	\$ 11,875.00	N/Q	N/Q
88591-00101	Additional 25 seats(port/terminals) for Radvision iVIEW Suite. The total licence count should be the maximum of the managed ports and the managed terminals.	Each	IV.5	\$ 6,250.00	5%	\$ 5,937.50	N/Q	N/Q
88597-00005	30 port license	Each	IV.5	\$ 9,950.00	5%	\$ 9,452.50	N/Q	N/Q
88597-00001	50 port license	Each	IV.5	\$ 12,950.00	5%	\$ 12,302.50	N/Q	N/Q
88597-00002	100 port license	Each	IV.5	\$ 21,950.00	5%	\$ 20,852.50	N/Q	N/Q
88597-00003	200 port license	Each	IV.5	\$ 33,950.00	5%	\$ 32,252.50	N/Q	N/Q
55595-00001	T.120 Data Collaboration Software Package for MCU 30/60/100 or Onlan	Each	IV.5	\$ 5,950.00	5%	\$ 5,652.50	N/Q	N/Q
55595-00002	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	IV.5	\$ 11,950.00	5%	\$ 11,352.50	N/Q	N/Q
55595-00003	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	IV.5	\$ 19,950.00	5%	\$ 18,952.50	N/Q	N/Q
55595-00004	T.120 Data Collaboration Software Package for MCU 30/60/100	Each	IV.5	\$ 44,950.00	5%	\$ 42,702.50	N/Q	N/Q
MCU-4205	12 Port Enterprise IP MCU	Each	IV.5	\$ 29,000.00	5%	\$ 27,550.00	N/Q	N/Q
VFO-4205	Video Firewall Option for MCU-4205	Each	IV.5	\$ 7,000.00	5%	\$ 6,650.00	N/Q	N/Q
HRO-4205	High Resolution Option for MCU-4205	Each	IV.5	\$ 3,750.00	5%	\$ 3,562.50	N/Q	N/Q
WCO-4205	Web conferencing option for MCU-4205	Each	IV.5	\$ 3,750.00	5%	\$ 3,562.50	N/Q	N/Q
ISDNGW-3210	1 PRI 320 to 323 Gateway	Each	IV.5	\$ 17,000.00	5%	\$ 16,150.00	N/Q	N/Q
VFO-2210	Video firewall option for IPVCR-2210	Each	IV.5	\$ 7,900.00	5%	\$ 7,505.00	N/Q	N/Q
BND-A121	12 Port MCR plus 1 PRI Gateway bundle, MCU-4205 and ISDNGW-3210	Each	IV.5	\$ 42,500.00	5%	\$ 40,375.00	N/Q	N/Q